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Tender

## **The Provision of Intermediate Minor Oral Surgery (IMOS) Dental Services including treatment under Conscious Sedation in Shropshire and Staffordshire**

NHS England - Midlands

F21: Social and other specific services – public contracts

Contract notice

Notice identifier: 2021/S 000-022725

Procurement identifier (OCID): ocds-h6vhtk-02e034

Published 13 September 2021, 5:38pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS England - Midlands

Anglesey House, Wheelhouse Road, Towers Plaza

Rugeley, Staffordshire

WS15 1UL

#### **Contact**

Jessica Gaucher-Thompson

#### **Email**

[jessica.gaucher-thompson@nhs.net](mailto:jessica.gaucher-thompson@nhs.net)

#### **Country**

United Kingdom

**NUTS code**

UKG24 - Staffordshire CC

**Internet address(es)**

Main address

<https://www.england.nhs.uk/midlands/>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://uk.eu-supply.com/login.asp?B=agcsu>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://uk.eu-supply.com/login.asp?B=agcsu>

Tenders or requests to participate must be submitted to the above-mentioned address

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

The Provision of Intermediate Minor Oral Surgery (IMOS) Dental Services including treatment under Conscious Sedation in Shropshire and Staffordshire

Reference number

AG20063

#### **II.1.2) Main CPV code**

- 85130000 - Dental practice and related services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

NHS Arden and Greater East Midlands Commissioning Support Unit on behalf of NHS England and Improvement – Midlands (referred to as the Commissioner) is inviting suitably qualified and experienced providers to deliver of Intermediate Minor Oral Surgery (IMOS) Dental Services including treatment under Conscious Sedation in Shropshire and Staffordshire.

The 5 Lots across the area are as follows;

Lot 1 - Shrewsbury

Lot 2 - Telford

Lot 3 - Burton-on-Trent

Lot 4 - Stafford

Lot 5 - Stoke-on-Trent

The service is due to commence on 1st July 2022. As a result of this procurement exercise a Personal Dental Services (PDS) agreement will be established with the successful bidder(s) for a period of 7 years with the Commissioners having the option to extend for up to an additional 3 years (maximum contract duration 10 years).

The deadline for ITT submissions is 10.00am on Wednesday 27th October 2021.

### **II.1.5) Estimated total value**

Value excluding VAT: £16,008,336.50

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

## **II.2) Description**

### **II.2.1) Title**

Lot 1 Shrewsbury

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 85130000 - Dental practice and related services

### **II.2.3) Place of performance**

NUTS codes

- UKG22 - Shropshire CC

### **II.2.4) Description of the procurement**

3,829 Units of Dental Activity (UDA) per annum with a fixed UDA rate of £46.12.

59 Patients for Conscious Sedation per annum with a fixed rate of £153.75

The price of £46.12 per UDA and £153.75 for Conscious Sedation are fixed for the duration of the contract, unless adjusted by Doctors' and Dentists' Review Body (DDRB) uplift.

The service is aimed at those patients who require Level 2 care – that is procedural and/or patient complexity requiring a clinician with enhanced skills and experience who may or may not be on the specialist register.

The specialty of Oral Surgery (OS) deals with the diagnosis and management of pathology of the mouth and jaws that requires surgical intervention. Oral Surgery involves the treatment of children, adolescents and adults, and the management of dentally anxious and/or medically complex patients. Oral Surgery care is provided by Oral Surgeons and by Oral & Maxillofacial Surgeons as the clinical competencies of these two specialties overlap.

The key objectives of the procurement are to commission IMOS dental services in Shropshire and Staffordshire that will:

