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Contract

## **Non-Invasive Ventilation, Sleep Therapy (CPAP) and Sleep Monitoring (Diagnostics)**

NHS Supply Chain Operated by Supply Chain Coordination Ltd (SCCL)

F03: Contract award notice

Notice identifier: 2025/S 000-023362

Procurement identifier (OCID): ocids-h6vhtk-03f820

Published 20 May 2025, 3:26pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Supply Chain Operated by Supply Chain Coordination Ltd (SCCL)

Wellington House, 133-155 Waterloo Road

London

SE1 8UG

#### **Contact**

Thomas Williams

#### **Email**

[thomas.williams4@supplychain.nhs.uk](mailto:thomas.williams4@supplychain.nhs.uk)

#### **Telephone**

+44 7977371593

#### **Country**

United Kingdom

**Region code**

UK14 - Inner London – East

**Internet address(es)**

Main address

<https://www.gov.uk/government/organisations/department-of-health>

Buyer's address

<https://www.gov.uk/government/organisations/department-of-health/about/procurement>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

National or federal Agency/Office

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Non-Invasive Ventilation, Sleep Therapy (CPAP) and Sleep Monitoring (Diagnostics)

#### **II.1.2) Main CPV code**

- 33100000 - Medical equipments

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

NHS Supply Chain intends to launch a National Framework Agreement for the provision of Non-Invasive Ventilation (NIV): Continuous Positive Airway Pressure (CPAP), Bilevel Positive Airway Pressure (BPAP), High Flow Therapy Devices and Sleep Diagnostic and Monitoring Devices with Associated Consumables and Sleep and Respiratory Managed Services / Purchase Plans

- Lot 1: Non-Invasive Ventilation (NIV), Sleep Therapy and Sleep Monitoring devices, systems and associated consumables

The NIV (Sleep Therapy and Sleep Monitoring Diagnostics and Associated Consumables Framework Agreement is intended to cover Non-Invasive Ventilation (NIV), Sleep Devices and Sleep Monitoring products and Sleep and Respiratory managed services. It is anticipated in the first year that the spend will be 40,000,000 GBP, however this is approximate and may vary depending on requirements of bodies purchasing under the Framework. The Framework Agreement between NHS Supply Chain and successful suppliers will reserve the right to purchase the same or similar supplies and/or services from suppliers not appointed to the Framework Agreement at its sole discretion. NHS Supply Chain intends to enter arrangements under which it will be entitled to purchase supplies which it will make available for purchase by 1) any NHS Trust; 2) any other NHS entity; 3) any government department, agency or other statutory body and/or 4) any private sector entity active in the UK healthcare sector. Only NHS Supply Chain can order from the Framework Agreement and enter into contracts under it.

The framework agreement will run from 18/09/2025 – 17/09/2029 (4 years).

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £160,000,000

## **II.2) Description**

### **II.2.1) Title**

Non-Invasive Ventilation (NIV), Sleep Therapy and Sleep Monitoring devices, systems and associated consumables

Lot No

Lot 1

### **II.2.2) Additional CPV code(s)**

- 33140000 - Medical consumables
- 33157400 - Medical breathing devices

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

### **II.2.4) Description of the procurement**

To provide all Non-Invasive Ventilation & Sleep Therapy & Monitoring to the NHS, through devices, associated consumables and services.

### **II.2.5) Award criteria**

Quality criterion - Name: Sales Service Support / Weighting: 20

Quality criterion - Name: Training and Education / Weighting: 10

Quality criterion - Name: Social Value / Weighting: 10

Cost criterion - Name: Commercial / Weighting: 60

**II.2.11) Information about options**

Options: No

**II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

**II.2.14) Additional information**

The minimum yearly turnover requirements should not exceed twice the estimated contract value, “except in duly justified cases”.

If contracting authority has a justifiable case, then this must be set out in the procurement documents or in the Regulation 84 Report (or both).

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-025495](#)

#### **IV.2.9) Information about termination of call for competition in the form of a prior information notice**

The contracting authority will not award any further contracts based on the above prior information notice

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## **Section V. Award of contract**

### **Contract No**

Project\_1022

### **Lot No**

Lot 1

### **Title**

Non-Invasive Ventilation (NIV), Sleep Therapy and Sleep Monitoring devices, systems and associated consumables

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

6 March 2025

### **V.2.2) Information about tenders**

Number of tenders received: 36

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

Acurable Limited

2 Leman Street,

London

E1W 9US

Country

United Kingdom

NUTS code

- UKI32 - Westminster

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Armstrong Medical Ltd

Wattstown Business Park, Newbridge Road, Northern Ireland

Coleraine

BT52 1BS

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Baywater Healthcare UK Limited

Wulvern House, Electra Way

Crewe

CW1 6GW

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Breas Medical Limited

Barclays Bank Chambers, Bridge Street, Warwickshire

Stratford-Upon-Avon

CV37 6AH

Country



United Kingdom

NUTS code

- UKG13 - Warwickshire

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Cavagna Group UK Limited

Pirola Pennuto Zei & Associati Ltd 5th Floor Aldermay House, 10-15 Queen Street

London

EC4N 1TX

Country

United Kingdom

NUTS code

- UKI3 - Inner London – West

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Draeger Medical UK Limited

The Willows, Mark Road, Hertfordshire,

Hemel Hempstead

HP2 7BW

Country

United Kingdom

NUTS code

- UKH23 - Hertfordshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Fisher & Paykel Healthcare Limited

