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Contract

## **Community based chronic pain assessment and treatment service to NHS Frimley Integrated Care Board**

NHS Frimley Integrated Care Board

F03: Contract award notice

Notice identifier: 2024/S 000-021622

Procurement identifier (OCID): ocids-h6vhtk-047d53

Published 15 July 2024, 11:28am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Frimley Integrated Care Board

Windsor

SL4 3DP

#### **Email**

[scwcsu.cbprocurement@nhs.net](mailto:scwcsu.cbprocurement@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UKJ37 - North Hampshire

#### **Justification for not providing organisation identifier**

Not on any register

**Internet address(es)**

Main address

<https://www.frimley.icb.nhs.uk>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Community based chronic pain assessment and treatment service to NHS Frimley Integrated Care Board

Reference number

DAC4

#### **II.1.2) Main CPV code**

- 85100000 - Health services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

NHS Frimley ICB ("the Commissioner") sought to commission Dr K Lothe and Partners LLP to provide a Community based chronic pain assessment and treatment service.

The normal route of referral into this Service is by a patient's registered GP Practice. Internal referrals may also be received from the Diagnostic Uncertainty service. Frimley Park Hospital Consultants may also directly refer as an alternative to a secondary care pathway for pain management for new referrals. The Community Pain pathway is aimed at patients with persistent disabling pain of more than 3 months or where the referring clinician agrees and accepts that the pain has become chronic. The Community Pain pathway delivers timely skilled interventions to reduce the cause of pain and/or to enable patients to manage their pain with psychological and behavioural support. This is achieved by using an experienced multidisciplinary (MDT) model which has access to a range of medical and non-medical interventions for people living with chronic pain.

The MDT assessment, diagnosis and treatment process offers: Comprehensive assessment of physical functioning and to establish cause for pain; Minor direct interventions such as joint injections to peripheral joints, targeted interventions and acupuncture in line with NICE guidance; Intensive physiotherapy where indicated. Patients requiring a longer course of physiotherapy should be referred back to the patient's GP, with advice to consider onward referral to Community Physiotherapy; Behavioural and cognitive intervention to manage pain; Rehabilitation Therapy; Review of drug regime and discussion with patient on use; Agreed individually designed exercise

plan and recognition of the benefits of self-management; Postural analysis and core stability; Patient education to help understand pain and pain pathways; Support and educate GPs to safely optimise analgesia and other pharmacological interventions and promote self-management (booklets, leaflets and other self-help techniques); Support and educate GPs to manage pain flare ups e.g. telephone advice.

The objective of the Service is to: Promote the highest possible quality of life for pain patients; Provide accurate diagnosis, even if this is 'medically unexplained pain'; Advice and support primary care clinicians in managing the pain elements of their patients care; Provide psychological and behavioural interventions that support patients and their carers in managing their pain, enabling them to lead more normal lives with reduced disability; Provide specialist physiotherapist assessment with rehabilitation planning and review including promotion of group programmes; Help reduce recurrent inappropriate admissions and other healthcare services by promoting self-management; Increase social and physical functioning; Promote independence and wellbeing for patients through the provision of structured self-management support thus reducing the need for other medical appointments and admissions; Where appropriate provide direct interventions to reduce and manage pain.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £679,616.25

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKJ37 - North Hampshire

Main site or place of performance

Frimley

#### **II.2.4) Description of the procurement**

NHS Frimley ICB ("the Commissioner") sought to commission Dr K Lothe and Partners LLP to provide a Community based chronic pain assessment and treatment service.

The normal route of referral into this Service is by a patient's registered GP Practice.

Internal referrals may also be received from the Diagnostic Uncertainty service. Frimley Park Hospital Consultants may also directly refer as an alternative to a secondary care pathway for pain management for new referrals. The Community Pain pathway is aimed at patients with persistent disabling pain of more than 3 months or where the referring clinician agrees and accepts that the pain has become chronic. The Community Pain pathway delivers timely skilled interventions to reduce the cause of pain and/or to enable patients to manage their pain with psychological and behavioural support. This is achieved by using an experienced multidisciplinary (MDT) model which has access to a range of medical and non-medical interventions for people living with chronic pain.

