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Contract

## **Host Venue for VisitScotland Connect 2024 and 2025 Workshops**

VisitScotland

F03: Contract award notice

Notice identifier: 2023/S 000-022817

Procurement identifier (OCID): ocds-h6vhtk-03be3a

Published 4 August 2023, 4:15pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

VisitScotland

Ocean Point One, 94 Ocean Drive

Edinburgh

EH6 6JH

#### **Email**

[eileen.oneill@visitscotland.com](mailto:eileen.oneill@visitscotland.com)

#### **Telephone**

+44 1314722222

#### **Country**

United Kingdom

#### **NUTS code**

UKM75 - Edinburgh, City of

**Internet address(es)**

Main address

<http://www.visitscotland.org>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00118](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00118)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Other activity

Marketing/Tourism

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Host Venue for VisitScotland Connect 2024 and 2025 Workshops

Reference number

VSEH23008

#### **II.1.2) Main CPV code**

- 79952000 - Event services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

This award is for a host venue for the VisitScotland Connect 2024 and 2025 workshops.

VisitScotland Connect is VisitScotland's travel trade workshop event that offers the perfect opportunity for all companies with a Scottish tourism product or service to showcase to prospective and regular buyers. The event is open to businesses from all sectors of the Scottish tourism industry and leisure buyers from all corners of the globe.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £500,000

### **II.2) Description**

#### **II.2.1) Title**

VisitScotland Connect 2024

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 79952000 - Event services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

### **II.2.4) Description of the procurement**

VisitScotland Connect is VisitScotland's travel trade workshop event that offers the perfect opportunity for all companies with a Scottish tourism product or service to showcase to prospective and regular buyers.

Lot 1 is awarded for a host venue for VisitScotland Connect 2024.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 60

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

VisitScotland Connect 2025

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 79952000 - Event services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

### **II.2.4) Description of the procurement**

VisitScotland Connect is VisitScotland's travel trade workshop event that offers the perfect opportunity for all companies with a Scottish tourism product or service to showcase to prospective and regular buyers. The event is open to businesses from all sectors of the Scottish tourism industry and leisure buyers from all corners of the globe.

Lot 2 is awarded for host venue for VisitScotland Connect 2025.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 60

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-010566](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

VisitScotland Connect 2024

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

20 July 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

P&J Live

The Event Complex Aberdeen, East Burn Road, Stoneywood

Aberdeen

AB23 8BL

Telephone

+44 7816066887

Country

United Kingdom

NUTS code

- UKM50 - Aberdeen City and Aberdeenshire

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £250,000

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

VisitScotland Connect 2025

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

20 July 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

P&J Live

The Event Complex Aberdeen, East Burn Road, Stoneywood

Aberdeen

AB23 8BL

Telephone

+44 7816066887

Country

United Kingdom

NUTS code

- UKM50 - Aberdeen City and Aberdeenshire

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £250,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

(SC Ref:740839)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Edinburgh Sheriff Court

17 Chambers Street

Edinburgh

Country

United Kingdom