16 Cordwallis Park, Clivemont Road, Berkshire,

Maidenhead

SL6 7BU

Country

United Kingdom

NUTS code

- UKJ11 - Berkshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Flexicare Medical Limited

C/O Flexicare (Group) Limited, Cynon Valley Business Park,

Mountain Ash

CF45 4ER

Country

United Kingdom

NUTS code

- UKL22 - Cardiff and Vale of Glamorgan

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Independent Physiological Diagnostics Ltd

58 Broadwick Street,

London

W1F 7AJ

Country

United Kingdom

NUTS code

- UKI33 - Kensington & Chelsea and Hammersmith & Fulham

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Intermedical (UK) Ltd

2 Exeter House Beaufort Court, Sir Thomas Longley Road, Kent

Rochester

ME2 4FE

Country

United Kingdom

NUTS code

- UKJ41 - Medway

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Intersurgical Limited

Crane House, Molly Millars Lane, Berkshire,

Wokingham

RG41 2RZ

Country

United Kingdom

NUTS code

- UKJ11 - Berkshire

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Intus Healthcare Ltd

Wulvern House, Electra Way,

Cre

CW1 6GW

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Loewenstein Medical UK Ltd

1 E-Centre, Easthampstead Road,

Bracknell

RG12 1NF

Country

United Kingdom

NUTS code

- UKJ11 - Berkshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Medicina Limited

Units 2-4 Rivington View Business Park Station Road, Blackrod,

Bolton

BL6 5BN

Country

United Kingdom

NUTS code

- UKD36 - Greater Manchester North West

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Nihon Kohden UK Limited

Unit 3 Heyworth Business Park Old Portsmouth Road, Peasmarsh, Surrey,

Guildford

GU3 1AF

Country

United Kingdom

NUTS code

- UKJ25 - West Surrey

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Nowus Healthcare A/S

Industriparken 4,

Ballerup

2750

Country

Denmark

NUTS code

- DK01 - Capital (region)

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Philips Electronics UK Limited

Ascent 1 Aerospace Boulevard,

Farnborough

GU14 6XW

Country

United Kingdom

NUTS code

- UKJ26 - East Surrey

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Radiometer Limited

Manor Court, Manor Royal, West Sussex,

Crawley

RH10 9FY

Country

United Kingdom

NUTS code

- UKJ2 - Surrey, East and West Sussex

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Reflex Medical Limited

Blue Tower, Townsend,

Shepton Mallet

BA4 5SB

Country

United Kingdom

NUTS code

- UKK2 - Dorset and Somerset

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Remserve Medical Supplies Limited

Edwinstowe House, Edwinstowe, Nottinghamshire,

Mansfield

NG21 9PR

Country

United Kingdom

NUTS code

- UKF14 - Nottingham

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

ResMed (UK) Limited

Quad 1, First Floor Becquerel Avenue, Harwell Campus, Oxfordshire,



Didcot

OX11 0RA

Country

United Kingdom

NUTS code

- UKJ14 - Oxfordshire

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Sefam Medical Ltd

Unit 6 Blackthorn Way, Five Mile Business Park, Washingborough,

Lincoln

LN4 1BF

Country

United Kingdom

NUTS code

- UKF30 - Lincolnshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

S-Med Limited

C/O Holder Blackthorn Llp Studio 2, 50-54 St Pauls Square,

Birmingham

B3 1QS

Country

United Kingdom

NUTS code

- UKG31 - Birmingham

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Vapotherm UK Ltd

2 Dryden Loan, Scotland,

Loanhead

EH20 9HR

Country

United Kingdom

NUTS code

- UKM73 - East Lothian and Midlothian

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Stowood Scientific Instruments Ltd

Royal Oak Cottage, Beckley,

Oxford

OX3 9UP

Country

United Kingdom

NUTS code

- UKJ14 - Oxfordshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

The Better Sleep Clinic LLP

5th Floor 25 King Street,

Bristol

BS1 4PB

Country

United Kingdom

NUTS code

- UKK11 - Bristol, City of

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

ZOLL Medical UK Limited

9 Seymour Court, Tudor Road, Cheshire,

Runcorn

WA7 1SY

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

SomnoMed UK Limited

Raleigh House 14c Compass Point Business Park, Stocks Bridge Way, Cambridgeshire,

St Ives

PE27 5JL

Country

United Kingdom

NUTS code

- UKH12 - Cambridgeshire CC

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £160,000,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

NHS Supply Chain Operated by Supply Chain Coordination Ltd (SCCL)

Wellington House, 133-155 Waterloo Road,

London

SE1 8UG

Country

United Kingdom

Internet address

<https://www.gov.uk/government/organisations/department-of-health>

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

Appeals to be logged in accordance with the Public Contracts Regulations 2015.