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Contract

## **GBC - Salesforce software support and development**

Guildford Borough Council

F03: Contract award notice

Notice identifier: 2023/S 000-023370

Procurement identifier (OCID): ocds-h6vhtk-03c7df

Published 10 August 2023, 12:07pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Guildford Borough Council

Millmead House, Millmead, Guildford, GU2 4BB

Guildford

GU2 4BB

#### **Contact**

Phill Nathan

#### **Email**

[procurement@guildford.gov.uk](mailto:procurement@guildford.gov.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKJ25 - West Surrey

**Internet address(es)**

Main address

[www.guildford.gov.uk](http://www.guildford.gov.uk)

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

Other activity

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

GBC - Salesforce software support and development

Reference number

GBC - 036268

**II.1.2) Main CPV code**

- 72261000 - Software support services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

Guildford Borough Council, as part of its ongoing digital and system transformation, is seeking to appoint an experienced qualified supplier to support, rationalise and reengineer its current Salesforce provision.

### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £408,100

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 72261000 - Software support services

### **II.2.3) Place of performance**

NUTS codes

- UKJ25 - West Surrey

### **II.2.4) Description of the procurement**

Salesforce software support and development

### **II.2.5) Award criteria**

Quality criterion - Name: Technical Evaluation / Weighting: 60%

Price - Weighting: 40%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-013418](#)

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

10 August 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

NimbusPoint Consulting Ltd

1 Aire Street

Leeds

LS1 4PR

Country

United Kingdom

NUTS code

- UKE - Yorkshire and the Humber

National registration number

07879496

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £408,100

Total value of the contract/lot: £408,100

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The High Court

London

WC2A 2LL

Country

United Kingdom