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Tender

CBC - Fibre Network for Manor Royal Business District

Crawley Borough Council

F02: Contract notice

Notice identifier: 2024/S 000-021573

Procurement identifier (OCID): ocds-h6vhtk-042542

Published 15 July 2024, 9:43am

Section I: Contracting authority

I.1) Name and addresses

Crawley Borough Council

Town Hall, The Boulevard

Crawley

RH10 1UZ

Contact

Procurement Team

Email

procurement@horsham.gov.uk

Country

United Kingdom

NUTS code

UKJ28 - West Sussex (North East)

Internet address(es)

Main address

<https://in-tendhost.co.uk/sesharedservices.aspx/Home>

Buyer's address

<https://in-tendhost.co.uk/sesharedservices.aspx/Home>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://in-tendhost.co.uk/sesharedservices.aspx/Home>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://in-tendhost.co.uk/sesharedservices.aspx/Home>

Tenders or requests to participate must be submitted to the above-mentioned address

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

CBC - Fibre Network for Manor Royal Business District

Reference number

CRBC - 037867

II.1.2) Main CPV code

- 32412100 - Telecommunications network

II.1.3) Type of contract

Supplies

II.1.4) Short description

Crawley Borough Council is launching its digital connectivity project to improve broadband connectivity in the Manor Royal business park, an initiative with the potential to drive substantial economic growth in Crawley. Up to GBP1.5 million in funding has been secured through the UK Government's Towns Fund initiative for this project, and will be allocated towards the deployment of fibre-to-the-premise (FTTP) digital infrastructure throughout the Manor Royal business park, enabling access to gigabit-capable connectivity for 100% of premises in the park. As such, the Council is seeking to engage a partner to build, operate, maintain and commercialise this network. The establishment of a commercial partnership, achieved through a combination of public and private investment, is central to maximising the project's economic benefit, by increasing the capital that can be deployed and thereby expanding the potential FTTP coverage across Crawley.

II.1.5) Estimated total value

Value excluding VAT: £1,500,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 32424000 - Network infrastructure
- 32562000 - Optical-fibre cables

II.2.3) Place of performance

NUTS codes

- UKJ28 - West Sussex (North East)

Main site or place of performance

Manor Royal Business Park, Crawley

II.2.4) Description of the procurement

Crawley Borough Council is launching its digital connectivity project to improve broadband connectivity in the Manor Royal business park, an initiative with the potential to drive substantial economic growth in Crawley. Up to GBP1.5 million in funding has been secured through the UK Government's Towns Fund initiative for this project, and will be allocated towards the deployment of fibre-to-the-premise (FTTP) digital infrastructure throughout the Manor Royal business park, enabling access to gigabit-capable connectivity for 100% of premises in the park. As such, Crawley Borough Council is seeking to engage a partner to build, operate, maintain and commercialise this network. The establishment of a commercial partnership, achieved through a combination of public and private investment, is central to maximising the project's economic benefit, by increasing the capital that can be deployed and thereby expanding the potential FTTP coverage across Crawley. The built network, which will involve the deployment of new infrastructure, as well as reusing existing assets (e.g. ducts), will provide additional capacity and stimulate broadband competition across Manor Royal. This extra competition will enable choice and flexibility for businesses and will help support the ever-increasing need for high-speed broadband connectivity. Whilst the provision of gigabit-capable connectivity to Manor Royal business park is the minimum requirement for this project, elements of the funding may also be used for complimentary initiatives to further enhance the economic benefit. These initiatives are to be suggested by the supplier. Such initiatives may involve extending this network and deploying FTTP to other regions within Crawley; a resilient backhaul fibre route could connect the nearby business parks of Lowfield Heath and Three Bridges, as well as other potential sites across the town centre. The project will directly benefit businesses in Manor Royal and, through these additional opportunities, potentially other business districts in Crawley (i.e. the town centre, Lowfield Heath and Three Bridges), by providing an alternative route to gigabit-capable

connectivity, which will support growth and innovation. There may also be indirect benefits to residents as the infrastructure could support additional FTTP deployment within the town, which would bring further choice for consumers and enable Crawley to be a truly 'digital' town.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £1,500,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

23 February 2025

End date

31 March 2026

This contract is subject to renewal

No

II.2.9) Information about the limits on the number of candidates to be invited

Envisaged number of candidates: 5

Objective criteria for choosing the limited number of candidates:

As stated in the procurement documents.

II.2.10) Information about variants

Variants will be accepted: Yes

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions

As stated in the procurement documents

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Competitive dialogue

IV.1.4) Information about reduction of the number of solutions or tenders during

negotiation or dialogue

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-036649](#)

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

13 August 2024

Local time

12:00pm

IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates

1 September 2024

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 6 (from the date stated for receipt of tender)

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.2) Information about electronic workflows

Electronic invoicing will be accepted

Electronic payment will be used

VI.4) Procedures for review

VI.4.1) Review body

Royal Courts of Justice

London

WC2A 2LL

Country

United Kingdom