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Contract

## **Rural Leadership Programme**

Scottish Enterprise  
Highlands and Islands Enterprise  
South of Scotland Enterprise Agency

F03: Contract award notice  
Notice identifier: 2022/S 000-022674  
Procurement identifier (OCID): ocds-h6vhtk-035f1d  
Published 16 August 2022, 3:33pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Scottish Enterprise  
  
Atrium Court, 50 Waterloo Street  
  
Glasgow  
  
G2 6HQ

#### **Contact**

Natalie Dalgoutte

#### **Email**

[natalie.dalgoutte@scotent.co.uk](mailto:natalie.dalgoutte@scotent.co.uk)

#### **Telephone**

+44 1414686024

**Country**

United Kingdom

**NUTS code**

UKM82 - Glasgow City

**Internet address(es)**

Main address

<http://www.scottish-enterprise.com/>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00398](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00398)

**I.1) Name and addresses**

Highlands and Islands Enterprise

An Lòchran, 10 Inverness Campus

Inverness

IV2 5NA

**Email**

[hieprocurement@hient.co.uk](mailto:hieprocurement@hient.co.uk)

**Telephone**

+44 1463383084

**Country**

United Kingdom

**NUTS code**

UKM6 - Highlands and Islands

**Internet address(es)**

Main address

<http://www.hie.co.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00313](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00313)

**I.1) Name and addresses**

South of Scotland Enterprise Agency

Carmont House, The Crichton, Bankend Road

Dumfries

DG1 4TA

**Email**

[Finance@sose.scot](mailto:Finance@sose.scot)

**Telephone**

+44 1750535901

**Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://www.southofscotlandenterprise.com>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA30448](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA30448)

## **I.2) Information about joint procurement**

The contract involves joint procurement

## **I.4) Type of the contracting authority**

Regional or local Agency/Office

## **I.5) Main activity**

Economic and financial affairs

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Rural Leadership Programme

Reference number

P23-0046

#### **II.1.2) Main CPV code**

- 98390000 - Other services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The Rural Leadership Programme (RLP) has been running since 2006 and is targeted at business leaders and key influencers from across Scotland's rural areas with a focus on agriculture (as a key part of the food and drink supply chain), energy, tourism and rural services sectors. The aim of the programme is to assist Scottish rural business leaders to create additional wealth through leading effectively, team working,

networking, influencing and by being ambitious. It does this by developing the capacity of individuals, building their confidence to lead, widening their boundaries, building industry and parliamentary trust, providing an awareness of rural economic and broader issues, and introducing individuals to the wider rural leadership network. It is anticipated that the contract will commence on the 9th of August 2022.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £623,786

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services
- 79410000 - Business and management consultancy services
- 79411100 - Business development consultancy services

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

The Rural Leadership Programme (RLP) has been running since 2006 and is targeted at business leaders and key influencers from across Scotland's rural areas with a focus on agriculture (as a key part of the food and drink supply chain), energy, tourism and rural services sectors. The aim of the programme is to assist Scottish rural business leaders to create additional wealth through leading effectively, team working, networking, influencing and by being ambitious. It does this by developing the capacity of individuals, building their confidence to lead, widening their boundaries, building industry and parliamentary trust, providing an awareness of rural economic and broader issues, and introducing individuals to the wider rural leadership network. It is anticipated that the contract will commence on the 9th of August 2022.

#### **II.2.5) Award criteria**

Quality criterion - Name: Methodology including Innovation / Weighting: 30

Quality criterion - Name: Leadership and Coaching Knowledge and Application /  
Weighting: 25

Quality criterion - Name: Project Team Structure / Weighting: 20

Quality criterion - Name: Knowledge of Rural Scotland, Economy, Stakeholders &  
Networks / Weighting: 13

Quality criterion - Name: Fair Work First / Weighting: 7

Quality criterion - Name: Information Security / Weighting: 5

Price - Weighting: 40

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union  
funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 022-190885](#)

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## **Section V. Award of contract**

### **Contract No**

P23-0046

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

2 August 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Elevator

Elevator at The HUB, Exploration Drive, Aberdeen Energy Park

Aberdeen

AB23 8GX

Telephone

+44 7775868583

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £623,786

#### **V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

Value or proportion likely to be subcontracted to third parties

Proportion: 60 %

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## **Section VI. Complementary information**

### **VI.3) Additional information**

SPD Statement for 2A.17 – Form of Participation (Notably as part of a group, consortium, joint venture or similar).

