

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/022034-2022>

Contract

## **364\_22 Stairlifts, Steplifts, Vertical Through-floor Lifts and Hoists**

ESPO

F03: Contract award notice

Notice identifier: 2022/S 000-022034

Procurement identifier (OCID): ocds-h6vhtk-02e8cf

Published 10 August 2022, 2:58pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

ESPO

Barnsdale Way, Grove Park, Enderby

Leicester

LE19 1ES

#### **Contact**

Food, Communities and Technology Procurement Team

#### **Email**

[tenders@espo.org](mailto:tenders@espo.org)

#### **Country**

United Kingdom

#### **Region code**

UKF22 - Leicestershire CC and Rutland

**Internet address(es)**

Main address

<https://www.espo.org/>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

Other activity

Local Authority Services

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

364\_22 Stairlifts, Steplifts, Vertical Through-floor Lifts and Hoists

Reference number

364\_22 (ProContract internal Ref. DN571943)

#### **II.1.2) Main CPV code**

- 44115600 - Stairlifts

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

ESPO is seeking to renew its framework agreement for stairlifts, steplifts, vertical through floor lifts and ceiling track hoists in a domestic setting (supply, installation, service and maintenance).

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £21,800,000

## **II.2) Description**

#### **II.2.1) Title**

Lot 1 - Seated Stairlifts (Straight and Curved)

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 44115600 - Stairlifts
- 50532000 - Repair and maintenance services of electrical machinery, apparatus and associated equipment

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Supply and installation of seated stairlifts intended for use in a domestic setting by persons with impaired mobility.

All equipment must be supplied under warranty (minimum two-year warranty period) to include service, maintenance, testing, repairs and spare parts).

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 35

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 55

### **II.2.11) Information about options**

Options: Yes

Description of options

The framework agreement has the option to extend for up to a further 24 months. The total estimated value stated in Section II.1.7 includes the option period.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 2 - Perch Stairlifts

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 44115600 - Stairlifts
- 50532000 - Repair and maintenance services of electrical machinery, apparatus and associated equipment

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Supply and installation of new or refurbished perch stairlifts intended for use in a domestic setting by persons with impaired mobility.

All equipment must be supplied under warranty (minimum two-year warranty period) to include service, maintenance, testing, repairs and spare parts).

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 35

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 55

### **II.2.11) Information about options**

Options: Yes

Description of options

The framework agreement has the option to extend for up to a further 24 months. The total estimated value stated in Section II.1.7 includes the option period.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 3 - Steplifts

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 42416100 - Lifts
- 44115600 - Stairlifts
- 50532000 - Repair and maintenance services of electrical machinery, apparatus and associated equipment

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Supply and installation of new or refurbished seplifts intended for use in a domestic setting by persons with impaired mobility.

All equipment must be supplied under warranty (minimum two-year warranty period) to include service, maintenance, testing, repairs and spare parts).

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 35

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 55

### **II.2.11) Information about options**

Options: Yes

Description of options

The framework agreement has the option to extend for up to a further 24 months. The total estimated value stated in Section II.1.7 includes the option period.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Lot 4 - Inclined Platform Lifts

Lot No

4

#### **II.2.2) Additional CPV code(s)**

- 42416100 - Lifts
- 45313000 - Lift and escalator installation work
- 50532000 - Repair and maintenance services of electrical machinery, apparatus and associated equipment

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

Supply and installation of new or refurbished inclined platform lifts intended for use in a domestic setting by persons with impaired mobility.

All equipment must be supplied under warranty (minimum two-year warranty period) to include service, maintenance, testing, repairs and spare parts).

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 35

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 55

#### **II.2.11) Information about options**

Options: Yes

Description of options

The framework agreement has the option to extend for up to a further 24 months. The total estimated value stated in Section II.1.7 includes the option period.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Lot 5 - Vertical Through-floor Lifts

Lot No

5

#### **II.2.2) Additional CPV code(s)**

- 42416100 - Lifts
- 45313000 - Lift and escalator installation work
- 50532000 - Repair and maintenance services of electrical machinery, apparatus and associated equipment

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

Supply and installation of new or refurbished vertical through-floor lifts (homelifts) intended for use in a domestic setting by persons with impaired mobility.