- eliminate current inequity of services provision across Shropshire and Staffordshire; services will be strategically located across the specified area to improve equality of access, improve waiting times for treatment and to ensure that patients who most need the services are able to be referred to a local provider;
- ensure the services are delivered by appropriately registered, qualified, accredited, trained and experienced professionals to ensure that the complexity of the patient or procedure matches the skills and setting of the individual or team providing the treatment;
- continue to ensure patients are seen in a Primary care setting in Shropshire where this is appropriate and move patients into a primary care setting in Staffordshire which will deliver shorter waiting times and travel times for the patients;
- ensure that patients benefit from services which are integrated with the wider system such as Managed Clinical Networks, Secondary Care etc. Oral Surgery Managed Clinical Networks (MCNs) will oversee the implementation and the functioning of the specialist pathways, including quality improvement, mentorship, education, training of others, audit and leadership. All Level 2 and 3A providers will be expected to play an active role and have formal links to the Oral Surgery MCNs;
- deliver treatment to those patients whose defined needs are not expected to be within the remit of a General Dental Practitioner (GDP) within Primary Care and for whom the complexity of their treatment or medical condition does not necessitate care provision in a secondary care setting;
- ensure patients are only accepted for treatment if eligible for NHS care and referred through the West Midlands Dental Electronic Referral Service (DERS). Patients who are not eligible for this service will be either rejected and referred back to the referring GDP or escalated to an Acute Trust;
- ensure new Provider(s) actively work in partnership with NHS E/I Midlands, Local Dental Network (LDN), Oral Surgery MCN's, Integrated Care Systems (ICS) and Primary Care Networks (PCN's) to review and implement relevant Commissioning Standards to transform specialised dental services;

- ensure that anyone performing Level 2 oral surgery procedures is accredited as a Performer of oral surgery Level 2 complexity care before delivering care in this Service via a Local Accreditation Panel to accredit Performers if they are not already accredited. This will be based on the NHS England Accreditation of Performers of Level 2 complexity care documentation

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 2 Telford

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 85130000 - Dental practice and related services

### **II.2.3) Place of performance**

NUTS codes

- UKG21 - Telford and Wrekin

### **II.2.4) Description of the procurement**

6,957 Units of Dental Activity (UDA) per annum with a fixed UDA rate of £46.12.

107 Patients for Conscious Sedation per annum with a fixed rate of £153.75

The price of £46.12 per UDA and £153.75 for Conscious Sedation are fixed for the duration of the contract, unless adjusted by Doctors' and Dentists' Review Body (DDRB) uplift.

The service is aimed at those patients who require Level 2 care – that is procedural and/or patient complexity requiring a clinician with enhanced skills and experience who may or may not be on the specialist register.

The specialty of Oral Surgery (OS) deals with the diagnosis and management of

pathology of the mouth and jaws that requires surgical intervention. Oral Surgery involves the treatment of children, adolescents and adults, and the management of dentally anxious and/or medically complex patients. Oral Surgery care is provided by Oral Surgeons and by Oral & Maxillofacial Surgeons as the clinical competencies of these two specialties overlap.

The key objectives of the procurement are to commission IMOS dental services in Shropshire and Staffordshire that will:

- eliminate current inequity of services provision across Shropshire and Staffordshire; services will be strategically located across the specified area to improve equality of access, improve waiting times for treatment and to ensure that patients who most need the services are able to be referred to a local provider;
- ensure the services are delivered by appropriately registered, qualified, accredited, trained and experienced professionals to ensure that the complexity of the patient or procedure matches the skills and setting of the individual or team providing the treatment;
- continue to ensure patients are seen in a Primary care setting in Shropshire where this is appropriate and move patients into a primary care setting in Staffordshire which will deliver shorter waiting times and travel times for the patients;
- ensure that patients benefit from services which are integrated with the wider system such as Managed Clinical Networks, Secondary Care etc. Oral Surgery Managed Clinical Networks (MCNs) will oversee the implementation and the functioning of the specialist pathways, including quality improvement, mentorship, education, training of others, audit and leadership. All Level 2 and 3A providers will be expected to play an active role and have formal links to the Oral Surgery MCNs;
- deliver treatment to those patients whose defined needs are not expected to be within the remit of a General Dental Practitioner (GDP) within Primary Care and for whom the complexity of their treatment or medical condition does not necessitate care provision in a secondary care setting;
- ensure patients are only accepted for treatment if eligible for NHS care and referred through the West Midlands Dental Electronic Referral Service (DERS). Patients who are not eligible for this service will be either rejected and referred back to the referring GDP or escalated to an Acute Trust;
- ensure new Provider(s) actively work in partnership with NHS E/I Midlands, Local Dental Network (LDN), Oral Surgery MCN's, Integrated Care Systems (ICSs) and Primary Care Networks (PCN's) to review and implement relevant Commissioning Standards to transform specialised dental services;

- ensure that anyone performing Level 2 oral surgery procedures is accredited as a Performer of oral surgery Level 2 complexity care before delivering care in this Service via a Local Accreditation Panel to accredit Performers if they are not already accredited. This will be based on the NHS England Accreditation of Performers of Level 2 complexity care documentation

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 3 Burton-on-Trent

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 85130000 - Dental practice and related services

### **II.2.3) Place of performance**

NUTS codes

- UKG24 - Staffordshire CC

### **II.2.4) Description of the procurement**

5,329 Units of Dental Activity (UDA) per annum with a fixed UDA rate of £46.12.

