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Contract

## **NHS SY ICB Rotherham and Barnsley Place Teledermatology Service**

NHS South Yorkshire Integrated Care Board

F03: Contract award notice

Notice identifier: 2024/S 000-022564

Procurement identifier (OCID): ocds-h6vhtk-04830a

Published 19 July 2024, 4:34pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS South Yorkshire Integrated Care Board

197 Eyre Street

Sheffield

S1 3FG

#### **Contact**

Procurement Team

#### **Email**

[syicb.procurement@nhs.net](mailto:syicb.procurement@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UKE32 - Sheffield

**Internet address(es)**

Main address

<https://www.southyorkshire.icb.nhs.uk/>

Buyer's address

<https://www.southyorkshire.icb.nhs.uk/>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

NHS SY ICB Rotherham and Barnsley Place Teledermatology Service

**II.1.2) Main CPV code**

- 85121282 - Dermatology services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

NHS South Yorkshire Integrated Care Board Barnsley and Rotherham place Teledermatology service, reference SYICB/ICS/TS/24/67.

The Barnsley and Rotherham Teledermatology service enables the referring primary care clinician to send a referral and images (photographs) to the Teledermatology Provider and receive a timely diagnosis and management plan for patients with a skin lesion (including

onward referral to secondary care skin cancer services when a cancer diagnosis dictates).

The Teledermatology service will also diagnose and advise on treatment plans for other dermatological conditions.

NHS South Yorkshire Integrated Care Board are intending to award a contract to the existing provider for both Barnsley and Rotherham place following direct award process C of the Provider Selection Regime. The approximate lifetime value of the contract for Barnsley is £786,914 and for Rotherham is £1,904,994. The contract will be awarded for three years (1 09 2024 to 31 08 2027).

The contract will be awarded to :

Ozone Health Ltd

Pod 2 The Treetops, Hesslewood Business Park, Ferriby Road, Hessle, Hull HU13 0LH

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £2,691,942

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKE3 - South Yorkshire

Main site or place of performance

Rotherham and Barnsley, South Yorkshire

#### **II.2.4) Description of the procurement**

The procurement falls outside the scope of application of the regulations.

Explanation: This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to the relevant authority no later than midnight on the 31st of July 2024. This contract has not

yet formally been awarded; this notice serves as an intention to award under the PSR.

Award Criteria:

Key Criteria 1 Quality and Innovation

Weighting 20%

The service will deliver high quality, consultant delivered care which is supported by a strong governance structure and appropriate routes of escalation. The service will provide South Yorkshire Integrated Care Board Barnsley and Rotherham (SYICB B&R) with monthly Service Quality Performance Reports which detail activity, conditions managed, number of 2WW referrals by practice, outcomes and onward referrals, top five diagnosis by neighbourhood, patient satisfaction results, health professional satisfaction results, incidents/near misses, and complaints.

The provider will ensure that all referrals are reviewed by a consultant and that both the patients GP practice and the patient are notified of the outcome and treatment plan / next steps within 48 hours of referral.

The provider will undertake patient and health professional satisfaction surveys and be committed to regularly reviewing the responses received and using the responses to inform future service developments.

The provider will be committed to working collaboratively with SYICB Barnsley and Rotherham and other local partners to introduce more efficient and innovative ways of working.

Delivery of the above will ensure that the service is effective, safe and is providing positive patient outcomes.

Key Criteria 2 Value:

The service will reduce Secondary Care Dermatology appointments and the Dermatology waiting list significantly as it will manage a large proportion of patients within primary care. Due to the fast turnaround of the service (patient reviewed and outcome provided within 48hours), patients conditions will be managed timelier and therefore this should result in a reduction of; infections; condition progression; further GP appointments; ED presentations; patient anxiety and worry. Additionally, the reduction in infections and condition progression should lead to a reduction in prescribing costs.

