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Tender

Tumour Infiltrating Lymphocyte (TIL) Therapy hubs for Melanoma (Adults)

NHS England

F02: Contract notice

Notice identifier: 2025/S 000-022156

Procurement identifier (OCID): ocds-h6vhtk-0515a8

Published 16 May 2025, 11:57am

The closing date and time has been changed to:

1 July 2025, 12:00pm

See the [change notice](#).

Section I: Contracting authority

I.1) Name and addresses

NHS England

Wellington House, 133-135 Waterloo Rd

London

SE1 8UG

Contact

Jessica Gaucher-Thompson

Email

jessica.gaucher-thompson@nhs.net

Country

United Kingdom

Region code

UKJ1 - Berkshire, Buckinghamshire and Oxfordshire

Internet address(es)

Main address

<https://www.england.nhs.uk/>

Buyer's address

<https://www.england.nhs.uk/>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://health-family.force.com/s/Welcome>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://health-family.force.com/s/Welcome>

Tenders or requests to participate must be submitted to the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://health-family.force.com/s/Welcome>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Tumour Infiltrating Lymphocyte (TIL) Therapy hubs for Melanoma (Adults)

II.1.2) Main CPV code

- 85100000 - Health services

II.1.3) Type of contract

Services

II.1.4) Short description

NHS Arden and Greater East Midlands Commissioning Support Unit (AGCSU), on behalf of NHS England -Specialised Commissioning (referred to as the Authority), is inviting suitably qualified and experienced providers to respond to this Competitive Process for the provision of Tumour Infiltrating Lymphocyte (TIL) Therapy hubs for Melanoma (Adults).

As a result of this procurement exercise an agreement will be established with the successful bidder(s) for a period of three (3) years with the Commissioners having the option to extend for up to an additional two (2) year(s) (maximum contract duration 5 years).

The deadline for submissions is 12.00pm (noon) on Tuesday 24th June 2025.

II.1.5) Estimated total value

Value excluding VAT: £69,970,000

II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for one lot only

Maximum number of lots that may be awarded to one tenderer: 1

II.2) Description

II.2.1) Title

Lot 1 - London (2 Sites)

Lot No

1

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKI - London

II.2.4) Description of the procurement

The key objectives of the Procurement are to commission eight (8) Tumour Infiltrating Lymphocyte (TIL) Therapy Hubs for adult patients, for the provision of Lifileucel for previously treated unresectable or metastatic melanoma, with two (2) sites in London.

Providers may only bid for one Lot. Bids submitted for multiple lots will not be considered.

Bidders are to note that Providers must be located in and deliver services from the defined geographical area(s) that they are interested in providing services to.

Link to NHS England Regions:

NHS England » Regional teams (<https://www.england.nhs.uk/about/regional-area-teams/>).

As a result of this procurement exercise an agreement will be established with the successful bidder(s) for a period of three (3) years with the Commissioners having the option to extend for up to an additional two (2) year(s) (maximum contract duration 5 years).

The deadline for submissions is 12.00pm (noon) on Tuesday 24th June 2025.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement

documents

II.2.6) Estimated value

Value excluding VAT: £17,470,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

31 October 2025

End date

30 October 2030

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

Following the initial 3 year contract period, there is an option to extend for up to an additional 2 year(s)

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 2 - East of England (1 Site)

Lot No

2

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKH - East of England

II.2.4) Description of the procurement

The key objectives of the Procurement are to commission eight (8) Tumour Infiltrating Lymphocyte (TIL) Therapy Hubs for adult patients, for the provision of Lifileucel for previously treated unresectable or metastatic melanoma, with one (1) site in the East of England.

Providers may only bid for one Lot. Bids submitted for multiple lots will not be considered.

Bidders are to note that Providers must be located in and deliver services from the defined geographical area(s) that they are interested in providing services to.

Link to NHS England Regions:

NHS England » Regional teams (<https://www.england.nhs.uk/about/regional-area-teams/>).

As a result of this procurement exercise an agreement will be established with the successful bidder(s) for a period of three (3) years with the Commissioners having the option to extend for up to an additional two (2) year(s) (maximum contract duration 5 years).

The deadline for submissions is 12.00pm (noon) on Tuesday 24th June 2025.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £8,740,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

31 October 2025

End date

30 October 2030

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

Following the initial 3 year contract period, there is an option to extend for up to an additional 2 year(s)

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 3 - South East (1 Site)

Lot No

3

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKJ - South East (England)

II.2.4) Description of the procurement

The key objectives of the Procurement are to commission eight (8) Tumour Infiltrating Lymphocyte (TIL) Therapy Hubs for adult patients, for the provision of Lifileucel for previously treated unresectable or metastatic melanoma, with one (1) site in the South East.