82 Patients for Conscious Sedation per annum with a fixed rate of £153.75

The price of £46.12 per UDA and £153.75 for Conscious Sedation are fixed for the duration of the contract, unless adjusted by Doctors' and Dentists' Review Body (DDRB) uplift.

The service is aimed at those patients who require Level 2 care – that is procedural and/or patient complexity requiring a clinician with enhanced skills and experience who may or may not be on the specialist register.

The specialty of Oral Surgery (OS) deals with the diagnosis and management of



pathology of the mouth and jaws that requires surgical intervention. Oral Surgery involves the treatment of children, adolescents and adults, and the management of dentally anxious and/or medically complex patients. Oral Surgery care is provided by Oral Surgeons and by Oral & Maxillofacial Surgeons as the clinical competencies of these two specialties overlap.

The key objectives of the procurement are to commission IMOS dental services in Shropshire and Staffordshire that will:

- eliminate current inequity of services provision across Shropshire and Staffordshire; services will be strategically located across the specified area to improve equality of access, improve waiting times for treatment and to ensure that patients who most need the services are able to be referred to a local provider;
- ensure the services are delivered by appropriately registered, qualified, accredited, trained and experienced professionals to ensure that the complexity of the patient or procedure matches the skills and setting of the individual or team providing the treatment;
- continue to ensure patients are seen in a Primary care setting in Shropshire where this is appropriate and move patients into a primary care setting in Staffordshire which will deliver shorter waiting times and travel times for the patients;
- ensure that patients benefit from services which are integrated with the wider system such as Managed Clinical Networks, Secondary Care etc. Oral Surgery Managed Clinical Networks (MCNs) will oversee the implementation and the functioning of the specialist pathways, including quality improvement, mentorship, education, training of others, audit and leadership. All Level 2 and 3A providers will be expected to play an active role and have formal links to the Oral Surgery MCNs;
- deliver treatment to those patients whose defined needs are not expected to be within the remit of a General Dental Practitioner (GDP) within Primary Care and for whom the complexity of their treatment or medical condition does not necessitate care provision in a secondary care setting;
- ensure patients are only accepted for treatment if eligible for NHS care and referred through the West Midlands Dental Electronic Referral Service (DERS). Patients who are not eligible for this service will be either rejected and referred back to the referring GDP or escalated to an Acute Trust;
- ensure new Provider(s) actively work in partnership with NHS E/I Midlands, Local Dental Network (LDN), Oral Surgery MCN's, Integrated Care Systems (ICS) and Primary Care Networks (PCN's) to review and implement relevant Commissioning Standards to transform specialised dental services;

- ensure that anyone performing Level 2 oral surgery procedures is accredited as a Performer of oral surgery Level 2 complexity care before delivering care in this Service via a Local Accreditation Panel to accredit Performers if they are not already accredited. This will be based on the NHS England Accreditation of Performers of Level 2 complexity care documentation

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 4 Stafford

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 85130000 - Dental practice and related services

### **II.2.3) Place of performance**

NUTS codes

- UKG24 - Staffordshire CC

### **II.2.4) Description of the procurement**

6,709 Units of Dental Activity (UDA) per annum with a fixed UDA rate of £46.12.

103 Patients for Conscious Sedation per annum with a fixed rate of £153.75

The price of £46.12 per UDA and £153.75 for Conscious Sedation are fixed for the duration of the contract, unless adjusted by Doctors' and Dentists' Review Body (DDRB) uplift.

The service is aimed at those patients who require Level 2 care – that is procedural and/or patient complexity requiring a clinician with enhanced skills and experience who may or may not be on the specialist register.

