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Tender

## **CP2221-22 Future Farming Resilience Scale Up Phase 2022**

Devon County Council

F02: Contract notice

Notice identifier: 2022/S 000-022151

Procurement identifier (OCID): ocds-h6vhtk-034164

Published 11 August 2022, 1:11pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Devon County Council

County Hall, The Annexe, Topsham Road

Exeter

EX2 4QD

#### **Contact**

Mr Lee Webber

#### **Email**

[lee.webber@devon.gov.uk](mailto:lee.webber@devon.gov.uk)

#### **Telephone**

+44 1392383000

#### **Country**

United Kingdom

**Region code**

UKK - South West (England)

**Internet address(es)**

Main address

<http://www.devon.gov.uk>

Buyer's address

<http://www.devon.gov.uk>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://procontract.due-north.com/Advert/Index?advertId=23c743ff-08e0-ec11-8115-005056b64545>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://procontract.due-north.com/Advert/Index?advertId=23c743ff-08e0-ec11-8115-005056b64545>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

CP2221-22 Future Farming Resilience Scale Up Phase 2022

Reference number

DN606780

#### **II.1.2) Main CPV code**

- 73000000 - Research and development services and related consultancy services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The Future Farming Resilience programme will cover the Great South West Geographical area of Devon, Somerset, Dorset and Cornwall. This procurement will seek to contract organisations that can support the delivery of this work across the geographical area. It is anticipated that multiple providers will be procured to deliver this activity and they will be overseen by the lead delivery contractor (who will be appointed through a separate procurement via direct award from the business support framework).

DCC have previously delivered the initial and interim phases of the programme, this is the scale up phase that will provide resilience support to farmers and land managers to help them prepare for, and adjust to, the Agricultural Transition by addressing the opportunities it presents and the impacts it could have. The project will also monitor the impact and value for money of this resilience support.

Support provided will include a mixture of initial and specialist workshop sessions (at times and locations convenient for farmers to attend) and 1-2-1 advisor meetings - both virtually and face to face, which is the preferred option for farm businesses. The amount and depth of support will be tailored to each participant through this scheme, with careful consideration given to ensure that specialist skills and relevant local knowledge is utilised through the delivery partners as effectively as possible.

Workshops will address changes due to Agricultural Transition, informing farmers and landowners about the latest agricultural bill announcements, timeframes, what this will affect and where farmers can find guidance and advice on how to prepare. Workshops will

explore the impact of a reducing BPS on the current profitability of farms located in the Great South West with discussions to examine change within the business that would help mitigate the reductions.

Following the workshops, 1:1 individual business support will be offered to attendees who want to explore further the detail of how the changes will affect their business. A detailed business analysis tool will be used and calculation of the reductions in BPS over the 2021-2027 period and the impact on business profitability over the period. This will then determine the support needed for the farm in examining the options open to them as the changes affect their business. An action plan for the business will be drawn up. Farms supported will have the option to take up between 1 and 3.5 days of intensive one to one support and information sharing dependant on need identified through their plan.

Participants in the project will also be offered additional specialised workshops on areas relevant to their situations:

- Exiting the industry and farm / family succession planning
- Diversification into other business areas
- Adding Value to Food and Drink such as processing primary produce
- Productivity actions
- Environmental Schemes – Mid Tier, The Wildlife Offers, Sustainable Farming Incentive, Local Nature Recovery and Landscape Recovery
- Business Planning and Cashflows

Bidders are invited to a launch event for this opportunity to familiarise themselves with the tender documents and process. DCC will be hosting a 'Teams event' on Tuesday 16th August 1300-1400, for any potential bidders. If you are interested in attending email [lee.webber@devon.gov.uk](mailto:lee.webber@devon.gov.uk) to request an event invite. Please state the email addresses of all attendees.

#### **II.1.5) Estimated total value**

Value excluding VAT: £1,095,478

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

## **II.2) Description**

### **II.2.1) Title**

Cornwall

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 77100000 - Agricultural services

### **II.2.3) Place of performance**

NUTS codes

- UKK3 - Cornwall and Isles of Scilly

### **II.2.4) Description of the procurement**

Cornwall - Deliver Workshops and 121 Support

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £269,423

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

End date

1 March 2025

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Devon

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 77100000 - Agricultural services

### **II.2.3) Place of performance**

NUTS codes

- UKK4 - Devon

### **II.2.4) Description of the procurement**

Devon - Deliver 121 Support

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £334,080

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

End date

1 March 2025

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Dorset

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 77100000 - Agricultural services

### **II.2.3) Place of performance**

NUTS codes

- UKK25 - Dorset

### **II.2.4) Description of the procurement**

Dorset - Deliver Workshops and 121 Support

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement

documents

### **II.2.6) Estimated value**

Value excluding VAT: £161,382

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

End date

1 March 2025

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Somerset

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 77100000 - Agricultural services

### **II.2.3) Place of performance**

NUTS codes

- UKK23 - Somerset

#### **II.2.4) Description of the procurement**

Somerset - Deliver Workshops and 121 Support

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £328,593

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

End date

1 March 2025

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-015038](#)

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

12 September 2022

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.7) Conditions for opening of tenders**

Date

12 September 2022

Local time

12:00pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

DCC

Exeter

Country

United Kingdom