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Tender

## **SERVICES - LOGISTICS - SUPPLY OF WAREHOUSING AND DISTRIBUTION SERVICES 0333**

Scotland Gas Networks Plc and Southern Gas Networks Plc (together hereinafter referred to as "SGN")

F05: Contract notice – utilities

Notice identifier: 2024/S 000-021521

Procurement identifier (OCID): ocds-h6vhtk-047d27

Published 12 July 2024, 4:17pm

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

Scotland Gas Networks Plc and Southern Gas Networks Plc (together hereinafter referred to as "SGN")

UK

#### **Contact**

Caroline Gray

#### **Email**

[caroline.gray@sgn.co.uk](mailto:caroline.gray@sgn.co.uk)

#### **Telephone**

+44 7855183443

#### **Country**

United Kingdom

**Region code**

UK - United Kingdom

**Companies House**

SGN

**Internet address(es)**

Main address

[www.sgn.co.uk](http://www.sgn.co.uk)

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://sgn.tlb.app.jaggaer.com/esop/guest/go/opportunity/detail?opportunityId=385>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://sgn.tlb.app.jaggaer.com/esop/guest/go/opportunity/detail?opportunityId=385>

**I.6) Main activity**

Production, transport and distribution of gas and heat

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## Section II: Object

### II.1) Scope of the procurement

#### II.1.1) Title

SERVICES - LOGISTICS - SUPPLY OF WAREHOUSING AND DISTRIBUTION SERVICES 0333

Reference number

Project\_1385

#### II.1.2) Main CPV code

- 63120000 - Storage and warehousing services

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

Scotland Gas Networks Plc and Southern Gas Networks Plc (together hereinafter referred to as "SGN") intends to procure a Third-Party Logistics Provider (3PL) to assist with optimisation and management of our end-to-end logistics function which includes managing Distribution Centres, overseeing inbound and outbound logistics, and implementing a robust Warehouse Management System (WMS). It also covers reverse logistics, providing fleet and courier services and managing Last Mile delivery utilising methods such as Pick-Up Drop-Off (PUDO) sites. Additionally, it involves real-time tracking of high-value assets, waste management, and disposal, along with continuous support and improvement through training and system updates, ensuring efficient, sustainable, and compliant operations for SGN. A breakdown of the scope is provided in section B5.2. The service requirements will be divided into two separate contract Lots: Lot 1 - Logistics Services and Implementation & Lot 2 - Logistics Bespoke IT Solutions. Applicants are required to indicate what Lots they are bidding for. SGN reserve the right to award Lot 1 only, or Lot 1 & 2 combined, there will be no award made for Lot 2 only.

The Contracting Authority intends to conduct a Competitive Dialogue procurement in accordance with Regulation 48 of the Utilities Contract Regulations 2016.

It is anticipated to be a three stage process: Stage 1 - PQQ; Stage 2 - Dialogue and Stage 3 - Final Proposals. Under the first stage of the process, applicants are required to complete a PQQ. The Applicant is issued with a PQQ including instructions, a set of qualitative

questions, and corresponding minimum requirements. The top 6 highest scoring applicants will be shortlisted based on the scored questions within the PQQ (assuming that there are at least 3 suitably qualified organisations that pass the minimum criteria). Following evaluation of submitted PQQs SGN will invite the shortlisted applicants to participate in initial dialogue sessions. Following the conclusion of the Stage 1 process and SGN's assessment of the PQQ submissions, the top 6 highest scoring Applicants will be selected and Invited to Participate in the Dialogue (ITPD) process.

Discussions during the dialogue stage will focus on developing solutions which effectively meet SGN's aims and ambitions for this Contract. At the end of this stage, assuming all six applicants remain in the competition, applicants will be invited to participate in submit Outline Solutions. Following evaluation, SGN reserves the right to down select applicants who scores lowest against the published criteria and remove them from the competition. Remaining applicants will then be provided with the opportunity to refine their initial solutions having received feedback, and further dialogue sessions will take place as necessary.

Stage 3 will commence with a call for the final proposals when SGN are satisfied there is at least one bid that meets the needs and requirements. Following submission, applicants will be evaluated against the pre-defined evaluation criteria and SGN will seek to award to a single operator who has been identified as the most economically advantageous tenderer who will then enter the Contract(s), as further particularised in the PQQ.

Further detail is included in the tender pack published with this Contract Notice and obtainable from the address set out at Section I.3. The scope of the contract will be flexible to the requirements of SGN over the life of the contract, and to functional and innovative developments in the sector during that period.

The initial term will be 5 years with the option for SGN to extend by a further 3 years (in 1 year increments).

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

Maximum number of lots that may be awarded to one tenderer: 2

The contracting authority reserves the right to award contracts combining the following lots or groups of lots:

Please note that Applicants are required to indicate what Lots they are bidding for Lot 1 only or Lot 1 & 2 combined: Lot 1 Logistics Services & Implementation; Lot 2 Logistics Bespoke IT

Solutions. SGN reserve the right to award Lot 1 only, or Lot 1 & 2 combined. Individual submissions for Lot 2 alone will not be accepted.

## **II.2) Description**

### **II.2.1) Title**

Logistics Services and Implementation

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 63120000 - Storage and warehousing services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 1 - Logistics Services and Implementation:

Distribution Centres, Inbound Delivery and Picking; Provision of Distribution Centres; Distribution Centre Management; Metering; Custom Invoice Packaging List; Goods Receiving and Putaway; Order Fulfilment; Storage Media (Asset Tracking); Emergencies; Warehouse Management Systems; Order Management System; Inventory Management System; Optimised Delivery

Distribution, Reverse Logistics and Waste Management: Distribution; Plant, Machinery, and Manual Handling Equipment; Reverse logistics; Special Service Requests; Waste Management;

Management and Admin: Account Management; Reporting; Regulatory & Safety Compliance; Pipe Cutting Services; Business Continuity Plans (BCPs)

Downstream (Depot and Last Mile Delivery): Stores Management and People; Depot Order Fulfilment and Picking; Pick-up Drop-off (PUDO) Sites Provision and Management; Couriers (Labour/Fleet/Management)

Mobilisation and Implementation: Onboarding and Requirements Gathering; Logistics Network Planning; Implementation

Tooling: Calibration and Maintenance; Repairs; Inventory Asset Management

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

This is an on-going service requirement.

### **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged number of candidates: 6

Objective criteria for choosing the limited number of candidates:

The top 6 highest scoring applicants will be shortlisted based on the scored questions within the PQQ.

### **II.2.10) Information about variants**

Variants will be accepted: Yes

### **II.2.11) Information about options**

Options: Yes

Description of options

3 x 1 year periods.

## **II.2) Description**

### **II.2.1) Title**

Logistics Onsite IT Services

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 63120000 - Storage and warehousing services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

LOT 2 - Logistics Onsite IT Solution

IT: Engineering App; Van Inventory Management

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

If Lot 2 is awarded then this will be subject to an on-going requirement.

### **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged number of candidates: 6

Objective criteria for choosing the limited number of candidates:

Only one PQQ is required to be submitted for this opportunity.

### **II.2.10) Information about variants**

Variants will be accepted: Yes

### **II.2.11) Information about options**

Options: Yes

Description of options

3 x 1 year extension



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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Competitive dialogue

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

21 August 2024

Local time

5:00pm

#### **IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates**

17 September 2024

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: Yes

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Southern Gas Networks Plc

St Lawrence House

Horley

RH6 9HJ

Country

United Kingdom