

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/023293-2023>

Tender

## **PRJ-1278-NHSE-Care Homes GP APMS SEL ICB Southwark ITT**

NHS London Commercial Hub on behalf of NHSE and SEL ICB

F21: Social and other specific services – public contracts

Prior information notice with call for competition

Notice identifier: 2023/S 000-023293

Procurement identifier (OCID): ocds-h6vhtk-03ee6b

Published 9 August 2023, 6:54pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS London Commercial Hub on behalf of NHSE and SEL ICB

4th Floor, Unex Tower, 5 Station Street

London

E15 1DA

#### **Contact**

Ms Kiran Uppal

#### **Email**

[hub.queries@nhs.net](mailto:hub.queries@nhs.net)

#### **Country**

United Kingdom

## **Region code**

UKI44 - Lewisham and Southwark

## **Internet address(es)**

Main address

<https://www.selondonics.org/icb/>

Buyer's address

<https://londoncommercialhub.nhs.uk/>

## **I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

## **I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://procontract.due-north.com/Advert?advertId=5673f6e9-8a2f-ee11-8124-005056b64545&fromProjectDashboard=True>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://procontract.due-north.com/Advert?advertId=5673f6e9-8a2f-ee11-8124-005056b64545&fromProjectDashboard=True>

## **I.4) Type of the contracting authority**

Body governed by public law

## **I.5) Main activity**

Health

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

PRJ-1278-NHSE-Care Homes GP APMS SEL ICB Southwark ITT

Reference number

DN673692

#### **II.1.2) Main CPV code**

- 85000000 - Health and social work services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

NHS South East London Integrated Care Board (NHS SEL ICB) (hereafter referred to as the "The ICB") under delegated commissioning on behalf of NHS England (hereafter referred to as "the Authority") invites Expressions of Interest (EOI) and completed Invitation to Tender (ITT) submissions from all suitable providers for the delivery of Care Home GP Services and specified enhanced services under Alternative Provider Medical Services (APMS) Contracts delivered directly to nursing and residential home residents within the borough of Southwark.

Background of the Service:

This service covers South East London and is a dedicated primary care service for older adult residents living in residential and nursing care homes in Southwark.

The service will operate under an APMS primary care contract and provide core General Medical Services together with an enhanced service specification for medical support for nursing and residential home residents in an agreed list of Care Homes in Southwark.

The service will provide GP services to a cohort of 393 Older People residing in an agreed list Nursing and Care Homes.

Contract Length and Value:

The contract will have an initial term of 5 years (60 months), followed by an optional

extension of 5 years (60 months) plus 5 years (60 months) at the discretion of the commissioner . If all available extension is taken up in full the contract will have a maximum duration of 15 years (180 months).

The indicative contract value for this service for 2024/25 is £569,000 and over the five years the indicative contract value will be £2,541,629

Over the 15 years, if contract is extended to its full duration, the total indicative maximum contract value will be £6,822,000

The indicated contract value shown is dependent on the number of patient registrations and the maximum bed capacity/occupancy.

Desired Service;

This service aims to address the specific extended primary healthcare needs of Residents in Nursing and Residential care homes within the borough of Southwark. Southwark Integrated Care Board (ICB) recognise the benefits of working in partnership with the homes as part of a wider multi-disciplinary team (MDT) and wish to ensure the highest quality of care for patients within the Homes and to avoid unnecessary hospital admissions.

There are four main elements to the service:

- i. Multi-disciplinary Team (MDT)
- ii. General Practice services
- iii. Scheduled visits by provider
- iv. Medication Reviews

The overall aim of the Extended Primary Care Service to Nursing and Residential Care homes is the provision of quality care for Residents of the Home through high standards of primary care services supported by an MDT approach including:

- Providing a proactive, preventative, and coordinated service
- Improve the quality of care to people in Nursing and Residential Care Homes, ensuring that all residents receive a dedicated medical service.
- Minimise the risk and complications within this vulnerable group, which includes residents with highly complex needs by providing and monitoring a comprehensive programme of care.

