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Contract

## **Strategic Market Support and Care Home Trusted Assessor Service**

Lincolnshire County Council

F21: Social and other specific services – public contracts

Contract award notice

Notice identifier: 2022/S 000-021712

Procurement identifier (OCID): ocds-h6vhtk-02f748

Published 8 August 2022, 12:20pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Lincolnshire County Council

County Offices, Newland

Lincoln

LN1 1YL

#### **Contact**

Mrs Catherine Kinnaird

#### **Email**

[catherine.kinnaird@lincolnshire.gov.uk](mailto:catherine.kinnaird@lincolnshire.gov.uk)

#### **Telephone**

+44 7881039097

**Country**

United Kingdom

**Region code**

UKF3 - Lincolnshire

**Internet address(es)**

Main address

<https://www.lincolnshire.gov.uk>

Buyer's address

<https://www.lincolnshire.gov.uk>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

Other activity

Health and Social Care

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Strategic Market Support and Care Home Trusted Assessor Service

Reference number

DN604272

#### **II.1.2) Main CPV code**

- 85300000 - Social work and related services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

As no suitable tenders were received in response to an open procedure, under Regulation 32(2)(a) of the Public Contracts Regulations 2015, the Council entered into a negotiated procedure, without prior publication of a contract notice.

The Strategic Market Support Service (SMSS) and Care Home Trusted Assessors (CHTA)

contracts main aim is to engage with care providers to support and develop the market and

to meet the demand for critical adult social care services.

The SMSS provides long term stability through the delivery of a workforce strategy and

supportive workforce training needs analysis, with the subsequent delivery of education and

training courses to develop Lincolnshire care services and their workforce whilst ensuring

the offer of support to the provider market is attractive and meaningful. This leads to a

longer term plan of sustainability to ensure that all Lincolnshire residents who receive their care from independent and third sector providers in Lincolnshire will have those services

delivered by a skilled, competent and caring workforce.

The CHTA service aims to reduce the demand (and need) for care home managers (or care

home staff) to attend an acute hospital setting to review the suitability of someone ready for

discharge. The CHTA team complete discharge assessments in a time responsive manner

which supports the urgency of operational capacity and demand in the acute hospital setting

and promotes discharges seven days a week.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Lowest offer: £1,780,000 / Highest offer: £2,380,000 taken into consideration

### **II.2) Description**

#### **II.2.1) Title**

Strategic Market Support Service

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 79632000 - Personnel-training services
- 80490000 - Operation of an educational centre

#### **II.2.3) Place of performance**

NUTS codes

- UKF3 - Lincolnshire

#### **II.2.4) Description of the procurement**

The Strategic Market Support Service (SMSS) contract will promote and deliver workforce development and training to all care providers in Lincolnshire, specifically (i) Residential and

Nursing Home Services, (ii) Home Care and Community Support Services and (iii) Extra Care

Housing.

#### **II.2.6) Estimated value**

Value excluding VAT: £1,455,000

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

The contract can be extended by up to a further 24 months.

### **II.2) Description**

#### **II.2.1) Title**

Care Home Trusted Assessors

Lot No

2

#### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services
- 85300000 - Social work and related services

#### **II.2.3) Place of performance**

NUTS codes

- UKF3 - Lincolnshire

#### **II.2.4) Description of the procurement**

The Care Home Trusted Assessors (CHTA) contract will establish a team of suitably qualified

and experienced staff to support operational hospital discharges pressures. Their role is to

conduct an operational assessment of all individuals identified as medically optimised and fit for discharge from Boston, Lincoln, Grantham and Peterborough hospitals; who may require

short or long term social care support. On completion of the assessment, supplementary

information is collated and submitted to the provider(s), reducing the necessity for

individual providers to attend the hospital to complete their own assessment and therefore

reducing unnecessary delays to hospital discharge.

#### **II.2.6) Estimated value**

Value excluding VAT: £925,000

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

The contract can be extended by up to a further 24 months.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Form of procedure**

Procedure involving negotiation

#### **IV.1.10) Identification of the national rules applicable to the procedure**

Information about national procedures is available at:

<https://www.legislation.gov.uk/ukxi/2015/102/regulation/32/made>

#### **IV.1.11) Main features of the award procedure**

As no suitable tenders were received in response to an open procedure (contract notice reference 2021/S 000-028633), under Regulation 32(2)(a) of the Public Contracts Regulations 2015, the Council entered into a negotiated procedure, without prior publication of a contract notice.

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-028633](#)

#### **IV.2.9) Information about termination of call for competition in the form of a prior information notice**

The contracting authority will not award any further contracts based on the above prior information notice

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Strategic Market Support Service

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 1

### **V.2.3) Name and address of the contractor**

LinCA Workforce Development Ltd

Lincoln

Country

United Kingdom

NUTS code

- UKF3 - Lincolnshire

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Lowest offer: £855,000 / Highest offer: £1,455,000 taken into consideration

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Care Home Trusted Assessors

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 1

### **V.2.3) Name and address of the contractor**

LinCA Workforce Development Ltd

Lincoln

Country

United Kingdom

NUTS code

- UKF3 - Lincolnshire

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £925,000