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Contract

Non-Invasive Ventilation, Sleep Therapy (CPAP) and Sleep Monitoring (Diagnostics)

NHS Supply Chain Operated by Supply Chain Coordination Ltd (SCCL)

F03: Contract award notice

Notice identifier: 2025/S 000-023362

Procurement identifier (OCID): ocids-h6vhtk-03f820

Published 20 May 2025, 3:26pm

Section I: Contracting authority

I.1) Name and addresses

NHS Supply Chain Operated by Supply Chain Coordination Ltd (SCCL)

Wellington House, 133-155 Waterloo Road

London

SE1 8UG

Contact

Thomas Williams

Email

thomas.williams4@supplychain.nhs.uk

Telephone

+44 7977371593

Country

United Kingdom

Region code

UK14 - Inner London – East

Internet address(es)

Main address

<https://www.gov.uk/government/organisations/department-of-health>

Buyer's address

<https://www.gov.uk/government/organisations/department-of-health/about/procurement>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

National or federal Agency/Office

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Non-Invasive Ventilation, Sleep Therapy (CPAP) and Sleep Monitoring (Diagnostics)

II.1.2) Main CPV code

- 33100000 - Medical equipments

II.1.3) Type of contract

Supplies

II.1.4) Short description

NHS Supply Chain intends to launch a National Framework Agreement for the provision of Non-Invasive Ventilation (NIV): Continuous Positive Airway Pressure (CPAP), Bilevel Positive Airway Pressure (BPAP), High Flow Therapy Devices and Sleep Diagnostic and Monitoring Devices with Associated Consumables and Sleep and Respiratory Managed Services / Purchase Plans

- Lot 1: Non-Invasive Ventilation (NIV), Sleep Therapy and Sleep Monitoring devices, systems and associated consumables

The NIV (Sleep Therapy and Sleep Monitoring Diagnostics and Associated Consumables Framework Agreement is intended to cover Non-Invasive Ventilation (NIV), Sleep Devices and Sleep Monitoring products and Sleep and Respiratory managed services. It is anticipated in the first year that the spend will be 40,000,000 GBP, however this is approximate and may vary depending on requirements of bodies purchasing under the Framework. The Framework Agreement between NHS Supply Chain and successful suppliers will reserve the right to purchase the same or similar supplies and/or services from suppliers not appointed to the Framework Agreement at its sole discretion. NHS Supply Chain intends to enter arrangements under which it will be entitled to purchase supplies which it will make available for purchase by 1) any NHS Trust; 2) any other NHS entity; 3) any government department, agency or other statutory body and/or 4) any private sector entity active in the UK healthcare sector. Only NHS Supply Chain can order from the Framework Agreement and enter into contracts under it.

The framework agreement will run from 18/09/2025 – 17/09/2029 (4 years).

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £160,000,000

II.2) Description

II.2.1) Title

Non-Invasive Ventilation (NIV), Sleep Therapy and Sleep Monitoring devices, systems and associated consumables

Lot No

Lot 1

II.2.2) Additional CPV code(s)

- 33140000 - Medical consumables
- 33157400 - Medical breathing devices

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

II.2.4) Description of the procurement

To provide all Non-Invasive Ventilation & Sleep Therapy & Monitoring to the NHS, through devices, associated consumables and services.

II.2.5) Award criteria

Quality criterion - Name: Sales Service Support / Weighting: 20

Quality criterion - Name: Training and Education / Weighting: 10

Quality criterion - Name: Social Value / Weighting: 10

Cost criterion - Name: Commercial / Weighting: 60

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

The minimum yearly turnover requirements should not exceed twice the estimated contract value, "except in duly justified cases".

If contracting authority has a justifiable case, then this must be set out in the procurement documents or in the Regulation 84 Report (or both).

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-025495](#)

IV.2.9) Information about termination of call for competition in the form of a prior information notice

The contracting authority will not award any further contracts based on the above prior information notice

Section V. Award of contract

Contract No

Project_1022

Lot No

Lot 1

Title

Non-Invasive Ventilation (NIV), Sleep Therapy and Sleep Monitoring devices, systems and associated consumables

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

6 March 2025

V.2.2) Information about tenders

Number of tenders received: 36

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Acurable Limited

2 Leman Street,

London

E1W 9US

Country

United Kingdom

NUTS code

- UKI32 - Westminster

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Armstrong Medical Ltd

Wattstown Business Park, Newbridge Road, Northern Ireland

Coleraine

BT52 1BS

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Baywater Healthcare UK Limited

Wulvern House, Electra Way

Crewe

CW1 6GW

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

The contractor is an SME

No

V.2.3) Name and address of the contractor

Breas Medical Limited

Barclays Bank Chambers, Bridge Street, Warwickshire

Stratford-Upon-Avon

CV37 6AH

Country

United Kingdom

NUTS code

- UKG13 - Warwickshire

The contractor is an SME

No

V.2.3) Name and address of the contractor

Cavagna Group UK Limited

Pirola Pennuto Zei & Associati Ltd 5th Floor Aldermary House, 10-15 Queen Street

London

EC4N 1TX

Country

United Kingdom

NUTS code

- UKI13 - Inner London – West

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Draeger Medical UK Limited

The Willows, Mark Road, Hertfordshire,

Hemel Hempstead

HP2 7BW

Country

United Kingdom

NUTS code

- UKH23 - Hertfordshire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Fisher & Paykel Healthcare Limited