Any contract will be entered into with the nominated lead organisation and all members of the consortium, who will in these circumstances each be required to execute said contract together with all ancillary documentation, evidencing their joint and several liability in respect of the obligations and liabilities of the contract. It will be for members of the consortium to sort out their respective duties and liabilities amongst each other. For administrative purposes, any associated documentation will be sent to the nominated lead organisation.

SPD Statement for 2C.1 - Where the main bidder relies on the capacities of other entities in order to meet the selection criteria, the bidder must provide a separate SPD response setting out the information required under SPD (Scotland): Part II (sections A and B); Part III exclusion grounds; the relevant part of Section IV selection criteria; and Part V (if applicable) for each of the entities concerned.



SPD Statement for 2D.1.2 – If the bidder proposes to subcontract any part(s) of the service and those sub-contractors are not relied upon, they should arrange for a separate SPD response from each potential subcontractor. The subcontractors must complete the relevant parts of the SPD (Scotland) (Sections A and B of Part II and Part III only) to self-declare whether there are grounds for their exclusion. This may be requested at the selection stage or prior to the subcontractor commencing work on the contract.

Human Trafficking and Exploitation - The following statements should only be included where relevant: If there are potential risks of human trafficking and exploitation in the delivery of the contract then this should be stated in the Contract Notice. Example statements are detailed below:

Scottish Enterprise has included obligations within the contract conditions relating to ethical working conditions and labour standards, which are relevant to the products/services to be delivered.

The contract/framework agreement supports Scottish Enterprise's purpose which is 'To focus Scottish Enterprise and public services on creating more, better jobs that nurture shared wealth and collective well-being, through increasing sustainable economic growth'.

This Framework supports the following National Outcomes, and suppliers are expected to support Scottish Enterprise's aim to achieve these.' [Insert relevant National Outcomes - see above]. 'Scottish Enterprise expects those it contracts with to adopt ethical business practice and to ensure transparency in their supply chains. Criteria will be included to ensure that bidders support these principles in practice.

(SC Ref:703663)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Glasgow Sheriff Court and Justice of the Peace Court

Sheriff Clerk's Office, PO Box 23, 1 Carlton Place,

Glasgow

G5 9DA

Telephone

+44 1414298888

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/the-courts/court-locations/glasgow-sheriff-court-and-justice-of-the-peace-court>

#### **VI.4.2) Body responsible for mediation procedures**

Scottish Government

5 Atlantic Quay, 150 Broomielaw

Glasgow

G2 8LU

Email

[SPOEprocurement@scotland.gsi.gov.uk](mailto:SPOEprocurement@scotland.gsi.gov.uk)

Telephone

+44 1412425466

Country

United Kingdom

Internet address

<http://www.gov.scot/Topics/Government/Procurement/Selling/supplier-enquiries>

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

In the first instance, contact the Head of Facilities Management and Procurement at Scottish Enterprise, with any concerns or enquiries. Email: <https://www.scottish-enterprise.com/help/contact-us>. An economic operator that suffers, or risks suffering, loss or damage attributable to a breach of duty under the Public Contracts (Scotland) Regulations 2015, may bring proceedings that will be started in the High Court.

**VI.4.4) Service from which information about the review procedure may be obtained**

Scottish Government

5 Atlantic Quay, 150 Broomielaw

Glasgow

G2 8LU

Email

[SPOEprocurement@scotland.gsi.gov.uk](mailto:SPOEprocurement@scotland.gsi.gov.uk)

Telephone

+44 1412425466

Country

United Kingdom

Internet address

<http://www.gov.scot/Topics/Government/Procurement/Selling/supplier-enquiries>