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Contract

## **Provision of Catering Services at Belfast Castle and Malone House**

Belfast

F25: Concession award notice

Notice identifier: 2021/S 000-023514

Procurement identifier (OCID): ocds-h6vhtk-02bea0

Published 21 September 2021, 10:44pm

### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

Belfast

No 9 Adelaide, 9-21 Adelaide Street

Belfast

BT2 8DJ

#### **Email**

[cps@belfastcity.gov.uk](mailto:cps@belfastcity.gov.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKN06 - Belfast

#### **Internet address(es)**

Main address

[www.belfastcity.gov.uk](http://www.belfastcity.gov.uk)

#### **I.4) Type of the contracting authority**

Regional or local authority

#### **I.5) Main activity**

Other activity

Catering and Hospitality Services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Provision of Catering Services at Belfast Castle and Malone House

Reference number

T2189

#### **II.1.2) Main CPV code**

- 55000000 - Hotel, restaurant and retail trade services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Notice of award of the provision of catering service at Belfast Castle and Malone House.

Belfast City Council required catering and retail service provision across 2 of its venues/sites within Belfast. Belfast Castle and Malone House for weddings, celebratory events, meetings and retail services.

#### **II.1.5) Estimated total value**

Value excluding VAT: £5,000,000

Method used for calculating the estimated value of the concession

Estimated revenue for economic operator over the 5 year contract period subject to potential changes/ growth in sales for the service provider.

#### **II.1.6) Information about lots**

This concession is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £5,000,000

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UKN06 - Belfast

### **II.2.4) Description of the procurement**

The contract requires a service provider to provide catering and bar services at both venues to cover events (i.e. weddings, conferences and celebratory events) and retail services (onsite restaurants and cafes). The service provider also has additional onsite responsibilities in managing the venues i.e. managing the liquor licence, security, duty manager duties, fire safety, waste management etc. The service provider then pays the Council a % commission on any sales.

### **II.2.5) Award criteria**

Concession is awarded on the basis of the criteria described below:

- Criterion: See additional information below

### **II.2.7) Duration of the concession**

Duration in months

60

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Form of procedure**

Award procedure with prior publication of a concession notice

#### **IV.1.11) Main features of the award procedure**

A Prior Information Notice - Call for Competition was published on 21st June 2021 for interested suppliers to register to take part in a Competitive Procedure with negotiation. Following a review of these responses it was decided to proceed to award with Event Warrior Ltd on the basis that they were the only supplier able to offer the full range of services the Council expected.

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-014125](#)

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## **Section V. Award of concession**

### **Title**

T2189 - Provision of catering services at Belfast Castle and Malone House

A concession/lot is awarded: Yes

### **V.2) Award of concession**

#### **V.2.1) Date of concession award decision**

3 September 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received by electronic means: 1

The concession has been awarded to a group of economic operators: No

**V.2.3) Name and address of the concessionaire**

Event Warrior Limited

Annon House, 261-263 Ormeau Road

BT7 3GG

Country

United Kingdom

NUTS code

- UKN06 - Belfast

The concessionaire is an SME

Yes

**V.2.4) Information on value of concession and main financing terms (excluding VAT)**

Total value of the concession/lot: £5,000,000

Any other details relevant to the value of the concession

Value based on estimated revenue from the venues during the 5 year contract period.

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## **Section VI. Complementary information**

### **VI.3) Additional information**

As Event Warrior Ltd 'EWL' were the only viable supplier identified following the EOI exercise, negotiations were able to take place to agree the terms of the contract and review their tender proposal. No evaluation criteria was therefore set.

An initial meeting was held with EWL on 29th July 21 to review their initial EOI response and to request for a proposal from them on how they would deliver the service and commercial terms.

An initial proposal was received from EWL on 6th August which was further developed during August 21 to ensure the standards of service the Council expects will be delivered.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Belfast City Council

9-21 Adelaide Street

Belfast

BT1 3JY

Country

United Kingdom

#### **VI.4.2) Body responsible for mediation procedures**

Royal Courts of Justice

Chichester Street

Belfast

BT1 3JY

Country

United Kingdom

**VI.4.4) Service from which information about the review procedure may be obtained**

Royal Courts of Justice

Chichester Street

Belfast

BT1 3JY

Country

United Kingdom