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Contract

AQP Adult Direct Access MSK Physiotherapy service and First Contact Practitioner (FCP) MSK Assessment Service

NHS Frimley Integrated Care Board

F03: Contract award notice

Notice identifier: 2024/S 000-021759

Procurement identifier (OCID): ocids-h6vhtk-047d9b

Published 16 July 2024, 10:32am

Section I: Contracting authority

I.1) Name and addresses

NHS Frimley Integrated Care Board

Windsor

SL4 3DP

Email

scwcsu.cbprocurement@nhs.net

Country

United Kingdom

Region code

UKJ37 - North Hampshire

Justification for not providing organisation identifier

Not on any register

Internet address(es)

Main address

<https://www.frimley.icb.nhs.uk>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

AQP Adult Direct Access MSK Physiotherapy service and First Contact Practitioner (FCP) MSK Assessment Service

Reference number

DAC1

II.1.2) Main CPV code

- 85100000 - Health services

II.1.3) Type of contract

Services

II.1.4) Short description

NHS Frimley ICB ("the Commissioner") sought to commission Healthshare Ltd to provide an AQP Adult Direct Access MSK Physiotherapy service and First Contact Practitioner (FCP) MSK Assessment Service, for patients in the North-East Hampshire & Farnham geographical locality of Frimley ICB.

AQP Adult Direct Access MSK Physiotherapy service: Patient population covered is North-East Hampshire and Farnham place. Referrals are via GP. The referring GPs prioritise patients as either routine or urgent. The provider carries out an initial face-to-face clinical assessment with the patient, during which a treatment plan is discussed and agreed. For referrals accepted into the service, a package of care is provided consisting of the necessary treatment required to meet the individual clinical needs of the patient. This may include but is not limited to: advice & education, provision of literature, acupuncture, manual therapy, electrotherapy, exercise programmes, soft tissue mobilisation or back care advice. Follow-ups are provided. Group exercise programmes are permitted as part of the treatment.

First Contact Practitioner (FCP) MSK Assessment Clinic: A community-based physiotherapy service benefitting patients with musculoskeletal conditions, who are able to be assessed and treated by a physiotherapist without an initial GP appointment. The service is delivered from participating GP Practice locations within the North-East Hampshire and Farnham locality of Frimley ICB. Patients with musculoskeletal conditions will be seen and assessed by the extended scope practitioner (ESP) who will make good

use of pre-existing services such as exercises courses.

Patients would expect to be seen within five days, preferably within one to two days of them first contacting the practice. Following assessment the ESP will, as appropriate: • Treat or advise on the day and provide a suitable exercise sheet and management plan

- Recommend a locally available exercise course
- Refer on to the existing AQP Provider for an appropriate course of treatment.
- Perform a joint injection (knee, shoulder, hand or wrist) working under a protocol agreed with Salus.
- Refer for imaging (x-ray, ultrasound, MRI) subject to countersignature by a GP
- Refer to a secondary care orthopaedic consultant subject to countersignature by a GP
- Identify problems that are more likely to have a cause which comes under the heading of rheumatology and request appropriate blood tests using a locally agreed protocol. These cases will be discussed with a GP
- Identify any "red flag" symptoms, and discuss with the duty doctor on the day.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £289,335.07

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKJ37 - North Hampshire

II.2.4) Description of the procurement

NHS Frimley ICB ("the Commissioner") sought to commission an AQP Adult Direct Access MSK Physiotherapy service and First Contact Practitioner (FCP) MSK Assessment Service. A summary of the purposes and objectives of the services are below.

AQP Adult Direct Access MSK Physiotherapy service: Patient population covered is North-East Hampshire and Farnham place. Referrals are via GP. The referring GPs prioritise patients as either routine or urgent. The provider carries out an initial face-to-face clinical assessment with the patient, during which a treatment plan is discussed and agreed. For referrals accepted into the service, a package of care is provided consisting of the necessary treatment required to meet the individual clinical needs of the patient. This may include but is not limited to: advice & education, provision of literature, acupuncture, manual therapy, electrotherapy, exercise programmes, soft tissue mobilisation or back care advice. Follow-ups are provided. Group exercise programmes are permitted as part of the treatment.

