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Tender

## **CBC - Fibre Network for Manor Royal Business District**

Crawley Borough Council

F02: Contract notice

Notice identifier: 2024/S 000-021573

Procurement identifier (OCID): ocds-h6vhtk-042542

Published 15 July 2024, 9:43am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Crawley Borough Council

Town Hall, The Boulevard

Crawley

RH10 1UZ

#### **Contact**

Procurement Team

#### **Email**

[procurement@horsham.gov.uk](mailto:procurement@horsham.gov.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKJ28 - West Sussex (North East)

**Internet address(es)**

Main address

<https://in-tendhost.co.uk/sesharedservices.aspx/Home>

Buyer's address

<https://in-tendhost.co.uk/sesharedservices.aspx/Home>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://in-tendhost.co.uk/sesharedservices.aspx/Home>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://in-tendhost.co.uk/sesharedservices.aspx/Home>

Tenders or requests to participate must be submitted to the above-mentioned address

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

CBC - Fibre Network for Manor Royal Business District

Reference number

CRBC - 037867

### **II.1.2) Main CPV code**

- 32412100 - Telecommunications network

### **II.1.3) Type of contract**

Supplies

### **II.1.4) Short description**

Crawley Borough Council is launching its digital connectivity project to improve broadband connectivity in the Manor Royal business park, an initiative with the potential to drive substantial economic growth in Crawley. Up to GBP1.5 million in funding has been secured through the UK Government's Towns Fund initiative for this project, and will be allocated towards the deployment of fibre-to-the-premise (FTTP) digital infrastructure throughout the Manor Royal business park, enabling access to gigabit-capable connectivity for 100% of premises in the park. As such, the Council is seeking to engage a partner to build, operate, maintain and commercialise this network. The establishment of a commercial partnership, achieved through a combination of public and private investment, is central to maximising the project's economic benefit, by increasing the capital that can be deployed and thereby expanding the potential FTTP coverage across Crawley.

### **II.1.5) Estimated total value**

Value excluding VAT: £1,500,000

### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 32424000 - Network infrastructure
- 32562000 - Optical-fibre cables

### **II.2.3) Place of performance**

NUTS codes

- UKJ28 - West Sussex (North East)

Main site or place of performance

Manor Royal Business Park, Crawley

#### **II.2.4) Description of the procurement**

Crawley Borough Council is launching its digital connectivity project to improve broadband connectivity in the Manor Royal business park, an initiative with the potential to drive substantial economic growth in Crawley. Up to GBP1.5 million in funding has been secured through the UK Government's Towns Fund initiative for this project, and will be allocated towards the deployment of fibre-to-the-premise (FTTP) digital infrastructure throughout the Manor Royal business park, enabling access to gigabit-capable connectivity for 100% of premises in the park. As such, Crawley Borough Council is seeking to engage a partner to build, operate, maintain and commercialise this network. The establishment of a commercial partnership, achieved through a combination of public and private investment, is central to maximising the project's economic benefit, by increasing the capital that can be deployed and thereby expanding the potential FTTP coverage across Crawley. The built network, which will involve the deployment of new infrastructure, as well as reusing existing assets (e.g. ducts), will provide additional capacity and stimulate broadband competition across Manor Royal. This extra competition will enable choice and flexibility for businesses and will help support the ever-increasing need for high-speed broadband connectivity. Whilst the provision of gigabit-capable connectivity to Manor Royal business park is the minimum requirement for this project, elements of the funding may also be used for complimentary initiatives to further enhance the economic benefit. These initiatives are to be suggested by the supplier. Such initiatives may involve extending this network and deploying FTTP to other regions within Crawley; a resilient backhaul fibre route could connect the nearby business parks of Lowfield Heath and Three Bridges, as well as other potential sites across the town centre. The project will directly benefit businesses in Manor Royal and, through these additional opportunities, potentially other business districts in Crawley (i.e. the town centre, Lowfield Heath and Three Bridges), by providing an alternative route to gigabit-capable connectivity, which will support growth and innovation. There may also be indirect benefits to residents as the infrastructure could support additional FTTP deployment within the town, which would bring further choice for consumers and enable Crawley to be a truly 'digital' town.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £1,500,000

**II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

23 February 2025

End date

31 March 2026

This contract is subject to renewal

No

**II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged number of candidates: 5

Objective criteria for choosing the limited number of candidates:

As stated in the procurement documents.

**II.2.10) Information about variants**

Variants will be accepted: Yes

**II.2.11) Information about options**

Options: No

**II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

As stated in the procurement documents

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Competitive dialogue

#### **IV.1.4) Information about reduction of the number of solutions or tenders during negotiation or dialogue**

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-036649](#)

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

13 August 2024

Local time

12:00pm

**IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates**

1 September 2024

**IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

**IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Royal Courts of Justice

London

WC2A 2LL

Country

United Kingdom