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Pipeline

REDECORATIONS (MAKEOVERS) TENDERING NOTIFICATION & TOP TIPS FOR TENDERING

HOUSING 21

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Scope

Title

REDECORATIONS (MAKEOVERS) TENDERING NOTIFICATION & TOP TIPS FOR TENDERING

Reference

Red123++

Description

1. NOTIFICATION SUMMARY

This notification is issued prior to the publication of the Housing 21 Redecorations (makeovers) tender. The Invitation to tender relates to the redecoration across all Housing 21 locations in England. Housing 21 intention is to provide potential bidders with advance notice of the tender opportunity. See below overview of Housing 21 and the tendering opportunity.

2. HOUSING 21 INTRODUCTION

Thank you for your interest in this contract opportunity.

Housing 21 is a leading, not for profit provider of Retirement Housing and Extra Care for older people of modest means. We operate in nearly 200 local authority areas, managing around 20,000 Retirement and Extra Care Living properties and providing over 42,000 hours of social care each week.

<https://www.housing21.org.uk/about-us/our-services/>

We have two distinct service offers to customers:

- Extra Care Living: Extra Care Living provides care for older people in a housing setting, enabling them to retain the independence of their own home with the reassurance of having care workers on-site 24/7. Extra Care is a positive alternative to residential care, often allowing couples to stay together when their care needs vary.
- Retirement Living: Retirement Living offers older people the opportunity to remain independent in their own home but in a community setting with people of a similar age and with the added benefit of support from a dedicated Court Manager. Highly valued by our residents, Court Managers are a vital component of our offer. They provide advice and arrange help if required, as well as managing the building and associated services.

3. TENDER OVERVIEW

Housing 21 will be conducting a one stage tender exercise to achieve the following objectives:

- Opportunity to access localised contractors completing redecoration services.
- Award a five-year contract with the option for a three-year extension (5+3).
- Ensure suppliers selected have the capacity to complete redecoration services on an Adhoc basis.
- Ensure H21 quality requirements are achieved throughout the contract term.
- All contractors are SSIP accredited through SafeContractor or Chas (advanced), or a similar SSIP accredited body.
- All suppliers are developing sustainability initiatives to reduce their carbon footprint.

Housing 21 welcomes tenders from local small medium enterprises in order reduce its

environmental impact and promote local employment. The tender will be split across approximately 46 counties, only one contractor will be successful for each county. The maximum counties awarded to one supplier is 7, Housing 21.

Housing 21 will welcome tenders from contractors who can only take on a small number of makeovers at one time, as well as those who may take higher volume, this allows for diversity amongst the supply chain to deliver the stock investment programme.

The expected tender dates are detailed below, however these are subject to change.

Proposed Date

Contract Finder Advert / ITT 05/09/2022

ITT Deadline 04/10/2022

Evaluation Concluded 21/10/2022

Contract Authorisation 04/11/2022

Section 20 letters to H21 residents November/December

Contract completion December

Contract Start Date January 2023

In the event you are interested in this tender opportunity and the Top Tips for Tendering session please e-mail Manjeet.sandhu@housing21.org.uk with your expression of interest (provide your e-mail address, company name, job title).

If you would like to discuss this opportunity further, please contact Manjeet Singh Sandhu using the contact details below.

4. TOP TIPS FOR TENDERING

It is important for Housing 21 to make sure suppliers are aware of how to apply for public sector contracts, this not only supports Housing 21 approach to market, but also allows suppliers access to tendering opportunities.

Housing 21 will be arranging for a Top Tips for Tendering session; the session will last approximately 30 minutes and allow for questions at the end. The session will include:

- An overview of the redecoration tender.
- An overview of public sector contracts.
- The different types of tenders in the public sector.
- Where to locate contracts.

The session will take place on the following date 14:00 Thursday 1st September 2022. Please e-mail Manjeet.Sandhu@housing21.org.uk as soon as possible to register your interest.

Kind regards

Manjeet Singh Sandhu

Senior Procurement Business Partner

Manjeet.sandhu@housing21.org.uk

0300 790 1193

Housing 21, Tricorn House, Hagley Road, Birmingham, B16 8TP

Contract type

Works

Main category (CPV code)

- 45400000 - Building completion work

Contract location

- UKC - North East (England)
- UKD - North West (England)
- UKE - Yorkshire and the Humber

- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England
- UKI - London
- UKJ - South East (England)
- UKK - South West (England)

Contract start date (estimated)

9 January 2023

Contract end date (estimated)

8 January 2028

Maximum value (estimated, excluding VAT)

£16,000,000

Renewal

Five year contract with the option of a three year extension.

Options

The right to additional purchases while the contract is valid.

No

Contract is suitable for

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Buyer

HOUSING 21

Procurement

Tricorn House,51-53 Hagley Road

BIRMINGHAM

B168TP

United Kingdom

Website: <https://www.housing21.org.uk/>

Not on any register

NUTS code: UKG31 - Birmingham

Contact name: Manjeet Sandhu

Email: manjeet.sandhu@housing21.org.uk

Procedure

Procurement start date (estimated)

When the contract notice or equivalent will be published.

5 September 2022

Agreement to be set up

Framework agreement

Commercial approach

Whether the procurement is for a new requirement or a reprourement.

New requirement