This is a published notice on the Find a Tender service: <a href="https://www.find-tender.service.gov.uk/Notice/023171-2021">https://www.find-tender.service.gov.uk/Notice/023171-2021</a>

#### Contract

# **Mailing House**

**English Heritage** 

F03: Contract award notice

Notice identifier: 2021/S 000-023171

Procurement identifier (OCID): ocds-h6vhtk-02c079

Published 17 September 2021, 12:07pm

# **Section I: Contracting authority**

## I.1) Name and addresses

**English Heritage** 

The Engine House

Swindon

SN2 2EH

#### Contact

Katherine Bond

#### **Email**

Procurement@English-Heritage.org.uk

#### Country

**United Kingdom** 

#### **NUTS** code

UKK14 - Swindon

## Internet address(es)

Main address

http://eh-intranet/Pages/Home.aspx

# I.4) Type of the contracting authority

Body governed by public law

# I.5) Main activity

Recreation, culture and religion

# **Section II: Object**

### II.1) Scope of the procurement

#### II.1.1) Title

Mailing House

Reference number

P/REF EH 00001701

#### II.1.2) Main CPV code

• 79570000 - Mailing-list compilation and mailing services

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

Monthly campaignsThe fulfilment of the new memberships (circa 150k for 2021/22) and existing membership renewals (circa 400k for 2021/22), and trigger campaigns (circa 500k) is a core requirement of the marketing communications strategy for English Heritage Members. All campaigns are highly segmented with a large number of variables both in text, imagery and promotional offer, including 3rd party assets.

### II.1.6) Information about lots

This contract is divided into lots: No

## II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £1,700,000

### II.2) Description

### II.2.2) Additional CPV code(s)

• 79570000 - Mailing-list compilation and mailing services

• 79571000 - Mailing services

#### II.2.3) Place of performance

**NUTS** codes

• UKK14 - Swindon

#### II.2.4) Description of the procurement

Suppliers interested in this opportunity should register at <a href="https://in-tendhost.co.uk/english-heritage/aspx/Home">https://in-tendhost.co.uk/english-heritage/aspx/Home</a> in order to express interest and download documentation.

#### II.2.5) Award criteria

Price

#### II.2.11) Information about options

Options: No

#### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

## **Section IV. Procedure**

# **IV.1) Description**

## IV.1.1) Type of procedure

Open procedure

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

## IV.2) Administrative information

# IV.2.1) Previous publication concerning this procedure

Notice number: <u>2021/S 000-014598</u>

## Section V. Award of contract

#### **Contract No**

1

#### **Lot No**

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#### **Title**

English Heritage Mailing House

A contract/lot is awarded: Yes

# V.2) Award of contract

### V.2.1) Date of conclusion of the contract

3 September 2021

#### V.2.2) Information about tenders

Number of tenders received: 13

Number of tenders received from SMEs: 13

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 13

Number of tenders received by electronic means: 13

The contract has been awarded to a group of economic operators: No

#### V.2.3) Name and address of the contractor

Sterling Press Limited

Kettering

**NN156XU** 

Country

**United Kingdom** 

NUTS code

• UKF2 - Leicestershire, Rutland and Northamptonshire

The contractor is an SME

Yes

## V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £974,533

Total value of the contract/lot: £874,533

# Section VI. Complementary information

# VI.4) Procedures for review

# VI.4.1) Review body

English Heritage

Swindon

Country

United Kingdom