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Contract

CivTech 9.9 - How can technology and data create a streamlined experience to help people and businesses across Scotland get access to training, guidance, support and approval for the licences they need, starting with tobacco and fireworks products?

Scottish Government

F03: Contract award notice

Notice identifier: 2024/S 000-022865

Procurement identifier (OCID): ocds-h6vhtk-03dc07

Published 23 July 2024, 2:34pm

Section I: Contracting authority

I.1) Name and addresses

Scottish Government

4 Atlantic Quay, 70 York St

Glasgow

G2 8EA

Contact

Leigh Syme

Email

leigh.syme@gov.scot

Country

United Kingdom

NUTS code

UKM - Scotland

Internet address(es)

Main address

<http://www.scotland.gov.uk>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10482

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Ministry or any other national or federal authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

CivTech 9.9 - How can technology and data create a streamlined experience to help people and businesses across Scotland get access to training, guidance, support and approval for the licences they need, starting with tobacco and fireworks products?

II.1.2) Main CPV code

- 72000000 - IT services: consulting, software development, Internet and support

II.1.3) Type of contract

Services

II.1.4) Short description

This opportunity is to develop a technology solution, starting with two use cases for the licencing of tobacco and fireworks products. The existing Tobacco Register lacks accurate and consistent data required by those that use this system, leading to inefficiencies in enforcement and support services to retailers. By providing accurate data via digital services, we can improve tracking, resource allocation, and business support while saving time and money. Additionally, the Scottish Government aims to create a new licensing system for fireworks to ensure safer use of these products including training to everyone that uses fireworks products. A solution will be highly accessible, scalable, use existing digital services and be secure while being able to extend to further licensing services in Scotland.

This needs to go way beyond a 'website' solution because of the complexity of the requirements, the sheer numbers of the licenses that will eventually be potentially onboarded, and the need to make the user experience as slick, efficient and personalised as possible.

Please visit our website for information on CivTech and how to get involved:

<https://www.civtech.scot/how-to-apply-civtech-9>

<https://www.civtech.scot/civtech-9-challenge-9-streamlined-experience-for-licencing-support-and-approval>

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £1,300,000

II.2) Description

II.2.2) Additional CPV code(s)

- 15000000 - Food, beverages, tobacco and related products
- 24000000 - Chemical products

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

CivTech's mission is to drive daring and innovation in the public sector by collaboratively solving Challenges that make people's lives better – and in doing so create generations of sustainable, high growth businesses.

CivTech brings together public sector expertise and private sector innovation to solve real problems, develop new products, and deliver better, faster and easier services for everyone. Central to the approach is co-production with the citizen.

Part of the Scottish Government's Digital Directorate, CivTech's approach is helping transform public sector engagement with tech and innovation, delivering significant benefits to public services, producing genuine uplifts for the Scottish economy - and along the way, making lives better.

Across the country there are problems public sector organisations would like to solve and in the current environment the need for smart, efficient and effective products has never been greater. The Scottish Government is aware innovation is a good way to create them and is committed to ensuring a large part of its tech spend goes to smaller, innovative businesses. This is where CivTech comes in.

The CivTech Innovation Flow is designed to create products as quickly and effectively as possible, and uses a true Accelerator model at the heart of its Innovation Flow model. For you – whether you're an individual, team or company – it's an opportunity to take on a Challenge, solve it, and win contracts with a blue-chip public sector organisation. You'll

build a product, and a business to take it as far as possible. Because here's the kicker: the Challenges we issue aren't 'single organisation' problems – most exist worldwide.

In short: Open Challenges are set. Any organisation, team or individual can respond. Applications are assessed, and shortlisted proposals go into an Exploration Stage where they're developed further [for which participating applicants are paid]. The best go through to the Accelerator – a period of intensive work to create the solution, and through CivTech's unique business workshop system, a business capable of taking the product to the world.

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<https://www.civtech.scot/civtech-9-challenge-9-streamlined-experience-for-licencing-support-and-approval>

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80

Price - Weighting: 20

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-017939](#)

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

4 July 2024

V.2.2) Information about tenders

Number of tenders received: 11

Number of tenders received from SMEs: 11

Number of tenders received from tenderers from other EU Member States: 11

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 11

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Zudu

RIVER COURT, 5 W Victoria Dock Rd

Dundee

DD1 3JT

Telephone

+44 7762813586

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £1,300,000

Total value of the contract/lot: £1,255,000

Section VI. Complementary information

VI.3) Additional information

(SC Ref:773219)

VI.4) Procedures for review

VI.4.1) Review body

Edinburgh Sheriff Court

Edinburgh

EH1 1LB

Country

United Kingdom