Providers may only bid for one Lot. Bids submitted for multiple lots will not be considered.

Bidders are to note that Providers must be located in and deliver services from the defined geographical area(s) that they are interested in providing services to.

Link to NHS England Regions:

NHS England » Regional teams (<https://www.england.nhs.uk/about/regional-area-teams/>).

As a result of this procurement exercise an agreement will be established with the successful bidder(s) for a period of three (3) years with the Commissioners having the option to extend for up to an additional two (2) year(s) (maximum contract duration 5 years).

The deadline for submissions is 12.00pm (noon) on Tuesday 24th June 2025.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £8,740,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

31 October 2025

End date

30 October 2030

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

Following the initial 3 year contract period, there is an option to extend for up to an additional 2 year(s)

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 4 - South West (1 Site)

Lot No

4

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKK - South West (England)

II.2.4) Description of the procurement

The key objectives of the Procurement are to commission eight (8) Tumour Infiltrating Lymphocyte (TIL) Therapy Hubs for adult patients, for the provision of Lifileucel for

previously treated unresectable or metastatic melanoma, with one (1) site in the South West.

Providers may only bid for one Lot. Bids submitted for multiple lots will not be considered.

Bidders are to note that Providers must be located in and deliver services from the defined geographical area(s) that they are interested in providing services to.

Link to NHS England Regions:

NHS England » Regional teams (<https://www.england.nhs.uk/about/regional-area-teams/>).

As a result of this procurement exercise an agreement will be established with the successful bidder(s) for a period of three (3) years with the Commissioners having the option to extend for up to an additional two (2) year(s) (maximum contract duration 5 years).

The deadline for submissions is 12.00pm (noon) on Tuesday 24th June 2025.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £8,740,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

31 October 2025

End date

30 October 2030

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

Following the initial 3 year contract period, there is an option to extend for up to an additional 2 year(s)

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 5 - Midlands (1 Site)

Lot No

5

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKF - East Midlands (England)
- UKG - West Midlands (England)

II.2.4) Description of the procurement

The key objectives of the Procurement are to commission eight (8) Tumour Infiltrating Lymphocyte (TIL) Therapy Hubs for adult patients, for the provision of Lifileucel for previously treated unresectable or metastatic melanoma, with one (1) site in the Midlands.

Providers may only bid for one Lot. Bids submitted for multiple lots will not be considered.

Bidders are to note that Providers must be located in and deliver services from the defined geographical area(s) that they are interested in providing services to.

Link to NHS England Regions:

NHS England » Regional teams (<https://www.england.nhs.uk/about/regional-area-teams/>).

As a result of this procurement exercise an agreement will be established with the successful bidder(s) for a period of three (3) years with the Commissioners having the option to extend for up to an additional two (2) year(s) (maximum contract duration 5 years).

The deadline for submissions is 12.00pm (noon) on Tuesday 24th June 2025.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £8,740,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

31 October 2025

End date

30 October 2030

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

Following the initial 3 year contract period, there is an option to extend for up to an

additional 2 year(s)

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 6 - North East and Yorkshire (1 Site)

Lot No

6

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKC - North East (England)
- UKE - Yorkshire and the Humber

II.2.4) Description of the procurement

The key objectives of the Procurement are to commission eight (8) Tumour Infiltrating Lymphocyte (TIL) Therapy Hubs for adult patients, for the provision of Lifileucel for previously treated unresectable or metastatic melanoma, with one (1) site in the North East and Yorkshire.

Providers may only bid for one Lot. Bids submitted for multiple lots will not be considered.

Bidders are to note that Providers must be located in and deliver services from the defined geographical area(s) that they are interested in providing services to.

Link to NHS England Regions:

NHS England » Regional teams (<https://www.england.nhs.uk/about/regional-area-teams/>).

As a result of this procurement exercise an agreement will be established with the successful bidder(s) for a period of three (3) years with the Commissioners having the

option to extend for up to an additional two (2) year(s) (maximum contract duration 5 years).

The deadline for submissions is 12.00pm (noon) on Tuesday 24th June 2025.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £8,740,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

31 October 2025

End date

30 October 2030

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

Following the initial 3 year contract period, there is an option to extend for up to an additional 2 year(s)

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 7 - North West (1 Site)

Lot No

7

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKD - North West (England)

II.2.4) Description of the procurement

The key objectives of the Procurement are to commission eight (8) Tumour Infiltrating Lymphocyte (TIL) Therapy Hubs for adult patients, for the provision of Lifileucel for previously treated unresectable or metastatic melanoma, with one (1) site in the North West.

