

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/023442-2021>

Contract

## Ongoing Business Case Consultancy

North Wales Economic Ambition Board

F03: Contract award notice

Notice identifier: 2021/S 000-023442

Procurement identifier (OCID): ocds-h6vhtk-02abc2

Published 21 September 2021, 12:05pm

### Section I: Contracting authority

#### I.1) Name and addresses

North Wales Economic Ambition Board

Uned Caffael / Procurement Unit, Swyddfeydd y Cyngor, Stryd y Jel / Council Offices,  
Shirehall Street

Caernarfon

LL55 1SH

#### Contact

Nia Medi Williams

#### Email

[niamediwilliams@buegogleddcymru.co.uk](mailto:niamediwilliams@buegogleddcymru.co.uk)

#### Telephone

+44 1286679685

#### Country

United Kingdom

**NUTS code**

UKL - Wales

**Internet address(es)**

Main address

[www.northwaleseab.co.uk](http://www.northwaleseab.co.uk)

Buyer's address

[https://www.sell2wales.gov.wales/search/Search\\_AuthProfile.aspx?ID=AA0361](https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=AA0361)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

---

**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Ongoing Business Case Consultancy

**II.1.2) Main CPV code**

- 79400000 - Business and management consultancy and related services

**II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The NWEAB seeks to appoint a long-term partner to support the Portfolio Management Office with a number of business cases over the next 5 years, with the project business cases expected to be delivered over the next 12-36 months.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £450,000

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

#### **II.2.4) Description of the procurement**

The NWEAB seeks to appoint a long-term partner to support the Portfolio Management Office with a number of business cases over the next 5 years, with the project business cases expected to be delivered over the next 12-36 months.

#### **Work Packages**

The exact level of support required will vary depending on the project; however, the type of support expected will broadly fall into 3 categories.

##### **1. Annual Updates of existing Portfolio and Programme Business Cases**

- Updating economic cases based on latest project information;
- Reviewing updated content from other cases created by the Portfolio Management Office;
- The Annual update of the Portfolio and Programme Business Case(s) will need to be carried out during the Summer months ready for submission to Governments during September. The 2021 update will need to be completed immediately following the appointment during July/August 2021.

## 2. Review/critique of business cases submitted by partners to the Portfolio Management Office

- Review of project business cases submitted and production of recommendations for Portfolio Management Office to consider.
- Training/upskilling of Portfolio Management Office to undertake own reviews.

## 3. Support the Portfolio Management Office to develop project business cases

- Provide advice and guidance to the Portfolio Management Office on the development of the business cases;
- Facilitating workshops as per the Better Business Case guidance;
- Development of economic, commercial and financial cases;
- Review and critique of other cases developed by the Portfolio Management Office.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 70

Price - Weighting: 30

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-009297](#)

---

## **Section V. Award of contract**

### **Contract No**

Ongoing Business Case Consultancy

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

17 September 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 4

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Hatch Associates Limited

20 St Andrew Street, Holborn

London

EC4A3AY

Telephone

+44 7961306791

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £450,000

Total value of the contract/lot: £450,000

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

(WA Ref:114190)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079477501

Country

United Kingdom