- To provide proactive and coordinated care in managing chronic disease and medicines including care planning especially around discharge and end of life care.
- To reduce reliance on Out of Hours for crisis management as well as reduction in inappropriate unplanned admissions and A&E attendances
- To reduce inappropriate prescribing and wastage of medication

The Procurement is being managed by the NHS London Commercial Hub (NHS LCH) hosted by NEL ICB, on behalf of the Authority, in connection with a competitive Invitation to Tender (ITT) exercise that is being conducted via a process, based in part on the open procedure under the Public Contract Regulations 2015 (“the Regulations” (as amended)).

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKI44 - Lewisham and Southwark

Main site or place of performance

Multiple locations within the Borough of Southwark

#### **II.2.4) Description of the procurement**

NHS South East London Integrated Care Board (NHS SEL ICB) (hereafter referred to as the “The ICB”) under delegated commissioning on behalf of NHS England (hereafter referred to as “the Authority”) invites Expressions of Interest (EOI) and completed Invitation to Tender (ITT) submissions from all suitable providers for the delivery of Care Home GP Services and specified enhanced services under Alternative Provider Medical Services (APMS) Contracts delivered directly to nursing and residential home residents within the borough of Southwark.

Background of the Service:

This service covers South East London and is a dedicated primary care service for older adult residents living in residential and nursing care homes in Southwark.

The service will operate under an APMS primary care contract and provide core General

Medical Services together with an enhanced service specification for medical support for nursing and residential home residents in an agreed list of Care Homes in Southwark.

The service will provide GP services to a cohort of 393 Older People residing in an agreed list Nursing and Care Homes.

Contract Length and Value:

The contract will have an initial term of 5 years (60 months), followed by an optional extension of 5 years (60 months) plus 5 years (60 months) at the discretion of the commissioner . If all available extension is taken up in full the contract will have a maximum duration of 15 years (180 months).

The indicative contract value for this service for 2024/25 is £569,000 and over the five years the indicative contract value will be £2,541,629

Over the 15 years, if contract is extended to its full duration, the total indicative maximum contract value will be £6,822,000

The indicated contract value shown is dependent on the number of patient registrations and the maximum bed capacity/occupancy.

Desired Service;

This service aims to address the specific extended primary healthcare needs of Residents in Nursing and Residential care homes within the borough of Southwark. Southwark Integrated Care Board (ICB) recognise the benefits of working in partnership with the homes as part of a wider multi-disciplinary team (MDT) and wish to ensure the highest quality of care for patients within the Homes and to avoid unnecessary hospital admissions.

There are four main elements to the service:

- i. Multi-disciplinary Team (MDT)
- ii. General Practice services
- iii. Scheduled visits by provider
- iv. Medication Reviews

The overall aim of the Extended Primary Care Service to Nursing and Residential Care homes is the provision of quality care for Residents of the Home through high standards of primary care services supported by an MDT approach including:

- Providing a proactive, preventative, and coordinated service
- Improve the quality of care to people in Nursing and Residential Care Homes, ensuring that all residents receive a dedicated medical service.
- Minimise the risk and complications within this vulnerable group, which includes residents with highly complex needs by providing and monitoring a comprehensive programme of care.
- To provide proactive and coordinated care in managing chronic disease and medicines including care planning especially around discharge and end of life care.
- To reduce reliance on Out of Hours for crisis management as well as reduction in inappropriate unplanned admissions and A&E attendances
- To reduce inappropriate prescribing and wastage of medication

The Procurement is being managed by the NHS London Commercial Hub (NHS LCH) hosted by NEL ICB, on behalf of the Authority, in connection with a competitive Invitation to Tender (ITT) exercise that is being conducted via a process, based in part on the open procedure under the Public Contract Regulations 2015 (“the Regulations” (as amended)).

The Service falls within the scope of the Light Touch Regime (LTR) – Section 7 (Reg 74-76) of the Regulations governing procurement of Health, Social and related services listed under Schedule 3 of the Regulations. None of the references to “Open procedure”, “ITT”, the use of the term “tender process”, or any other indication shall be taken to mean that the Authority intends to hold itself bound to any of the Regulations, save those applicable to LTR provisions.

Bidders are also to note that information relating to this procurement is provided in good faith, and may be subject to amendment by The Authority.

#### **II.2.6) Estimated value**

Value excluding VAT: £6,822,000

#### **II.2.7) Duration of the contract or the framework agreement**

Duration in months

180

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## **Section IV. Procedure**

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of expressions of interest**

Date

19 September 2023

Local time

1:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English