Key Criteria 3 Integration, collaboration and service sustainability

Having a Teledermatology service in place is consistent with the direction of travel both locally and nationally. Teledermatology is a technology that supports the DH initiative 'Digital First' by reducing unnecessary face-to-face contact between patients and healthcare professionals. NHSE provides a Teledermatology Roadmap which recommends how NHS systems can accelerate the roll out of Teledermatology to support

the delivery of dermatology services.

Locally, the Skin Cancer pathway is a key priority for SY Cancer Alliance and represents a high volume, (usually) high performing pathway. However recent data suggests that the pressure across skin pathways is mounting, in part due to unprecedented 'suspicious of cancer' referral volumes, and in part due to treatment capacity constraints across acute Providers. Following the initial COVID 19 pandemic, several 'recovery' recommendations were shared by the National Cancer Programme team. This included a focus on Teledermatology, which was a referenced core component of the Faster Diagnosis Framework published in February 2022. In response to this, clinical leads across SY defined an Optimum Skin Cancer Pathway and Teledermatology is seen to be a key enabler of the pathway.

The provider must ensure that, where appropriate, the service integrates with other parts of the local health and care system and encourages open communication.

The provider should work closely alongside other services such as Secondary Care and GP practices, in a collaborative way to ensure; improved quality of patient care, referrals and patient pathways; to support the development of the future service, and to support GP education in Dermatology.

#### Key Criteria 4 Improving access, reducing health inequalities and facilitating choice

The service will be accessible to all and make reasonable adjustments for patients that find it challenging to access services.

The service will offer access to information in different formats such as different languages and brail, and it will ensure that it is accessible to patients who cannot, or are unable to, attend their GP practice in person.

The service will give consideration to groups that experience health inequalities such as those on low incomes, disabled, carers, ethnic minorities.

#### Key Criteria 5 Social Value

The service is a digital/virtual service and therefore it is acknowledged that some aspects of social value are difficult to evidence as the service is provided in a digital format and is not delivered from the local area.

The provider will.

- Ensure it is conscious of the climate change agenda and be committed to working towards Net zero emissions.
- Address economic inequalities by paying staff living wages and offering flexible working for all staff.
- Provide equal opportunities to all staff and tackle workplace inequalities.
- Support the workforce with their health and wellbeing, including physical and mental health.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality and Innovation / Weighting: 20%

Quality criterion - Name: Value / Weighting: 20%

Quality criterion - Name: Integration, collaboration and service sustainability / Weighting: 20%

Quality criterion - Name: Improving access, reducing health inequalities and facilitating choice / Weighting: 20%

Quality criterion - Name: Social Value / Weighting: 20%

Price - Weighting: 0

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to decision makers no later than midnight on the 31st of July 2024

This contract has not yet formally been awarded; this notice serves as an intention to award under the PSR.

Written representations should be sent to [syicb@procurement.nhs.net](mailto:syicb@procurement.nhs.net)

The decision was approved by NHS South Yorkshire Integrated Care Board Operational Executive. No conflicts of interest were identified.

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## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to decision makers no later than midnight on the 31st of July 2024

This contract has not yet formally been awarded; this notice serves as an intention to award under the PSR.

Written representations should be sent to [syicb@procurement.nhs.net](mailto:syicb@procurement.nhs.net)

The decision was approved by NHS South Yorkshire Integrated Care Board Operational Executive. No conflicts of interest were identified.

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

19 July 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Ozone Health Ltd

The Octagon, Hesslewood Hall, Ferriby Road,

Hessle

HU13 0LH

Country

United Kingdom

NUTS code

- UKE11 - Kingston upon Hull, City of

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £2,691,942

Total value of the contract/lot: £2,691,942

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Centre for Effective Dispute Resolution

70 Fleet Street

London

EC4Y 1EU

Email

[info@cedr.com](mailto:info@cedr.com)

Country

United Kingdom

Internet address

<https://www.cedr.com/>