All equipment must be supplied under warranty (minimum two-year warranty period) to

include service, maintenance, testing, repairs and spare parts).

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 35

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 55

#### **II.2.11) Information about options**

Options: Yes

Description of options

The framework agreement has the option to extend for up to a further 24 months. The total estimated value stated in Section II.1.7 includes the option period.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Lot 6 - Ceiling Track Hoists

Lot No

6

#### **II.2.2) Additional CPV code(s)**

- 42416300 - Hoists
- 50532000 - Repair and maintenance services of electrical machinery, apparatus and associated equipment

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

Supply and installation of new or refurbished ceiling track hoists intended for use in a domestic setting by persons with impaired mobility.

All equipment must be supplied under warranty (minimum two-year warranty period) to include service, maintenance, testing, repairs and spare parts).

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 35

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 55

#### **II.2.11) Information about options**

Options: Yes

Description of options

The framework agreement has the option to extend for up to a further 24 months. The total estimated value stated in Section II.1.7 includes the option period.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Open procedure

#### IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

### IV.2) Administrative information

#### IV.2.1) Previous publication concerning this procedure

Notice number: [2022/S 000-008627](#)

---

## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Lot 1 - Seated Stairlifts (Straight and Curved)

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

14 July 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 18

Number of tenders received from SMEs: 12

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 18

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Handicare Accessibility Ltd

82 First Avenue

Kingswinford, West Midlands, DY6 7FJ

Country

United Kingdom

NUTS code

- UKG3 - West Midlands

Companies House

04109393

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Norse Commercial Services Ltd

280 Fifers Lane

Norwich, Norfolk, NR6 6EQ

Country

United Kingdom

NUTS code

- UKH1 - East Anglia

Companies House

02888808

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Premier Mobility (UK) Limited

268 Coventry Road

Hinckley, Leicestershire, LE10 0NG

Country

United Kingdom

NUTS code

- UKF2 - Leicestershire, Rutland and Northamptonshire

Companies House

04744412

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Prism UK Medical Ltd

Unit 4 Jubilee Business Park Jubilee Way, Grange Moor

Wakefield, West Yorkshire, WF4 4TD

Country

United Kingdom

NUTS code

- UKE4 - West Yorkshire

Companies House

04992349

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Stannah Lift Services Limited

Watt Close, East Portway Industrial Estate

Andover, Hampshire, SP10 3SD

Country

United Kingdom

NUTS code

- UKJ3 - Hampshire and Isle of Wight

Companies House

01189799

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

TK Access Solutions Limited

Unit E3 Eagle Court De Havilland Avenue, Preston Farm Business Park

Stockton On Tees, Cleveland, TS18 3TB

Country

United Kingdom

NUTS code

- UKC1 - Tees Valley and Durham

Companies House

01166449

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £17,000,000

---

## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Lot 2 - Perch Stairlifts

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

14 July 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 18

Number of tenders received from SMEs: 12

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 18

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Handicare Accessibility Ltd

82 First Avenue

Kingswinford, West Midlands, DY6 7FJ

Country

United Kingdom

NUTS code

- UKG3 - West Midlands

Companies House

04109393

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Norse Commercial Services Ltd

280 Fifers Lane

Norwich, Norfolk, NR6 6EQ

Country

United Kingdom

NUTS code

- UKH1 - East Anglia

Companies House

02888808

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Premier Mobility (UK) Limited

268 Coventry Road

Hinckley, Leicestershire, LE10 0NG

Country

United Kingdom

NUTS code

- UKF2 - Leicestershire, Rutland and Northamptonshire

Companies House

04744412

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £100,000

---

### **Section V. Award of contract**

#### **Lot No**

3

#### **Title**

Lot 3 - Steplifts

A contract/lot is awarded: Yes

#### **V.2) Award of contract**

##### **V.2.1) Date of conclusion of the contract**

14 July 2022

##### **V.2.2) Information about tenders**

Number of tenders received: 18

Number of tenders received from SMEs: 12

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 18

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

Pollock Lifts Ltd

1 Sloefield Drive, Trooperslane Industrial Estate

Carrickfergus, County Antrim, BT38 8GX

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

Companies House

NI018971

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Premier Mobility (UK) Limited

