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Contract

## **SOP2SaaS Programme – SaaS ERP Implementation Partner**

Crown Commercial Service on behalf of the Cabinet Office

F03: Contract award notice

Notice identifier: 2021/S 000-022482

Procurement identifier (OCID): ocids-h6vhtk-02df41

Published 9 September 2021, 10:45pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Crown Commercial Service on behalf of the Cabinet Office

70 Whitehall

London

SW1A 2AS

#### **Email**

[SOP2SaaS\\_vendors@cabinetoffice.gov.uk](mailto:SOP2SaaS_vendors@cabinetoffice.gov.uk)

#### **Telephone**

+44 3450103503

#### **Country**

United Kingdom

#### **NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://www.gov.uk/government/organisations/cabinet-office>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority

**I.5) Main activity**

General public services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

SOP2SaaS Programme – SaaS ERP Implementation Partner

Reference number

2020/S 065-156378

**II.1.2) Main CPV code**

- 72000000 - IT services: consulting, software development, Internet and support

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

The Authority intended to procure services of an Implementation Partner to facilitate an

operations and technology transformation across finance, HR, payroll and procurement and the replacement of the Single Operating Platform (SOP) and associated systems (as specified in the procurement documents) with a Software as a Service (SaaS) cloud-based Enterprise Resource Planning (ERP) solution which meets the Authority's requirements.

Please Note: The Authority intended to procure separately the SaaS ERP licences for the SaaS ERP solution which will form part of the Tenderer's response and which the Implementation Partner shall implement and configure under this procurement.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 48217000 - Transaction-processing software package
- 48219300 - Administration software package
- 48411000 - Investment management software package
- 48440000 - Financial analysis and accounting software package
- 48441000 - Financial analysis software package
- 48443000 - Accounting software package
- 48444000 - Accounting system
- 48450000 - Time accounting or human resources software package
- 48451000 - Enterprise resource planning software package
- 48490000 - Procurement software package
- 48611000 - Database software package
- 72200000 - Software programming and consultancy services
- 72212440 - Financial analysis and accounting software development services
- 72212441 - Financial analysis software development services
- 72212442 - Financial systems software development services
- 72212450 - Time accounting or human resources software development services

- 72212451 - Enterprise resource planning software development services
- 72250000 - System and support services
- 72260000 - Software-related services
- 72263000 - Software implementation services
- 72300000 - Data services
- 72590000 - Computer-related professional services
- 72610000 - Computer support services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

### **II.2.4) Description of the procurement**

The authority currently uses a version of Oracle eBusiness Suite version R12 as its ERP system (known as SOP) which supports approximately 8 500 staff based in the UK.

This is provided and maintained via a contract with Shared Services Connected Ltd (referred to as the BPO Supplier) which is due to expire on 31 October 2023.

The system is used across the authority directorates and functions by line managers, employees and functional users. The BPO supplier provides the SOP system, support services relating to the SOP system (for example, application support and maintenance) and change services relating to SOP.

SOP is an on premise solution and the authority sought to replace SOP with a SaaS alternative.

The authority intended to procure services of an implementation partner to facilitate an operations and technology transformation across finance, HR, payroll and procurement and the replacement of SOP and associated systems with a SaaS ERP solution which met the authority's requirements.

Following the completion of the evaluation of final tenders, the authority intended to procure separately the licences required to implement and operate the SaaS ERP

identified as meeting the authority's needs in the implementation partner's tender. The authority intended to award the SaaS ERP licences directly with the SaaS ERP vendor.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality Total / Weighting: 60

Quality criterion - Name: Implementation Plan and Execution / Weighting: 15

Quality criterion - Name: Data Migration Strategy and Execution / Weighting: 10

Quality criterion - Name: Collaboration with SaaS ERP Vendor and the BPO Supplier / Weighting: 10

Quality criterion - Name: Service Solution (demonstrating compliance with Authority's Requirements) / Weighting: 10

Quality criterion - Name: Change Control and Financial Management / Weighting: 5

Quality criterion - Name: Draft Testing Strategy / Weighting: 10

Price - Weighting: 40

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Competitive procedure with negotiation

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2019/S 239-586556](#)

#### **IV.2.9) Information about termination of call for competition in the form of a prior information notice**

The contracting authority will not award any further contracts based on the above prior information notice

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## **Section V. Award of contract**

### **Contract No**

2020/S 065-156378

### **Lot No**

SOP2SaaS Programme – SaaS ERP Implementation Partner

A contract/lot is awarded: No

### **V.1) Information on non-award**

The contract/lot is not awarded

Other reasons (discontinuation of procedure)

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## Section VI. Complementary information

### VI.3) Additional information

The Cabinet Office's work with OGDs as a member of the policy cluster, under the auspices of HM Government's shared services strategy, has deemed this procurement to be no longer viable. Discussions with OGDs in the policy cluster and GBS have resulted in the conclusion that a contract awarded as a result of the MyCO Implementation Partner procurement (erstwhile, SOP2SaaS Implementation Partner procurement) would not deliver the agreed policy cluster strategy. Therefore, regrettably, the Cabinet Office has made the decision to terminate the MyCO Implementation Partner procurement.

Termination of this procurement is in accordance with Paragraph VI.3 of Contract Notice 2020/S 065-156378 (The authority may terminate, amend or clarify, all or any part of the procurement at any time as it sees fit without incurring any liability to any supplier).

The MyCO Programme realises this is not the outcome you were hoping for and would like to thank you and your colleagues for the hard work undertaken during the course of the procurement. We do hope that you will continue to participate in future Cabinet Office and Crown Commercial Service Procurements.

### VI.4) Procedures for review

#### VI.4.1) Review body

The Minister for the Cabinet Office acting through Crown Commercial Service

9th Floor The Capital

Liverpool

L3 9PP

Email

[supplier@crowncommercial.gov.uk](mailto:supplier@crowncommercial.gov.uk)

Telephone

+44 3450103503

Country

United Kingdom

**VI.4.4) Service from which information about the review procedure may be obtained**

The Minister for the Cabinet Office acting through Crown Commercial Service

9th Floor The Capital

Liverpool

L3 9PP

Email

[info@crowncommercial.gov.uk](mailto:info@crowncommercial.gov.uk)

Telephone

+44 03454102222

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