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Contract

## **AQP Adult Direct Access MSK Physiotherapy service and First Contact Practitioner (FCP) MSK Assessment Service to NHS Frimley Integrated Care Board**

NHS Frimley Integrated Care Board

F03: Contract award notice

Notice identifier: 2024/S 000-021664

Procurement identifier (OCID): ocds-h6vhtk-047d68

Published 15 July 2024, 1:49pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Frimley Integrated Care Board

Windsor

SL4 3DP

#### **Email**

[scwcsu.cbprocurement@nhs.net](mailto:scwcsu.cbprocurement@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UKJ37 - North Hampshire

**Justification for not providing organisation identifier**

Not on any register

**Internet address(es)**

Main address

<https://www.frimley.icb.nhs.uk>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

AQP Adult Direct Access MSK Physiotherapy service and First Contact Practitioner (FCP) MSK Assessment Service to NHS Frimley Integrated Care Board

Reference number

DAC6

**II.1.2) Main CPV code**

- 85100000 - Health services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

NHS Frimley ICB ("the Commissioner") sought to commission Surrey Physio Group Limited to provide an AQP Adult Direct Access MSK Physiotherapy service and First Contact Practitioner (FCP) MSK Assessment Service, for patients in the North-East Hampshire & Farnham geographical locality of Frimley ICB.

AQP Adult Direct Access MSK Physiotherapy service: Patient population covered is North-East Hampshire and Farnham place. Referrals are via GP. The referring GPs prioritise patients as either routine or urgent. The provider carries out an initial face-to-face clinical assessment with the patient, during which a treatment plan is discussed and agreed. For referrals accepted into the service, a package of care is provided consisting of the necessary treatment required to meet the individual clinical needs of the patient. This may include but is not limited to: advice & education, provision of literature, acupuncture, manual therapy, electrotherapy, exercise programmes, soft tissue mobilisation or back care advice. Follow-ups are provided. Group exercise programmes are permitted as part of the treatment. First Contact Practitioner (FCP) MSK Assessment Clinic: A community-based physiotherapy service benefitting patients with musculoskeletal conditions, who are able to be assessed and treated by a physiotherapist without an initial GP appointment. The service is delivered from participating GP Practice locations within the North-East Hampshire and Farnham locality of Frimley ICB. Patients with musculoskeletal conditions will be seen and assessed by the extended scope practitioner (ESP) who will make good use of pre-existing services such as exercises courses.

Patients would expect to be seen within five days, preferably within one to two days of them first contacting the practice. Following assessment the ESP will, as appropriate: • Treat or advise on the day and provide a suitable exercise sheet and management plan

- Recommend a locally available exercise course
- Refer on to the existing AQP Provider for an appropriate course of treatment.
- Perform a joint injection (knee, shoulder, hand or wrist) working under a protocol agreed with Salus.
- Refer for imaging (x-ray, ultrasound, MRI) subject to countersignature by a GP
- Refer to a secondary care orthopaedic consultant subject to countersignature by a GP
- Identify problems that are more likely to have a cause which comes under the heading of rheumatology and request appropriate blood tests using a locally agreed protocol. These cases will be discussed with a GP
- Identify any "red flag" symptoms, and discuss with the duty doctor on the day.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £825,076

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services

### **II.2.3) Place of performance**

NUTS codes

- UKF25 - North Northamptonshire

### **II.2.4) Description of the procurement**

NHS Frimley ICB ("the Commissioner") sought to commission Surrey Physio Group Limited to provide an AQP Adult Direct Access MSK Physiotherapy service and First Contact Practitioner (FCP) MSK Assessment Service, for patients in the North-East Hampshire & Farnham geographical locality of Frimley ICB.

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First Contact Practitioner (FCP) MSK Assessment Clinic: A community-based physiotherapy service benefitting patients with musculoskeletal conditions, who are able to be assessed and treated by a physiotherapist without an initial GP appointment. The service is delivered from participating GP Practice locations within the North-East Hampshire and Farnham locality of Frimley ICB. Patients with musculoskeletal conditions will be seen and assessed by the extended scope practitioner (ESP) who will make good use of pre-existing services such as exercises courses.