Providers may only bid for one Lot. Bids submitted for multiple lots will not be considered.

Bidders are to note that Providers must be located in and deliver services from the defined geographical area(s) that they are interested in providing services to.

Link to NHS England Regions:

NHS England » Regional teams (<https://www.england.nhs.uk/about/regional-area-teams/>).

As a result of this procurement exercise an agreement will be established with the successful bidder(s) for a period of three (3) years with the Commissioners having the option to extend for up to an additional two (2) year(s) (maximum contract duration 5 years).

The deadline for submissions is 12.00pm (noon) on Tuesday 24th June 2025.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £8,740,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

31 October 2025

End date

30 October 2030

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

Following the initial 3 year contract period, there is an option to extend for up to an additional 2 year(s)

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Originally published as:

Date

24 June 2025

Local time

12:00pm

Changed to:

Date

1 July 2025

Local time

12:00pm

See the [change notice](#).

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Tender must be valid until: 21 December 2025

IV.2.7) Conditions for opening of tenders

Date

24 June 2025

Local time

12:00pm

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: Yes

VI.3) Additional information

The key objectives of the Procurement are to commission eight (8) Tumour Infiltrating Lymphocyte (TIL) Therapy Hubs for adult patients, for the provision of Lifileucel for previously treated unresectable or metastatic melanoma, across seven (7) geographical lots as outlined below, to serve the population of England.

Lot 1: London (2 sites)
Lot 2: East of England (1 site)
Lot 3: South East (1 site)
Lot 4: South West (1 site)
Lot 5: Midlands (1 site)
Lot 6: North East and Yorkshire (1 site)
Lot 7: North West (1 site)

Bidders are to note that Providers must be located in and deliver services from the defined geographical area(s) that they are interested in providing services to.

Link to NHS England Regions:

NHS England » Regional teams (<https://www.england.nhs.uk/about/regional-area-teams/>).

Lifileucel is a first in class autologous tumour infiltrating lymphocyte (TIL) cell therapy. This infusion is followed by a short course of interleukin-2 (IL-2). IL-2 is a potent drug and has the potential to cause significant side effects. As such, it is recommended that patients receive treatment at a Trust with immediate access to Intensive Therapy Unit (ITU).

Lifileucel is being assessed via NICE's technology appraisal programme for previously treated unresectable or metastatic melanoma in adults, with an expected final guidance publication date of 10th December 2025.

Link for the current NICE paperwork:

<https://www.nice.org.uk/guidance/indevelopment/gid-ta10752>

Providers are required to be an established site for the delivery of specialist skin cancer care that complies with the requirements as set out in the following specification:

<https://www.england.nhs.uk/wp-content/uploads/2018/08/Cancer-skin-adult.pdf>

Providers must also;

- Have access to surgical expertise which enables them to perform tumour resections to obtain enough sample tissue for final product to be made.
- hold the appropriate Human Tissue Authority licences, which includes having the licence to cover the procurement, donor testing and exporting of the resected tissue.
- Have expertise in delivering and managing cellular therapies
- Have experience of managing the adverse effects of interleukin 2 inhibitors. Examples of these adverse events would be those similar to cytokine release syndrome and immune effector cell-associated neurotoxicity syndrome.
- Hold a Joint Accreditation Committee of ISCT and EBMT of the European Society for Blood and Marrow Transplantation (JACIE) Immune Effector Cells (IEC) accreditation or be working towards such accreditation.
- Be a Hematopoietic Stem Cell Transplantation centre

Providers must be able to meet the requirements set out in this Competitive Process and deliver the contract in accordance with its terms.

To express interest and participate in the Competitive Process, please register and apply via Atamis esourcing portal <https://health-family.force.com/s/Welcome>

Should Tenderers have any queries, or problems using the portal, they should contact the Helpdesk at:

Phone: 0800 9956035

E-mail: support-health@atamis.co.uk

The closing date for completed Competitive Process responses is 12:00pm (noon), on Tuesday 24th June 2025.

Atamis Project reference C41701

The contract duration is for three (3) years with the Commissioners having the option to extend for up to an additional two (2) year(s) (maximum contract duration five (5) years).

This is a Provider Selection Regime (PSR) Contract Notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award.

The decision maker of the award will be: NHS England

VI.4) Procedures for review

VI.4.1) Review body

NHS Arden and Greater East Midlands Commissioning Support Unit

Cardinal Square, 10 Nottingham Road

Derby

DE1 3QT

Country

United Kingdom

Internet address

<https://www.ardengemcsu.nhs.uk/>