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Tender

## **Social Prescribing Link Workers across Lincolnshire**

NHS Lincolnshire Integrated Care Board

F02: Contract notice

Notice identifier: 2023/S 000-023449

Procurement identifier (OCID): ocds-h6vhtk-03eec9

Published 10 August 2023, 3:59pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Lincolnshire Integrated Care Board

Bridge House The Point Lions Way

Sleaford

NG34 8GG

#### **Contact**

Sarah Davies

#### **Email**

[agem.procurementeastmids@nhs.net](mailto:agem.procurementeastmids@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UKF30 - Lincolnshire

**Internet address(es)**

Main address

<https://www.lincolnshire.icb.nhs.uk/>

Buyer's address

<https://www.lincolnshire.icb.nhs.uk/>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://health-family.force.com/s/Welcome>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://health-family.force.com/s/Welcome>

Tenders or requests to participate must be submitted to the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://health-family.force.com/s/Welcome>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Social Prescribing Link Workers across Lincolnshire

#### **II.1.2) Main CPV code**

- 85100000 - Health services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

NHS Lincolnshire Integrated Care Board is inviting suitably qualified and experienced providers to express interest in delivering the Service.

The key objectives of the Procurement are to establish providers who can host Social Prescribing Link Workers to provide a proactive, preventative approach to social prescribing that will identify patients who would benefit most from the support. Social prescribing link worker (s) will work as part of a Primary Care Network or part of the Locality Mental Health Team and will collaborate with colleagues as part of a wider multi-disciplinary team.

#### **II.1.5) Estimated total value**

Value excluding VAT: £4,038,274.50

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

### **II.2) Description**

#### **II.2.1) Title**

Lot 1 - Primary Care Network Social Prescribing Link Workers

Lot No

1

**II.2.2) Additional CPV code(s)**

- 85100000 - Health services
- 85000000 - Health and social work services

**II.2.3) Place of performance**

NUTS codes

- UKF3 - Lincolnshire

**II.2.4) Description of the procurement**

A proactive, preventative approach to social prescribing that will be determined by each PCN identifying patients who would benefit most from the support. The PCN will direct the capacity of the work for the social prescribing link work to ensure the population health needs are met. Social Prescribing Link Worker(s) will work in collaboration with their wider PCN based colleagues as part of a wider multi-disciplinary team.

Working as a member of the Primary Care Network Team the Social Prescribing Link Worker would enable GP Practices and other agencies to refer patients to support that identifies what matters to the person through shared decision making, personalised care and support planning. This support would connect the person to community-based informal support.

Social prescribing is a way to connect people with community-based services, groups and activities that meet practical, social, and emotional needs that affect their health and wellbeing, and increase people's active involvement with their health and their community. It is a key component of personalised care where people have choice and control over the way their care is planned and delivered, based on 'what matters' to them and their individual strengths and needs.

The social prescribing provision is built around a localised team for each Primary Care Network,

consisting of a Link Worker providing a provision in line with national good practice, embedding the following components:

- Easy referral into primary care with each PCN directing the capacity of the work to support the health population needs of that PCN.
- Workforce development.
- Common outcomes framework.
- What matters to me (creating a personalised plan).

- Support for community groups.
- Collaborative commissioning and partnership working.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £1,842,522

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

1 April 2024

End date

31 March 2027

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

Option to extend for a further 24 months, subject to satisfactory performance

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Indicated price does not include extension option

## **II.2) Description**

### **II.2.1) Title**

Lot 2 - Mental Health Social Prescribing Link Workers

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services

### **II.2.3) Place of performance**

NUTS codes

- UKF3 - Lincolnshire

### **II.2.4) Description of the procurement**

Working as a member of the Locality Mental Health Team, the primary aim of the MHSPLW role is to support people who are experiencing a serious mental illness (SMI) by providing the following:

1. Support to people who are stepping down from Secondary Care (Mental Health) services to safely transition back into their communities as part of an agreed Locality Mental Health Team approach.
2. Working alongside Primary Care or other community/neighbourhood colleagues, to support individuals who are complex and who may/or may not be in contact with Secondary Care Mental Health Services.
3. A proactive, preventative approach to people who are experiencing mental health and wellbeing needs as part of the wider Locality Mental Health Team offer.
4. Provide additional targeted social prescribing resource to supplement the Primary Care Network Social Prescribing Link Workers (PCN SPLWs). It is envisaged that each mental health social prescribing link worker will work in collaboration with their identified PCN based colleagues as part of a wider multi-disciplinary team, ensuring a no wrong door approach for those accessing them.

As part of a wider Multi-Disciplinary Team (MDT) within their respective Localities and across the continuum of care providing strong, person led, holistic approach to care, the MHSPLW roles will:

- a) Give people time to have a person-centered conversation focusing on 'what matters to

them', in order to develop trusting relationships.

- b) Help people to identify issues that affect their mental health and wellbeing, and with them co-produce/feed into their personalised care and support plan (PCSP).
- c) Use coaching and motivational interviewing techniques to support people to take control of their own mental health and wellbeing.
- d) Support people by connecting them to community-based activities, groups and services, such as, specialist advice services and arts and culture, physical activity, and nature and green activities.
- e) Determine the length of support required for an individual in collaboration with the wider MDT/LMHT.
- f) Ensure a strong emphasis of self-efficacy is embedded as part of trauma informed practice.
- g) Where required and as appropriate (determined with the wider LMHT), refer/transfer people back to other health professionals, this could include taking decisions as to whether to escalate complex cases or not.
- h) Work collaboratively within the identified psychologically informed pathways across the continuum of care.
- i) Utilise Patient Related Outcome Measures such as the Individual Recovery Outcome Counter (i-ROC) and Goal Based Outcome.
- j) Manage and prioritise their own workload, in collaboration with their organisation.
- k) Attend meetings/panels to support service development.
- l) Be required to attend and engage with regular supervision.
- m) Following the intervention, send a brief summary detailing the outcome to the referrer. If a referral is not considered appropriate feedback on the reason will be clearly communicated to the referrer. The MHSPLW may in these cases undertake (Level 1) signposting to other more appropriate provision.
- n) All MHSPLWs role will be predominantly providing individual contact and support, it will be expected that the ratio of individual support to other activities will be no less than 80% (individual support) to 20% (other activities).

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £2,195,752.50

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

1 April 2024

End date

31 March 2027

This contract is subject to renewal

No

**II.2.10) Information about variants**

Variants will be accepted: No

**II.2.11) Information about options**

Options: Yes

Description of options

Option to extend for a further 24 months, subject to satisfactory performance

**II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

**II.2.14) Additional information**

Indicated price does not include extension option

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

18 September 2023

Local time

2:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 4 (from the date stated for receipt of tender)

#### **IV.2.7) Conditions for opening of tenders**

Date

18 September 2023

Local time

2:00pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

Total value excludes extension options and is ex VAT

Where to apply for the tender: <https://health-family.force.com/s/Welcome>

Project Name: Social Prescribing Link Workers Across Lincolnshire

Project Reference Number: C192649

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

NHS Arden and GEM CSU

Francis Crick House

Northampton

NN3 6BJ

Country

United Kingdom

Internet address

<https://www.ardengemcsu.nhs.uk/>