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Contract

## **LOTL 299-23 Orthotic Consumables**

NHS Lothian

F03: Contract award notice

Notice identifier: 2024/S 000-022712

Procurement identifier (OCID): ocids-h6vhtk-044587

Published 22 July 2024, 3:42pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Lothian

Waverley Gate

Edinburgh

EH1 1LB

#### **Contact**

John Pittman

#### **Email**

[john.Pittman1@nhslothian.scot.nhs.uk](mailto:john.Pittman1@nhslothian.scot.nhs.uk)

#### **Telephone**

+44 8454242424

#### **Country**

United Kingdom

**NUTS code**

UKM - Scotland

**Internet address(es)**

Main address

<http://www.nhsllothian.scot.nhs.uk/>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00326](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00326)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

LOTL 299-23 Orthotic Consumables

Reference number

LOTL 299-23

**II.1.2) Main CPV code**

- 33140000 - Medical consumables

### **II.1.3) Type of contract**

Supplies

### **II.1.4) Short description**

NHS Lothian has identified a requirement to tender for Orthotics consumables

The aim is to meet the Orthotists clinical requirements, whilst obtaining the best possible contractual arrangements for each Lot within the tender.

To ensure that when NHS Lothian purchase Orthotics consumables they are legally compliant and meet the current

Medical Device Regulations

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £620,000

## **II.2) Description**

### **II.2.1) Title**

All Adult Footwear including Bespoke, Modular, Stock & Custom Insoles

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 33141740 - Orthopaedic footwear
- 85111600 - Orthotic services

### **II.2.3) Place of performance**

NUTS codes

- UKM75 - Edinburgh, City of

Main site or place of performance

Across NHS Lothian

#### **II.2.4) Description of the procurement**

Bespoke Footwear is any footwear not covered by the description for stock and modular and can be of any specification including Diabetic specification, +/- cradle corks or any insoles to measures, drafts, 3D scans and/or casts made from any material available with unlimited adaptations/ modifications to upper, sole and heel, created from exact measurements.

Modular Footwear is as stock, but with adaptations/modifications to the last and uppers.

Custom foot orthoses are used when stock (off the shelf) orthoses are not suitable.

Custom made insoles/foot orthoses are those made either from a cast, draft, podobox impression, or scan. Inclusive of cradles. Further details in respect of Lot 1 are contained within the Technical specification.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality Assurance and Inspection Process / Weighting: 12

Quality criterion - Name: Product Sample Evaluation / Weighting: 5

Quality criterion - Name: Traceability / Weighting: 3

Quality criterion - Name: Order Processes / Lead Times / Weighting: 8

Quality criterion - Name: After Sales Support /Service/ Management Structure / Weighting: 6

Quality criterion - Name: Sustainability / Weighting: 2

Quality criterion - Name: Community Benefits / Weighting: 2

Quality criterion - Name: Fair Work First / Weighting: 2

Price - Weighting: 60

#### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Footwear Repair and Adaptation

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 33141740 - Orthopaedic footwear
- 85111600 - Orthotic services

### **II.2.3) Place of performance**

NUTS codes

- UKM75 - Edinburgh, City of

Main site or place of performance

Across NHS Lothian

### **II.2.4) Description of the procurement**

LOT 2: Footwear Repair and Adaptation

Repairs of stock, modular and bespoke footwear

Repair and adaptations of patients own footwear

Including:

- External shoe raises
- Rocker soles (with balanced heel if requested)
- Wedges

-Elongated heels

-Flares

-Sockets

-T straps

-Retaining straps

### **II.2.5) Award criteria**

Quality criterion - Name: Quality Assurance and Inspection Process / Weighting: 12

Quality criterion - Name: Product Sample Evaluation / Weighting: 5

Quality criterion - Name: Traceability / Weighting: 3

Quality criterion - Name: Order Processes / Lead Times / Weighting: 8

Quality criterion - Name: After Sales Support /Service/ Management Structure /  
Weighting: 6

Quality criterion - Name: Sustainability / Weighting: 2

Quality criterion - Name: Community Benefits / Weighting: 2

Quality criterion - Name: Fair Work First / Weighting: 2

Price - Weighting: 60

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

## Ankle Foot Orthosis

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 33183000 - Orthopaedic support devices
- 85111600 - Orthotic services

### **II.2.3) Place of performance**

NUTS codes

- UKM75 - Edinburgh, City of

Main site or place of performance

Across NHS Lothian

### **II.2.4) Description of the procurement**

LOT 3: Ankle Foot Orthosis (AFO)

The tender price must a standard price for each product as above which includes ALL adaptations/ modifications required as specified below.

