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Tender

Electronic Flight Progress Strips (EFPS)

MAG AIRPORT LIMITED

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-022527

Procurement identifier (OCID): ocds-h6vhtk-0516ad

Published 19 May 2025, 11:25am

Scope

Reference

WS2501125660

Description

MAG are seeking to invite tenders for a new Electronic Flight Progress Strip System (EFPS) to replace systems at our existing three airports, Manchester, East Midlands and Stansted.

In consideration of the 'state of the art' within the market place, at the time of writing this requirement, it is clear that the evolution to an integrated controller work position (ICWP) is the way forward, in order to produce efficiencies and promote safety by enabling controllers to operate in a less cluttered and distracting environment.

Primarily, the ICWP is viewed as an integration platform whereby the merging of data from various airports systems, from other vendors, will provide a clearer more efficient workspace for controllers and have the flexibility to permit the evolution of new ways of working.

At this stage, it is required that the first delivery of an ICWP/EFPS will occur at Manchester and must include the EFPS functionality.

MAG are seeking to establish a framework agreement for ICWP/EFPS to allow Call-Off by each airport; Manchester Airport Plc, Stansted Airport Ltd and East Midlands International Airport Ltd in respect of the supply to each airport.

Further information is available in the tender documentation.

If you are wishing to express an interest in this opportunity and wish to view the prequalification documents please firstly register your company details on the MAG portal, on the following URL, and select "Register your interest":

<https://www.magairports.com/work-with-us/procurement-and-contracts/>

Once you have registered please email gary.sadler@magairports.com and stephen.thirlwell@magairports.com to advise that

you have registered on the Portal. You will then be given access to the project documents via SAP Ariba.

Details on how to provide a response to MAG are detailed in the documentation.

Bidders must submit their Pre-Qualification Questionnaires via the SAP Ariba Portal.

Commercial tool

Establishes a framework

Total value (estimated)

- £5,000,000 excluding VAT
- £6,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 24 November 2025 to 23 November 2030
- Possible extension to 23 November 2040
- 15 years

Description of possible extension:

Multiple extensions are anticipated.

An initial 5 year framework agreement is anticipated with further potential extensions taking it through to 15 years in total. This potential framework length will allow MAG to call off any maintenance and support requirements long beyond the initial implementation at each of the three airports.

The extensions may be exercised at MAG's discretion based on a range of factors including business needs and circumstances.

Options

The right to additional purchases while the contract is valid.

MAG shall have the option to procure any hardware, software, licences, product upgrades, or services that relate to or are ancillary to the main purpose of the contract notice and / or that are required in order to receive the benefit of the applicable goods or services being procured.

In the event that MAG acquires any other airport(s), we reserve the right to potentially procure similar ICWP / EFPS systems for these airport(s) through the resulting framework agreement.

Main procurement category

Services

CPV classifications

- 48120000 - Flight control software package
- 72212100 - Industry specific software development services
- 72212121 - Air traffic control software development services

Contract locations

- UKD - North West (England)
- UKF - East Midlands (England)
- UKI - London
- UKJ - South East (England)

Framework

Maximum number of suppliers

1

Maximum percentage fee charged to suppliers

0%

Justification for framework term over 8 years

Multiple extensions are anticipated.

An initial 5 year framework agreement is anticipated with further potential extensions taking it through to 15 years in total. This potential framework length will allow MAG to call

off any maintenance and support requirements long beyond the initial implementation at each of the three airports.

The extensions may be exercised at MAG's discretion based on a range of factors including business needs and circumstances.

Framework operation description

Pricing will be required and evaluated at the Invitation to Negotiate Stage

Award method when using the framework

Without competition

Contracting authorities that may use the framework

Establishing party only

Participation

Legal and financial capacity conditions of participation

Further information will be available in the tender documentation

Technical ability conditions of participation

Further information will be available in the tender documentation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

11 June 2025, 5:00pm

Submission type

Requests to participate

Deadline for requests to participate

16 June 2025, 5:00pm

Submission address and any special instructions

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Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Suppliers to be invited to tender

Maximum 4 suppliers

Selection criteria:

Highest scoring suppliers at Stage 1 PQQ as detailed in the tender documentation

Award decision date (estimated)

5 November 2025

Award criteria

Name	Description	Type	Weighting
Technical	To be included and confirmed in the tender documentation at Invitation to Tender stage. Weightings detailed here are indicative only and have yet to be determined by MAG.	Quality	50%
Commercial	To be included and confirmed in the tender documentation at Invitation to Tender stage. It is anticipated that the commercial evaluation will be based upon Total Cost of Ownership. Weightings detailed here are indicative only and have yet to be determined by MAG.	Cost	40%
ESG / CSR	To be included and confirmed in the tender documentation at Invitation to Tender stage. Weightings detailed here are indicative only and have yet to be determined by MAG.	Quality	10%

Other information

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Special regime

Utilities

Competitive flexible procedure description

Stage 1 - Selection - PQQ

Stage 2 - Award - Invitation to Negotiate

Stage 3 - Best & Final Offers

Further details will be included in the tender documentation

Justification for not publishing a preliminary market engagement notice

Preliminary market engagement has been carried out and a PIN was posted on November 27th 2024.

Notice identifier: 2024/S 000-038275.

Documents

Documents to be provided after the tender notice

If you are wishing to express an interest in this opportunity and wish to view the prequalification documents please firstly register your company details on the MAG portal, on the following URL, and select "Register your interest":

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Contracting authority

MAG AIRPORT LIMITED

- Companies House: 11748654
- Public Procurement Organisation Number: PHNZ-5718-LHXL

6th Floor, Olympic House

Manchester

M90 1QX

United Kingdom

Contact name: Gary Sadler

Email: gary.sadler@magairports.com

Region: UKD33 - Manchester

Organisation type: Public undertaking (commercial organisation subject to public authority oversight)