First Contact Practitioner (FCP) MSK Assessment Clinic: A community-based physiotherapy service benefitting patients with musculoskeletal conditions, who are able to be assessed and treated by a physiotherapist without an initial GP appointment. The service is delivered from participating GP Practice locations within the North-East Hampshire and Farnham locality of Frimley ICB. Patients with musculoskeletal conditions will be seen and assessed by the extended scope practitioner (ESP) who will make good use of pre-existing services such as exercises courses.

Patients would expect to be seen within five days, preferably within one to two days of them first contacting the practice. Following assessment the ESP will, as appropriate: • Treat or advise on the day and provide a suitable exercise sheet and management plan

- Recommend a locally available exercise course
- Refer on to the existing AQP Provider for an appropriate course of treatment.
- Perform a joint injection (knee, shoulder, hand or wrist) working under a protocol agreed with Salus.
- Refer for imaging (x-ray, ultrasound, MRI) subject to countersignature by a GP
- Refer to a secondary care orthopaedic consultant subject to countersignature by a GP
- Identify problems that are more likely to have a cause which comes under the heading of rheumatology and request appropriate blood tests using a locally agreed protocol. These cases will be discussed with a GP
- Identify any "red flag" symptoms and discuss with the duty doctor on the day.

The Commissioner is directly awarding a contract to the existing provider Healthshare Ltd in accordance with the criteria outlined in Regulation (9) of the Health Care Services (Provider Selection Regime) Regulations 2023. The total value of the contract for the initial one-year contract term is £144,234.83. The full lifetime contract value (one year +

optional one year extension) is £289,335.07. The one-year contract period will commence on the 1st April 2024.

This procurement has been carried out by NHS South, Central and West Commissioning Support Unit (SCW) on behalf of the Commissioners.

II.2.5) Award criteria

Quality criterion - Name: The existing provider is satisfying the original contract and will likely satisfy the proposed contract to a sufficient standard / Weighting: 100

Price - Weighting: 0

II.2.11) Information about options

Options: Yes

Description of options

Option to extend by up to 1 year

II.2.14) Additional information

Evidence that Healthshare have satisfied the existing 23/24 contract to a sufficient standard according to the detail outlined in the contract: they provided all of the required documentation, information and policies for the existing contract. They have followed the contractual service specification, not deviated from Frimley ICB Safeguarding requirements, charged the correct local prices as per the contract, issued invoices correctly in accordance with the Frimley ICB process, complied with Quality reporting requirements, and followed Schedule 6A reporting requirements. They have complied with/not fallen foul of the 23/24 NHS Standard Contract (Shorter Form) Service Conditions, including Service Conditions in relation to the following: service standards, co-operation, information requirements, safeguarding, payment terms and quality requirements. They have also complied with/not fallen foul of the 23/24 Shorter Form General Conditions, including those relating to: liability & indemnity, assignment & sub-contracting, and Information Governance. The new contracting arrangements are based on a rollover of the previous contracting arrangements/schedules which the provider has already satisfied/complied with to a high standard, and so the provider is highly likely to continue to satisfy the new contract to a sufficient standard.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to the relevant authority by 25th July 2024. This contract has not yet formally been awarded; this notice serves as an intention to award under the PSR.

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

12 June 2024

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Healthshare Ltd

Suite 9 20 Churchill Square, Kings Hill, West Malling

Kent

ME19 4YU

Country

United Kingdom

NUTS code

- UKJ - South East (England)

Companies House

06896144

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £289,335.07

Total value of the contract/lot: £289,335.07

Section VI. Complementary information

VI.3) Additional information

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to decision makers by Thursday 25th July 2024. This contract has not yet formally been awarded; this notice serves as an intention to award under the PSR.

The Commissioner made the decision of directly awarding the incumbent provider Healthshare Ltd in accordance with the following five criteria outlined in Regulation (9) of

the Health Care Services (Provider Selection Regime) Regulations 2023.

- Quality and innovation
- Value
- Integration, collaboration, and service sustainability
- Improving access, reducing health inequalities and facilitating choice
- Social value

It has been advised that Healthshare Ltd has the evidenced ability to deliver the activity required to meet service requirements within the required region and that can deliver to the tight timescale. A direct award to Healthshare Ltd would be appropriate and present the best value for the Commissioner in this circumstance.

No declared conflicts or potential conflicts of interest were identified during the decision-making process.

Representations should be sent to scwcsu.cbprocurement@nhs.net.

VI.4) Procedures for review

VI.4.1) Review body

NHS Frimley ICB

Windsor

Country

United Kingdom