16 Cordwallis Park, Clivemont Road, Berkshire,

Maidenhead

SL6 7BU

Country

United Kingdom

NUTS code

- UKJ11 - Berkshire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Flexicare Medical Limited

C/O Flexicare (Group) Limited, Cynon Valley Business Park,

Mountain Ash

CF45 4ER

Country

United Kingdom

NUTS code

- UKL22 - Cardiff and Vale of Glamorgan

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Independent Physiological Diagnostics Ltd

58 Broadwick Street,

London

W1F 7AJ

Country

United Kingdom

NUTS code

- UKI33 - Kensington & Chelsea and Hammersmith & Fulham

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Intermedical (UK) Ltd

2 Exeter House Beaufort Court, Sir Thomas Longley Road, Kent

Rochester

ME2 4FE

Country

United Kingdom

NUTS code

- UKJ41 - Medway

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Intersurgical Limited

Crane House, Molly Millars Lane, Berkshire,

Wokingham

RG41 2RZ

Country

United Kingdom

NUTS code

- UKJ11 - Berkshire

The contractor is an SME

No

V.2.3) Name and address of the contractor

Intus Healthcare Ltd

Wulvern House, Electra Way,

Cre

CW1 6GW

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Loewenstein Medical UK Ltd

1 E-Centre, Easthampstead Road,

Bracknell

RG12 1NF

Country

United Kingdom

NUTS code

- UKJ11 - Berkshire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Medicina Limited

Units 2-4 Rivington View Business Park Station Road, Blackrod,

Bolton

BL6 5BN

Country

United Kingdom

NUTS code

- UKD36 - Greater Manchester North West

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Nihon Kohden UK Limited

Unit 3 Heyworth Business Park Old Portsmouth Road, Peasmarsh, Surrey,

Guildford

GU3 1AF

Country

United Kingdom

NUTS code

- UKJ25 - West Surrey

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Nowus Healthcare A/S

Industriparken 4,

Ballerup

2750

Country

Denmark

NUTS code

- DK01 - Capital (region)

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Philips Electronics UK Limited

Ascent 1 Aerospace Boulevard,

Farnborough

GU14 6XW

Country

United Kingdom

NUTS code

- UKJ26 - East Surrey

The contractor is an SME

No

V.2.3) Name and address of the contractor

Radiometer Limited

Manor Court, Manor Royal, West Sussex,

Crawley

RH10 9FY

Country

United Kingdom

NUTS code

- UKJ2 - Surrey, East and West Sussex

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Reflex Medical Limited

Blue Tower, Townsend,

Shepton Mallet

BA4 5SB

Country

United Kingdom

NUTS code

- UKK2 - Dorset and Somerset

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Remserve Medical Supplies Limited

Edwinstowe House, Edwinstowe, Nottinghamshire,

Mansfield

NG21 9PR

Country

United Kingdom

NUTS code

- UKF14 - Nottingham

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

ResMed (UK) Limited

Quad 1, First Floor Becquerel Avenue, Harwell Campus, Oxfordshire,

Didcot

OX11 0RA

Country

United Kingdom

NUTS code

- UKJ14 - Oxfordshire

The contractor is an SME

No

V.2.3) Name and address of the contractor

Sefam Medical Ltd

Unit 6 Blackthorn Way, Five Mile Business Park, Washingborough,

Lincoln

LN4 1BF

Country

United Kingdom

NUTS code

- UKF30 - Lincolnshire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

S-Med Limited

C/O Holder Blackthorn Llp Studio 2, 50-54 St Pauls Square,

Birmingham

B3 1QS

Country

United Kingdom

NUTS code

- UKG31 - Birmingham

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Vapotherm UK Ltd

2 Dryden Loan, Scotland,

Loanhead

EH20 9HR

Country

United Kingdom

NUTS code

- UKM73 - East Lothian and Midlothian

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Stowood Scientific Instruments Ltd

Royal Oak Cottage, Beckley,

Oxford

OX3 9UP

Country

United Kingdom

NUTS code

- UKJ14 - Oxfordshire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

The Better Sleep Clinic LLP

5th Floor 25 King Street,

Bristol

BS1 4PB

Country

United Kingdom

NUTS code

- UKK11 - Bristol, City of

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

ZOLL Medical UK Limited

9 Seymour Court, Tudor Road, Cheshire,

Runcorn

WA7 1SY

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

SomnoMed UK Limited

Raleigh House 14c Compass Point Business Park, Stocks Bridge Way, Cambridgeshire,

St Ives

PE27 5JL

Country

United Kingdom

NUTS code

- UKH12 - Cambridgeshire CC

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £160,000,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

NHS Supply Chain Operated by Supply Chain Coordination Ltd (SCCL)

Wellington House, 133-155 Waterloo Road,

London

SE1 8UG

Country

United Kingdom

Internet address

<https://www.gov.uk/government/organisations/department-of-health>

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

Appeals to be logged in accordance with the Public Contracts Regulations 2015.