268 Coventry Road

Hinckley, Leicestershire, LE10 0NG

Country

United Kingdom

NUTS code

- UKF2 - Leicestershire, Rutland and Northamptonshire

Companies House

04744412

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Prism UK Medical Ltd

Unit 4 Jubilee Business Park Jubilee Way, Grange Moor

Wakefield, West Yorkshire, WF4 4TD

Country

United Kingdom

NUTS code

- UKE4 - West Yorkshire

Companies House

04992349

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Terry Group Limited

1 Longridge Trading Estate

Knutsford, Cheshire, WA16 8PR

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

Companies House

01683339

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

TK Access Solutions Limited

Unit E3 Eagle Court De Havilland Avenue, Preston Farm Business Park

Stockton On Tees, Cleveland, TS18 3TB

Country

United Kingdom

NUTS code

- UKC1 - Tees Valley and Durham

Companies House

01166449

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £600,000

---

## **Section V. Award of contract**

### **Lot No**

4

### **Title**

Lot 4 - Inclined Platform Lifts

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

14 July 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 18

Number of tenders received from SMEs: 12

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 18

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Dolphinlifts Midlands Limited

Unit 2 Vaughan Trading Estate, Sedgley Road East

Tipton, DY4 7UJ

Country

United Kingdom

NUTS code

- UKG3 - West Midlands

Companies House

06262204

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Lift and Engineering Services Ltd

16 Portersfield Road

Cradley Heath, West Midlands, B64 7BN

Country

United Kingdom

NUTS code

- UKG3 - West Midlands

Companies House

01913516

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Pollock Lifts Ltd

1 Sloefield Drive, Trooperslane Industrial Estate

Carrickfergus, County Antrim, BT38 8GX

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

Companies House

NI018971

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Prism UK Medical Ltd

Unit 4 Jubilee Business Park Jubilee Way, Grange Moor

Wakefield, West Yorkshire, WF4 4TD

Country

United Kingdom

NUTS code

- UKE4 - West Yorkshire

Companies House

04992349

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Terry Group Limited

1 Longridge Trading Estate

Knutsford, Cheshire, WA16 8PR

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

Companies House

01683339

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

TK Access Solutions Limited

Unit E3 Eagle Court De Havilland Avenue, Preston Farm Business Park

Stockton On Tees, Cleveland, TS18 3TB

Country

United Kingdom

NUTS code

- UKC1 - Tees Valley and Durham

Companies House

01166449

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £100,000

---

## **Section V. Award of contract**

### **Lot No**

5

### **Title**

Lot 5 - Vertical Through-floor Lifts

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

14 July 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 18

Number of tenders received from SMEs: 12

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 18

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Dolphinlifts Midlands Limited

Unit 2 Vaughan Trading Estate, Sedgley Road East

Tipton, DY4 7UJ

Country

United Kingdom

NUTS code

- UKG3 - West Midlands

Companies House

06262204

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Pollock Lifts Ltd

1 Sloefield Drive, Trooperslane Industrial Estate

Carrickfergus, County Antrim, BT38 8GX

Country

United Kingdom

NUTS code

- UKN - Northern Ireland

Companies House

NI018971

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Premier Mobility (UK) Limited