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- Treat or advise on the day and provide a suitable exercise sheet and management plan

- Recommend a locally available exercise course
- Refer on to the existing AQP Provider for an appropriate course of treatment.
- Perform a joint injection (knee, shoulder, hand or wrist) working under a protocol agreed with Salus.
- Refer for imaging (x-ray, ultrasound, MRI) subject to countersignature by a GP
- Refer to a secondary care orthopaedic consultant subject to countersignature by a GP
- Identify problems that are more likely to have a cause which comes under the heading of rheumatology and request appropriate blood tests using a locally agreed protocol. These cases will be discussed with a GP
- Identify any "red flag" symptoms and discuss with the duty doctor on the day.

The Commissioner is directly awarding a contract to the existing provider Surrey Physio Group Limited in accordance with the criteria outlined in Regulation (9) of the Health Care Services (Provider Selection Regime) Regulations 2023. The total value of the contract for the initial one-year contract term is £411,304 (Inc VAT). The full lifetime contract value (one year + optional one year extension) is £825,076 (Inc VAT). The one-year contract period will commence on the 1st April 2024.

This procurement has been carried out by NHS South, Central and West Commissioning Support Unit (SCW) on behalf of the Commissioners.

### **II.2.5) Award criteria**

Quality criterion - Name: The existing provider is satisfying the original contract and will likely satisfy the proposed contract to a sufficient standard / Weighting: 100

Price - Weighting: 0

### **II.2.11) Information about options**

Options: Yes

Description of options

Option to extend by up to 1 year

### **II.2.14) Additional information**

Evidence that Surrey Physio have satisfied the existing 23/24 contract to a sufficient standard according to the detail outlined in the contract: they provided all of the required documentation, information and policies for the existing contract. They have followed the contractual service specification, not deviated from Frimley ICB Safeguarding requirements, charged the correct local prices as per the contract, issued invoices correctly in accordance with the Frimley ICB process, complied with Quality reporting requirements, and followed Schedule 6A reporting requirements. They have complied with/not fallen foul of the 23/24 NHS Standard Contract (Shorter Form) Service Conditions, including Service Conditions in relation to the following: service standards, co-operation, information requirements, safeguarding, payment terms and quality requirements. They have also complied with/not fallen foul of the 23/24 Shorter Form General Conditions, including those relating to: liability & indemnity, assignment & sub-contracting, and Information Governance. The new contracting arrangements are based on a rollover of the previous contracting arrangements/schedules which the provider has already satisfied/complied with to a high standard, and so the provider will highly likely to be able to satisfy the new contract to a sufficient standard.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to the relevant authority by 24th July 2024. This contract has not yet formally been awarded; this notice serves as an intention to award under the PSR.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 May 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Surrey Physio Group Limited

Station Court 409 London Rd

Mitcham

CR4 4BG

Country

United Kingdom

NUTS code

- UKJ - South East (England)

Companies House

11069710

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £825,076

Total value of the contract/lot: £825,076

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## **Section VI. Complementary information**

### **VI.3) Additional information**

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to decision makers by 24th July 2024. This contract has not yet formally been awarded; this notice serves as an intention to award under the PSR.

The Commissioner made the decision of directly awarding the incumbent provider Surrey Physio Group Limited in accordance with the following five criteria outlined in Regulation (9) of the Health Care Services (Provider Selection Regime) Regulations 2023.

- Quality and innovation
- Value
- Integration, collaboration, and service sustainability
- Improving access, reducing health inequalities and facilitating choice
- Social value

It has been advised that Surrey Physio Group Limited has the evidenced ability to deliver the activity required to meet service requirements within the required region and that can deliver to the tight timescale. A direct award to Surrey Physio Group Limited would be appropriate and present the best value for the Commissioner in this circumstance.

No declared conflicts or potential conflicts of interest were identified during the decision-making process.

Representations should be sent to [scwcsu.cbprocurement@nhs.net](mailto:scwcsu.cbprocurement@nhs.net).

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

NHS Frimley ICB

Windsor

Country

United Kingdom