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Contract

Framework Agreement for the Provision of Insourcing / Outsourcing Clinical, Surgical and Diagnostic Procedures

NHS Wales Shared Services Partnership-Procurement Services (hosted by Velindre University NHS Trust)

Aneurin Bevan University Health Board

Betsi Cadwaladr University Health Board

Cardiff and Vale University Health Board

Hywel Dda University Health Board

Swansea Bay University Health Board

Welsh Health Specialised Services Committee (WHSSC)

Velindre University NHS Trust

Cwm Taf Morgannwg University Health Board

https://www.sell2wales.gov.wales/Search/Search_MainPage.aspx

F03: Contract award notice

Notice identifier: 2025/S 000-022031

Procurement identifier (OCID): ocids-h6vhtk-05154f

Published 16 May 2025, 9:45am

Section I: Contracting authority

I.1) Name and addresses

NHS Wales Shared Services Partnership-Procurement Services (hosted by Velindre University NHS Trust)

4-5 Charnwood Court,, Heol Billingsley, Parc Nantgarw

Cardiff

CF15 7QZ

Contact

Sam Donegan

Email

sam.donegan@wales.nhs.uk

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

<http://nwssp.nhs.wales/ourservices/procurement-services/>

Buyer's address

https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=AA0221

I.1) Name and addresses

Aneurin Bevan University Health Board

Pontypool

Contact

Alex Curley

Email

Alex.curley@wales.nhs.uk

Country

United Kingdom

NUTS code

UKL - Wales

Internet address(es)

Main address

<https://www.nwssp.wales.nhs.u>

Buyer's address

https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=

I.1) Name and addresses

Betsi Cadwaladr University Health Board

St Asaph

Contact

Wyn Owens

Email

wyn.g.owens@wales.nhs.uk

Country

United Kingdom

NUTS code

UKL - Wales

Internet address(es)

Main address

<https://www.nwssp.wales.nhs.uk/>

Buyer's address

https://www.sell2wales.gov.wales/Search/Search_MainPage.aspx

I.1) Name and addresses

Cardiff and Vale University Health Board

Cardiff

Contact

Claire Salisbury

Email

Claire.Salisbury@wales.nhs.uk

Country

United Kingdom

NUTS code

UKL - Wales

Internet address(es)

Main address

<https://www.nwssp.wales.nhs.uk/>

Buyer's address

https://www.sell2wales.gov.wales/Search/Search_MainPage.aspx

I.1) Name and addresses

Hywel Dda University Health Boar

Camarthen

Contact

Gemma Deverill

Email

Gemma.deverill@wales.nhs.uk

Country

United Kingdom

NUTS code

UKL - Wales

Internet address(es)

Main address

<https://www.nwssp.wales.nhs.uk/>

Buyer's address

https://www.sell2wales.gov.wales/Search/Search_MainPage.aspx

I.1) Name and addresses

Swansea Bay University Health Boar

Port Talbot

Contact

Kier warner

Email

Keir.warner@wales.nhs.uk

Country

United Kingdom

NUTS code

UKL - Wales

Internet address(es)

Main address

<https://www.nwssp.wales.nhs.uk/>

Buyer's address

https://www.sell2wales.gov.wales/Search/Search_MainPage.aspx

I.1) Name and addresses

Welsh Health Specialised Services Committee (WHSSC)

Caerphilly

Contact

Esther Price

Email

Esther.price2@wales.nhs.uk

Country

United Kingdom

NUTS code

UKL - Wales

Internet address(es)

Main address

<https://www.nwssp.wales.nhs.uk/>

Buyer's address

https://www.sell2wales.gov.wales/Search/Search_MainPage.aspx

I.1) Name and addresses

Velindre University NHS Trust

Cardiff

Contact

Helen James

Email

Helen.c.james@wales.nhs.uk

Country

United Kingdom

NUTS code

UKL - Wales

Internet address(es)

Main address

<https://www.nwssp.wales.nhs.uk/>

Buyer's address

https://www.sell2wales.gov.wales/Search/Search_MainPage.aspx

I.1) Name and addresses

Cwm Taf Morgannwg University Health Board

Merthyr Tydfil

Contact

Esther Price

Email

Esther.price2@wales.nhs.uk

Country

United Kingdom

NUTS code

UKL - Wales

Internet address(es)

Main address

<https://www.nwssp.wales.nhs.uk/>

Buyer's address

https://www.sell2wales.gov.wales/Search/Search_MainPage.aspx

I.1) Name and addresses

https://www.sell2wales.gov.wales/Search/Search_MainPage.aspx

St Asaph

Contact

Wyn Owens

Email

wyn.g.owens@wales.nhs.uk

Country

United Kingdom

NUTS code

UKL - Wales

Internet address(es)

Main address

<https://www.nwssp.wales.nhs.uk/>

Buyer's address

https://www.sell2wales.gov.wales/Search/Search_MainPage.aspx

I.2) Information about joint procurement

The contract involves joint procurement

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Framework Agreement for the Provision of Insourcing / Outsourcing Clinical, Surgical and Diagnostic Procedures

II.1.2) Main CPV code

- 85111100 - Surgical hospital services

II.1.3) Type of contract

Services

II.1.4) Short description

NWSSPP Procurement Services, on behalf of the Health Boards in Wales, have refreshed an established a framework agreement for the

provision of Insourcing / Outsourcing Clinical, Surgical and Diagnostic Procedures. The tender is split into the following lots:

Lot 1 Outsourcing.