The specialty of Oral Surgery (OS) deals with the diagnosis and management of

pathology of the mouth and jaws that requires surgical intervention. Oral Surgery involves the treatment of children, adolescents and adults, and the management of dentally anxious and/or medically complex patients. Oral Surgery care is provided by Oral Surgeons and by Oral & Maxillofacial Surgeons as the clinical competencies of these two specialties overlap.

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- ensure the services are delivered by appropriately registered, qualified, accredited, trained and experienced professionals to ensure that the complexity of the patient or procedure matches the skills and setting of the individual or team providing the treatment;
- continue to ensure patients are seen in a Primary care setting in Shropshire where this is appropriate and move patients into a primary care setting in Staffordshire which will deliver shorter waiting times and travel times for the patients;
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- ensure new Provider(s) actively work in partnership with NHS E/I Midlands, Local Dental Network (LDN), Oral Surgery MCN's, Integrated Care Systems (ICS) and Primary Care Networks (PCN's) to review and implement relevant Commissioning Standards to transform specialised dental services;

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### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 5 Stoke-on-Trent

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 85130000 - Dental practice and related services

### **II.2.3) Place of performance**

NUTS codes

- UKG23 - Stoke-on-Trent

### **II.2.4) Description of the procurement**

10,196 Units of Dental Activity (UDA) per annum with a fixed UDA rate of £46.12.

156 Patients for Conscious Sedation per annum with a fixed rate of £153.75

The price of £46.12 per UDA and £153.75 for Conscious Sedation are fixed for the duration of the contract, unless adjusted by Doctors' and Dentists' Review Body (DDRB) uplift.

The service is aimed at those patients who require Level 2 care – that is procedural and/or patient complexity requiring a clinician with enhanced skills and experience who may or may not be on the specialist register.

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pathology of the mouth and jaws that requires surgical intervention. Oral Surgery involves the treatment of children, adolescents and adults, and the management of dentally anxious and/or medically complex patients. Oral Surgery care is provided by Oral Surgeons and by Oral & Maxillofacial Surgeons as the clinical competencies of these two specialties overlap.

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- ensure the services are delivered by appropriately registered, qualified, accredited, trained and experienced professionals to ensure that the complexity of the patient or procedure matches the skills and setting of the individual or team providing the treatment;
- continue to ensure patients are seen in a Primary care setting in Shropshire where this is appropriate and move patients into a primary care setting in Staffordshire which will deliver shorter waiting times and travel times for the patients;
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- ensure patients are only accepted for treatment if eligible for NHS care and referred through - the West Midlands Dental Electronic Referral Service (DERS). Patients who are not eligible for this service will be either rejected and referred back to the referring GDP or escalated to an Acute Trust;
- ensure new Provider(s) actively work in partnership with NHS E/I Midlands, Local Dental Network (LDN), Oral Surgery MCN's, Integrated Care Systems (ICSs) and Primary Care Networks (PCN's) to review and implement relevant Commissioning Standards to transform specialised dental services;

- ensure that anyone performing Level 2 oral surgery procedures is accredited as a Performer of oral surgery Level 2 complexity care before delivering care in this Service via a Local Accreditation Panel to accredit Performers if they are not already accredited. This will be based on the NHS England Accreditation of Performers of Level 2 complexity care documentation.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Form of procedure**

Open procedure

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

27 October 2021

Local time

10:00am

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

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## **Section VI. Complementary information**

### **VI.3) Additional information**

The Contracting Authority will be using an eTendering system in this procurement exercise. The services described within this notice relate to the Light Touch Regime in the Public Procurement Regulations 2015. Neither the publication of this notice nor the employment of any particular terminology nor any other indication shall be taken to mean that the Contracting Authority intends to hold itself bound by any of the Regulations. Please see published documentation for further details.

If you wish to express an interest and view ITT documents please register on the EU Supply website <https://uk.eu-supply.com/login.asp?B=UK>. The project reference is Quote/Tender 45487 - Intermediate Minor Oral Surgery (IMOS) Dental Services including treatment under Conscious Sedation in Shropshire and Staffordshire.

Please note the deadline for ITT submissions is 10:00am Wednesday 27th October 2021.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Arden & GEM Commissioning Support Unit

Cardinal Square, 10 Nottingham Road

Derby

DE1 3QT

Country

United Kingdom