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Tender

## **Electronic Flight Progress Strips (EFPS)**

MAG AIRPORT LIMITED

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-022527

Procurement identifier (OCID): ocds-h6vhtk-0516ad

Published 19 May 2025, 11:25am

### **Scope**

### **Reference**

WS2501125660

### **Description**

MAG are seeking to invite tenders for a new Electronic Flight Progress Strip System (EFPS) to replace systems at our existing three airports, Manchester, East Midlands and Stansted.

In consideration of the 'state of the art' within the market place, at the time of writing this requirement, it is clear that the evolution to an integrated controller work position (ICWP) is the way forward, in order to produce efficiencies and promote safety by enabling controllers to operate in a less cluttered and distracting environment.

Primarily, the ICWP is viewed as an integration platform whereby the merging of data from various airports systems, from other vendors, will provide a clearer more efficient workspace for controllers and have the flexibility to permit the evolution of new ways of working.

At this stage, it is required that the first delivery of an ICWP/EFPS will occur at Manchester and must include the EFPS functionality.

MAG are seeking to establish a framework agreement for ICWP/EFPS to allow Call-Off by each airport; Manchester Airport Plc, Stansted Airport Ltd and East Midlands International Airport Ltd in respect of the supply to each airport.

Further information is available in the tender documentation.

If you are wishing to express an interest in this opportunity and wish to view the prequalification documents please firstly register your company details on the MAG portal, on the following URL, and select "Register your interest":

<https://www.magairports.com/work-with-us/procurement-and-contracts/>

Once you have registered please email [gary.sadler@magairports.com](mailto:gary.sadler@magairports.com) and [stephen.thirlwell@magairports.com](mailto:stephen.thirlwell@magairports.com) to advise that

you have registered on the Portal. You will then be given access to the project documents via SAP Ariba.

Details on how to provide a response to MAG are detailed in the documentation.

Bidders must submit their Pre-Qualification Questionnaires via the SAP Ariba Portal.

## **Commercial tool**

Establishes a framework

## **Total value (estimated)**

- £5,000,000 excluding VAT
- £6,000,000 including VAT

Above the relevant threshold

## **Contract dates (estimated)**

- 24 November 2025 to 23 November 2030
- Possible extension to 23 November 2040
- 15 years

Description of possible extension:

Multiple extensions are anticipated.

An initial 5 year framework agreement is anticipated with further potential extensions taking it through to 15 years in total. This potential framework length will allow MAG to call off any maintenance and support requirements long beyond the initial implementation at each of the three airports.

The extensions may be exercised at MAG's discretion based on a range of factors including business needs and circumstances.

## **Options**

The right to additional purchases while the contract is valid.

MAG shall have the option to procure any hardware, software, licences, product upgrades, or services that relate to or are ancillary to the main purpose of the contract notice and / or that are required in order to receive the benefit of the applicable goods or services being procured.

In the event that MAG acquires any other airport(s), we reserve the right to potentially procure similar ICWP / EFPS systems for these airport(s) through the resulting framework agreement.

## **Main procurement category**

Services

## **CPV classifications**

- 48120000 - Flight control software package
- 72212100 - Industry specific software development services
- 72212121 - Air traffic control software development services

## **Contract locations**

- UKD - North West (England)
- UKF - East Midlands (England)
- UKI - London
- UKJ - South East (England)

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## **Framework**

### **Maximum number of suppliers**

1

### **Maximum percentage fee charged to suppliers**

0%

### **Justification for framework term over 8 years**

Multiple extensions are anticipated.

An initial 5 year framework agreement is anticipated with further potential extensions taking it through to 15 years in total. This potential framework length will allow MAG to call

off any maintenance and support requirements long beyond the initial implementation at each of the three airports.

The extensions may be exercised at MAG's discretion based on a range of factors including business needs and circumstances.

### **Framework operation description**

Pricing will be required and evaluated at the Invitation to Negotiate Stage

### **Award method when using the framework**

Without competition

### **Contracting authorities that may use the framework**

Establishing party only

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## **Participation**

### **Legal and financial capacity conditions of participation**

Further information will be available in the tender documentation

### **Technical ability conditions of participation**

Further information will be available in the tender documentation

## **Particular suitability**

Small and medium-sized enterprises (SME)

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## **Submission**

### **Enquiry deadline**

11 June 2025, 5:00pm

### **Submission type**

Requests to participate

### **Deadline for requests to participate**

16 June 2025, 5:00pm

## **Submission address and any special instructions**

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you have registered on the Portal. You will then be given access to the project documents via SAP Ariba.

Details on how to provide a response to MAG are detailed in the documentation.

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### **Tenders may be submitted electronically**

Yes

### **Languages that may be used for submission**

English

### **Suppliers to be invited to tender**

Maximum 4 suppliers

Selection criteria:

Highest scoring suppliers at Stage 1 PQQ as detailed in the tender documentation

### **Award decision date (estimated)**

5 November 2025

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### **Award criteria**

<b>Name</b>	<b>Description</b>	<b>Type</b>	<b>Weighting</b>
Technical	To be included and confirmed in the tender documentation at Invitation to Tender stage. Weightings detailed here are indicative only and have yet to be determined by MAG.	Quality	50%
Commercial	To be included and confirmed in the tender documentation at Invitation to Tender stage. It is anticipated that the commercial evaluation will be based upon Total Cost of Ownership. Weightings detailed here are indicative only and have yet to be determined by MAG.	Cost	40%
ESG / CSR	To be included and confirmed in the tender documentation at Invitation to Tender stage. Weightings detailed here are indicative only and have yet to be determined by MAG.	Quality	10%

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## **Other information**

### **Applicable trade agreements**

- Government Procurement Agreement (GPA)

## **Conflicts assessment prepared/revised**

Yes

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## **Procedure**

### **Procedure type**

Competitive flexible procedure

### **Special regime**

Utilities

### **Competitive flexible procedure description**

Stage 1 - Selection - PQQ

Stage 2 - Award - Invitation to Negotiate

Stage 3 - Best & Final Offers

Further details will be included in the tender documentation

### **Justification for not publishing a preliminary market engagement notice**

Preliminary market engagement has been carried out and a PIN was posted on November 27th 2024.

Notice identifier: 2024/S 000-038275.

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## Documents

### Documents to be provided after the tender notice

If you are wishing to express an interest in this opportunity and wish to view the prequalification documents please firstly register your company details on the MAG portal, on the following URL, and select "Register your interest":

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## Contracting authority

### MAG AIRPORT LIMITED

- Companies House: 11748654
- Public Procurement Organisation Number: PHNZ-5718-LHXL

6th Floor, Olympic House

Manchester

M90 1QX

United Kingdom

Contact name: Gary Sadler

Email: [gary.sadler@magairports.com](mailto:gary.sadler@magairports.com)

Region: UKD33 - Manchester

Organisation type: Public undertaking (commercial organisation subject to public authority oversight)