Lot 2 Insourcing which is sub-divided (Lot 2a) with equipment/infrastructure (Lot 2b) without equipment and infrastructure.

Lot 3 Facility lot which will be subdivided into Facility - including all equipment and consumables (Lot 3) and Lot 3+ which is all services

covered under Lot 3 plus clinical staff, admin staff, high-cost consumables, and specialist equipment to be determined (priced) at call off

stage (Lot 3+)

and covers the following disciplines:

Breast

Endoscopy (including Cystoscopy)

Neuroscience

Cardiac & Cardiac related Diagnostics

Gastroenterology

Ophthalmology

Cardiology & Cardiology related Diagnostics

General Surgery

Oral Maxillo Facial Surgery

CT Scanning

Gynaecology

Orthopaedic Surgery

Dermatology

MRI Scanning

Pain Management

Ear Nose & Throat (ENT)

Neurology & Neurology related Diagnostics

Non- Obstetric Ultrasound (NOUS)*

Plastic Surgery

Thoracic Ultrasound Diagnostics

Urology

Vascular

Along with the above there may also be additional disciplines added

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £200,000,000

II.2) Description

II.2.1) Title

Lot 3 Facility

Lot No

3

II.2.2) Additional CPV code(s)

- 85111100 - Surgical hospital services

II.2.3) Place of performance

NUTS codes

- UKL - Wales

II.2.4) Description of the procurement

The lot will be sub-divided into the following sub-lots;

Lot 3 - Facility - including all equipment and consumables

Lot 3+ all services covered under Lot 3 plus clinical staff, admin staff, high-cost consumables, and specialist equipment to be determined

(priced) at call off stage.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 0

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 2 Insourcing

Lot No

2

II.2.2) Additional CPV code(s)

- 85111100 - Surgical hospital services

II.2.3) Place of performance

NUTS codes

- UKL - Wales

II.2.4) Description of the procurement

The lot will be sub-divided into the following sub-lots;

Lot 2a the provision of insourcing with equipment/infrastructure.

Lot 2b the provision of insourcing without equipment/infrastructure.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 0

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 1 Outsourcing

Lot No

1

II.2.2) Additional CPV code(s)

- 85111100 - Surgical hospital services

II.2.3) Place of performance

NUTS codes

- UKL - Wales

II.2.4) Description of the procurement

This lot is for the provision of outsourcing.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 0

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-141261](#)

Section V. Award of contract

Lot No

3

Title

Lot 3 Facility

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 April 2025

V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

SAH DIAGNOSTICS LTD

27 Old Gloucester Street

London

WC1N3AX

Telephone

+44 449883389

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £20,000,000,000

Total value of the contract/lot: £200,000,000

Section V. Award of contract

Lot No

1

Title

Lot 1 Outsourcing

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 April 2025

V.2.2) Information about tenders

Number of tenders received: 4

Number of tenders received from SMEs: 4

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 4

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

CARDIOSCAN LTD

54 Portland Place

London

W1B1DY

Telephone

+44 983340833

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Physiological Measurements Limited

The Old Malt House, Willow Street

Oswestry

SY111AJ

Country

United Kingdom

NUTS code

- UKG22 - Shropshire CC

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

AM DIAGNOSTIC IMAGING LTD

48 Mary Street

Stanley

DH90NQ

Telephone

+44 766173628

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £20,000,000,000

Total value of the contract/lot: £200,000,000

Section V. Award of contract

Lot No

2

Title

Lot 2 Insourcing

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 April 2025

V.2.2) Information about tenders

Number of tenders received: 6

Number of tenders received from SMEs: 6

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 6

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Concept Care Solutions

Middlesex House, 29-45 High Street

Edgware

HA87UU

Country

United Kingdom

NUTS code

- UKI7 - Outer London – West and North West

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Medicare Insourcing Services Ltd

3rd Floor East , The Cottons Centre

London

Se12qe

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £20,000,000,000

Total value of the contract/lot: £200,000,000

Section VI. Complementary information

VI.3) Additional information

NOTE: Under the terms of this contract the successful supplier(s) will be required to deliver Social Value in support of the authority.

Under the terms of this contract the successful supplier(s) are to ensure this procurement captures the requirements relating to Social Value,

bidders will be required to submit responses in relation to the following areas;

-Well-Being of Future Generations Act

-Foundational Economy

-Carbon Footprint

The Framework will remain open throughout its lifetime to allow - on an annual basis - (i) new entrants to the market (prospective Bidders)

to seek appointment onto the Framework, (ii) existing Framework Providers to seek appointment onto the Framework in relation to

different, or additional Lots to those for which they were originally appointed onto the Framework and / or (iii) existing Framework

Providers can apply to adjust their Framework pricing.

Please see below for refresh dates- ITT 98956

Full bid by 30/11/2025 / appointment to framework 01/04/2026

*In the event the Framework Agreement is extended.

Full bid by 30/11/2026* / appointment to framework 01/04/2027*

Full bid by 30/11/2027* / appointment to framework 01/04/2028*

Full bid by 30/11/2028* / appointment to framework 01/04/2029*

Full bid by 30/11/2029* / appointment to framework 01/04/2030*

This is a non-committal framework agreement will be in place from 1 April 2023 – 31 March 2027, with an option to extend for up to a further four years until 31 March 3031.

The usage is undefined, and this is applicable across all lots.

The total contract value for the initial contract terms is estimated to be GBP100 million.

The total contract value including the extension option is estimated to be GBP200 millio

(WA Ref:150598)

VI.4) Procedures for review

VI.4.1) Review body

High Court

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079477501

Country

United Kingdom