The MDT assessment, diagnosis and treatment process offers: Comprehensive assessment of physical functioning and to establish cause for pain; Minor direct interventions such as joint injections to peripheral joints, targeted interventions and acupuncture in line with NICE guidance; Intensive physiotherapy where indicated. Patients requiring a longer course of physiotherapy should be referred back to the patient's GP, with advice to consider onward referral to Community Physiotherapy; Behavioural and cognitive intervention to manage pain; Rehabilitation Therapy; Review of drug regime and discussion with patient on use; Agreed individually designed exercise plan and recognition of the benefits of self-management; Postural analysis and core stability; Patient education to help understand pain and pain pathways; Support and educate GPs to safely optimise analgesia and other pharmacological interventions and promote self-management (booklets, leaflets and other self-help techniques); Support and educate GPs to manage pain flare ups e.g. telephone advice.

The objective of the Service is to: Promote the highest possible quality of life for pain patients; Provide accurate diagnosis, even if this is 'medically unexplained pain'; Advice and support primary care clinicians in managing the pain elements of their patients care; Provide psychological and behavioural interventions that support patients and their carers in managing their pain, enabling them to lead more normal lives with reduced disability; Provide specialist physiotherapist assessment with rehabilitation planning and review including promotion of group programmes; Help reduce recurrent inappropriate admissions and other healthcare services by promoting self-management; Increase social and physical functioning; Promote independence and wellbeing for patients through the provision of structured self-management support thus reducing the need for other medical appointments and admissions; Where appropriate provide direct interventions to reduce and manage pain.

The Commissioner is directly awarding a contract to the existing provider Dr K Lothe and Partners LLP in accordance with the criteria outlined in Regulation (9) of the Health Care Services (Provider Selection Regime) Regulations 2023. The total value of the contract for the 9 month contract term is £679,616.25. The 9 month contract period will commence on the 01st July 2024.

This procurement has been carried out by NHS South, Central and West Commissioning

Support Unit (SCW) on behalf of the Commissioners.

## **II.2.5) Award criteria**

Quality criterion - Name: The existing provider is satisfying the original contract and will likely satisfy the proposed contract to a sufficient standard / Weighting: 100

Price - Weighting: 0

## **II.2.11) Information about options**

Options: No

## **II.2.14) Additional information**

Evidence that Dr K Lothe and Partners LLP have satisfied the existing 23/24 contract to a sufficient standard according to the detail outlined in the 23/24 contract: they provided all of the required documentation, information and policies for the existing contract. They have: followed the contractual service specification, not deviated from Frimley ICB Safeguarding requirements, charged the correct local prices as per the contract, issued invoices correctly in accordance with the Frimley ICB process, complied with Quality reporting requirements, and followed Schedule 6A reporting requirements. Dr K Lothe and Partners LLP have complied with/not fallen foul of the 23/24 NHS Standard Contract (Shorter Form) Service Conditions, including Service Conditions in relation to the following: service standards, co-operation, information requirements, safeguarding, payment terms and quality requirements. Dr K Lothe and Partners LLP have also complied with/not fallen foul of the 23/24 Shorter Form General Conditions, including those relating to: liability & indemnity, assignment & sub-contracting, and Information Governance. The new contracting arrangements are based on a rollover of the previous contracting arrangements/schedules which the provider has already satisfied/complied with to a high standard, and so the provider will highly likely to be able to satisfy the new contract to a sufficient standard.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to the relevant authority by 24th July 2024. This contract has not yet formally been awarded; this notice serves as an intention to award under the PSR.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 May 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Dr K Lothe and Partners LLP

37 Upper Gordon Road, Camberley

Surrey

GU15 2HJ

Country

United Kingdom

NUTS code

- UKJ25 - West Surrey

Companies House

OC393906

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £679,616.25

Total value of the contract/lot: £679,616.25

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## **Section VI. Complementary information**

### **VI.3) Additional information**

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to decision makers by 24th July 2024. This contract has not yet formally been awarded; this notice serves as an intention to award under the PSR.

The Commissioner made the decision of directly awarding the incumbent provider Dr K Lothe and Partners LLP in accordance with the following five criteria outlined in



Regulation (9) of the Health Care Services (Provider Selection Regime) Regulations 2023.

- Quality and innovation
- Value
- Integration, collaboration, and service sustainability
- Improving access, reducing health inequalities and facilitating choice
- Social value

It has been advised that Dr K Lothe and Partners LLP has the evidenced ability to deliver the activity required to meet service requirements within the required region and that can deliver to the tight timescale. A direct award to Dr K Lothe and Partners LLP would be appropriate and present the best value for the Commissioner in this circumstance.

No declared conflicts or potential conflicts of interest were identified during the decision-making process.

Representations should be sent to [scwcsu.cbprocurement@nhs.net](mailto:scwcsu.cbprocurement@nhs.net).

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

NHS Frimley ICB

Windsor

Country

United Kingdom