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Contract

Strategic Market Support and Care Home Trusted Assessor Service

Lincolnshire County Council

F21: Social and other specific services – public contracts

Contract award notice

Notice identifier: 2022/S 000-021712

Procurement identifier (OCID): ocids-h6vhtk-02f748

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Section I: Contracting authority

I.1) Name and addresses

Lincolnshire County Council

County Offices, Newland

Lincoln

LN1 1YL

Contact

Mrs Catherine Kinnaird

Email

catherine.kinnaird@lincolnshire.gov.uk

Telephone

+44 7881039097

Country

United Kingdom

Region code

UKF3 - Lincolnshire

Internet address(es)

Main address

<https://www.lincolnshire.gov.uk>

Buyer's address

<https://www.lincolnshire.gov.uk>

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

Other activity

Health and Social Care

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Strategic Market Support and Care Home Trusted Assessor Service

Reference number

DN604272

II.1.2) Main CPV code

- 85300000 - Social work and related services

II.1.3) Type of contract

Services

II.1.4) Short description

As no suitable tenders were received in response to an open procedure, under Regulation 32(2)(a) of the Public Contracts Regulations 2015, the Council entered into a negotiated procedure, without prior publication of a contract notice.

The Strategic Market Support Service (SMSS) and Care Home Trusted Assessors (CHTA)

contracts main aim is to engage with care providers to support and develop the market and

to meet the demand for critical adult social care services.

The SMSS provides long term stability through the delivery of a workforce strategy and supportive workforce training needs analysis, with the subsequent delivery of education and

training courses to develop Lincolnshire care services and their workforce whilst ensuring

the offer of support to the provider market is attractive and meaningful. This leads to a

longer term plan of sustainability to ensure that all Lincolnshire residents who receive their care from independent and third sector providers in Lincolnshire will have those services

delivered by a skilled, competent and caring workforce.

The CHTA service aims to reduce the demand (and need) for care home managers (or care

home staff) to attend an acute hospital setting to review the suitability of someone ready for

discharge. The CHTA team complete discharge assessments in a time responsive manner

which supports the urgency of operational capacity and demand in the acute hospital setting

and promotes discharges seven days a week.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Lowest offer: £1,780,000 / Highest offer: £2,380,000 taken into consideration

II.2) Description

II.2.1) Title

Strategic Market Support Service

Lot No

1

II.2.2) Additional CPV code(s)

- 79632000 - Personnel-training services
- 80490000 - Operation of an educational centre

II.2.3) Place of performance

NUTS codes

- UKF3 - Lincolnshire

II.2.4) Description of the procurement

The Strategic Market Support Service (SMSS) contract will promote and deliver workforce development and training to all care providers in Lincolnshire, specifically (i) Residential and

Nursing Home Services, (ii) Home Care and Community Support Services and (iii) Extra Care

Housing.

II.2.6) Estimated value

Value excluding VAT: £1,455,000

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

The contract can be extended by up to a further 24 months.

II.2) Description

II.2.1) Title

Care Home Trusted Assessors

Lot No

2

II.2.2) Additional CPV code(s)

- 85100000 - Health services
- 85300000 - Social work and related services

II.2.3) Place of performance

NUTS codes

- UKF3 - Lincolnshire

II.2.4) Description of the procurement

The Care Home Trusted Assessors (CHTA) contract will establish a team of suitably qualified

and experienced staff to support operational hospital discharges pressures. Their role is to

conduct an operational assessment of all individuals identified as medically optimised and fit for discharge from Boston, Lincoln, Grantham and Peterborough hospitals; who may require

short or long term social care support. On completion of the assessment, supplementary

information is collated and submitted to the provider(s), reducing the necessity for

individual providers to attend the hospital to complete their own assessment and therefore

reducing unnecessary delays to hospital discharge.

II.2.6) Estimated value

Value excluding VAT: £925,000

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

The contract can be extended by up to a further 24 months.

Section IV. Procedure

IV.1) Description

IV.1.1) Form of procedure

Procedure involving negotiation

IV.1.10) Identification of the national rules applicable to the procedure

Information about national procedures is available at:

<https://www.legislation.gov.uk/ukxi/2015/102/regulation/32/made>

IV.1.11) Main features of the award procedure

As no suitable tenders were received in response to an open procedure (contract notice reference 2021/S 000-028633), under Regulation 32(2)(a) of the Public Contracts Regulations 2015, the Council entered into a negotiated procedure, without prior publication of a contract notice.

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2021/S 000-028633](#)

IV.2.9) Information about termination of call for competition in the form of a prior information notice

The contracting authority will not award any further contracts based on the above prior information notice

Section V. Award of contract

Lot No

1

Title

Strategic Market Support Service

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 1

V.2.3) Name and address of the contractor

LinCA Workforce Development Ltd

Lincoln

Country

United Kingdom

NUTS code

- UKF3 - Lincolnshire

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £855,000 / Highest offer: £1,455,000 taken into consideration

Section V. Award of contract

Lot No

2

Title

Care Home Trusted Assessors

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 1

V.2.3) Name and address of the contractor

LinCA Workforce Development Ltd

Lincoln

Country

United Kingdom

NUTS code

- UKF3 - Lincolnshire

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £925,000