- Any colour/type of plastic used as part of the draping process
- Transfers
- ALL styles excluding jointed and Northvane insert/piggyback style include
- Stiffeners (ribbed not carbon fibre)
- All straps required in leather or cotton webbing or PVC
- Sliding pads on straps
- Lining (partial and full)
- All pads (e.g., malleolar or arch pads)

- Wedging for alignment

- Extrinsic wedge/raise

- Contralateral Heel lift same size as alignment wedging

AFO- jointed

- Any colour/type of plastic used as part of the draping process

- Transfers

- All joints

- Any straps required in leather or webbing or PVC Sliding pads on straps

- Lining (partial and full)

- All pads (e.g., malleolar or arch pads)

- Wedging for alignment

- Extrinsic wedge/raise

- Contralateral Heel lift same size as alignment wedging

AFO with Northvane insert/Piggy Back Style

- Any colour/type of plastic used as part of the draping process

- Transfers

- All styles

- Stiffeners (ribbed not carbon fibre)

- Any straps required in leather or webbing or PVC Sliding pads on straps

- Lining (partial and full)

- All pads (e.g., malleolar or arch pads)

- Wedging for alignment



- Extrinsic wedge/raise
- Contralateral Heel lift same size as alignment wedging
- Lining (partial and full)
- All pads (e.g., malleolar or arch pads)
- Wedging for alignment
- Extrinsic wedge/raise
- Contralateral Heel lift same size as alignment wedging

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality Assurance and Inspection Process / Weighting: 12

Quality criterion - Name: Product Sample Evaluation / Weighting: 5

Quality criterion - Name: Traceability / Weighting: 3

Quality criterion - Name: Order Processes / Lead Times / Weighting: 8

Quality criterion - Name: After Sales Support /Service/ Management Structure / Weighting: 6

Quality criterion - Name: Sustainability / Weighting: 2

Quality criterion - Name: Community Benefits / Weighting: 2

Quality criterion - Name: Fair Work First / Weighting: 2

Price - Weighting: 60

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-006991](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

All Adult Footwear including Bespoke, Modular, Stock & Custom Insoles

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

15 July 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Buchanan Orthotics Ltd

603 Helen Street

Glasgow

G513AR

Telephone

+44 1414401999

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £394,978

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Footwear Repair and Adaptation

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

15 July 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 4

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

MAG Orthotics Limited

Unit 31, Jessops Riverside, 800 Brightside Lane

SHEFFIELD

S9 2RX

Telephone

+44 1142435018

Country

United Kingdom

NUTS code

- UKE32 - Sheffield

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £22,940.50

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### **Section V. Award of contract**

#### **Lot No**

3

#### **Title**

Ankle Foot Orthosis

A contract/lot is awarded: Yes

#### **V.2) Award of contract**

##### **V.2.1) Date of conclusion of the contract**

15 July 2024

##### **V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 4

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

MAG Orthotics Limited

Unit 31, Jessops Riverside, 800 Brightside Lane

SHEFFIELD

S9 2RX

Telephone

+44 1142435018

Country

United Kingdom

NUTS code

- UKE32 - Sheffield

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £54,310.50

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## **Section VI. Complementary information**

### **VI.3) Additional information**

(SC Ref:773105)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Edinburgh Sheriff Court

Edinburgh

EH1 1LB

Email

[edinburgh@scotcourts.gov.uk](mailto:edinburgh@scotcourts.gov.uk)

Country

United Kingdom