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Contract

An Online Programme Management Service

Sheffield Hallam University

F03: Contract award notice

Notice identifier: 2023/S 000-022483

Procurement identifier (OCID): ocds-h6vhtk-03077d

Published 2 August 2023, 2:58pm

Section I: Contracting authority

I.1) Name and addresses

Sheffield Hallam University

City Campus, Howard Street

SHEFFIELD

S11WB

Contact

Procurement Team

Email

strategicprocurement@shu.ac.uk

Telephone

+44 1142253431

Country

United Kingdom

Region code

UKE32 - Sheffield

UK Register of Learning Providers (UKPRN number)

10005790

Internet address(es)

Main address

<https://www.shu.ac.uk>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

An Online Programme Management Service

Reference number

2223-14-FSP-RD

II.1.2) Main CPV code

- 80300000 - Higher education services

II.1.3) Type of contract

Services

II.1.4) Short description

The University has now selected a commercial partner to develop, scale and grow our online portfolio and extend our brand nationally and globally, in an operationally and financially sustainable way. They will work with us to develop a new wholly online portfolio of courses that reflect our ambition to be the world's leading applied university and ensure we are able to reach prospective students on a UK and global stage.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £85,000,000

II.2) Description

II.2.2) Additional CPV code(s)

- 80420000 - E-learning services
- 80430000 - Adult-education services at university level

II.2.3) Place of performance

NUTS codes

- UKE32 - Sheffield

Main site or place of performance

Online Services UK and Worldwide.

The NUTS code does not adequately represent the delivery location as the services are online.

II.2.4) Description of the procurement

The University has now established a commercial partnership to develop, scale and grow our online portfolio and extend our brand nationally and globally, in an operationally and financially

sustainable way. We expect the partnership to be for up to 15 years with a value of up to £85m for the partner. We have found an online education partner with a considerable track record of partnering with Higher Education Institutions, who will work with us to develop a new wholly online portfolio of courses that reflect our ambition to be the world's leading applied university and ensure we are able to reach prospective students on a UK and global stage.

II.2.5) Award criteria

Quality criterion - Name: Quality as specified in the ITN/ITT / Weighting: 75%

Cost criterion - Name: Commercial Model as specified in the ITN/ITT / Weighting: 25%

II.2.11) Information about options

Options: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Competitive procedure with negotiation

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2022/S 000-031284](#)

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

2 August 2023

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

HIGHER ED PARTNERS LIMITED

Devizes

SN10 1JX

Country

United Kingdom

NUTS code

- UKK15 - Wiltshire CC

Companies House

10905055

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £85,000,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Sheffield Hallam University

Sheffield

Country

United Kingdom