268 Coventry Road

Hinckley, Leicestershire, LE10 0NG

Country

United Kingdom

NUTS code

- UKF2 - Leicestershire, Rutland and Northamptonshire

Companies House

04744412

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Prism UK Medical Ltd

Unit 4 Jubilee Business Park Jubilee Way, Grange Moor

Wakefield, West Yorkshire, WF4 4TD

Country

United Kingdom

NUTS code

- UKE4 - West Yorkshire

Companies House

04992349

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Stiltz Limited

Building E, Prime Point, Dandy Bank Road, The Pensnett Estate

Kingswinford, West Midlands, DY6 7TD

Country

United Kingdom

NUTS code

- UKG3 - West Midlands

Companies House

07375515

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Terry Group Limited

1 Longridge Trading Estate

Knutsford, Cheshire, WA16 8PR

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

Companies House

01683339

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

TK Access Solutions Limited

Unit E3 Eagle Court De Havilland Avenue, Preston Farm Business Park

Stockton On Tees, Cleveland, TS18 3TB

Country

United Kingdom

NUTS code

- UKC1 - Tees Valley and Durham

Companies House

01166449

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Wessex Lift Company Limited

38 The Maltings Business Centre, Roydon Road

Stanstead Abbotts, Ware, Hertfordshire, SG12 8HG

Country

United Kingdom

NUTS code

- UKH2 - Bedfordshire and Hertfordshire

Companies House

01269836

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £2,500,000

---

## Section V. Award of contract

### Lot No

6

### Title

Lot 6 - Ceiling Track Hoists

A contract/lot is awarded: Yes

### V.2) Award of contract

#### V.2.1) Date of conclusion of the contract

14 July 2022

#### V.2.2) Information about tenders

Number of tenders received: 18

Number of tenders received from SMEs: 12

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 18

The contract has been awarded to a group of economic operators: Yes

#### V.2.3) Name and address of the contractor

Direct Healthcare Group

Unit 8 Withey Court, Western Industrial Estate

Caerphilly, Mid Glamorgan, CF83 1BF

Country

United Kingdom

NUTS code

- UKL2 - East Wales

Companies House

05252571

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Dolphinlifts Midlands Limited

Unit 2 Vaughan Trading Estate, Sedgley Road East

Tipton, DY4 7UJ

Country

United Kingdom

NUTS code

- UKG3 - West Midlands

Companies House

06262204

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Norse Commercial Services Ltd

280 Fifers Lane

Norwich, Norfolk, NR6 6EQ

Country

United Kingdom

NUTS code

- UKH1 - East Anglia

Companies House

02888808

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Prism UK Medical Ltd

Unit 4 Jubilee Business Park Jubilee Way, Grange Moor

Wakefield, West Yorkshire, WF4 4TD

Country

United Kingdom

NUTS code

- UKE4 - West Yorkshire

Companies House

04992349

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,500,000

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

As a Central Purchasing Body as defined in the Public Contracts Regulations 2015, the Framework Agreement is open for use by Public Bodies (defined at <https://www.espo.org/amfile/file/download/file/9608/>) that also fall into one of the following classifications of user throughout all administrative regions of the UK: Local Authorities; Educational Establishments (including Academies); Central Government Departments and Agencies; Police, Fire & Rescue and Coastguard Emergency Services; NHS and HSC Bodies, including Ambulance Services; Registered Charities; Registered Social Landlords; The Corporate Office of the House of Lords, The Corporate Officer of the House of Commons; or any public body established by or under the Scotland Act 1998 or any Act of the Scottish Parliament. Details of the classification of end user establishments and geographical areas are available at: <https://www.espo.org/legal>.

ESPO has established a commercial trading company, ESPO Trading Limited, whose target clients are third sector organisations such as national and local charities, public sector mutual organisations and other organisations involved in the delivery of services to or for the public sector. The successful Supplier may be asked to enter into an additional separate framework agreement (the Second Framework) with ESPO Trading Limited on materially similar terms to that found in the tender pack to be entered into by ESPO itself.

Any Second Framework agreement will be a purely commercial agreement and will, for the avoidance of doubt, not be governed by the Public Contract Regulations 2015 or other public procurement legislation. ESPO Trading Limited may enter into the second framework agreement with the successful supplier and make it available to third sector clients who themselves are not required to follow the Public Contracts Regulations 2015 or other public procurement legislation. Accordingly, this is provided for bidders information only.

An eAuction process may be used to award subsequent call off contracts following the reopening of competition among the parties to the Framework Agreement.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The Royal Court of Justice

The Strand

London

WC2A 2LL

Country

United Kingdom

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

Information on deadlines(s) for review procedures can be found in Part 3, Chapter 6 of the Public Contracts Regulations 2015.