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Contract

Supply of Training, Learning and Development Solutions

Kent County Council (T/A Procurement Services)

F03: Contract award notice

Notice identifier: 2025/S 000-021503

Procurement identifier (OCID): ocids-h6vhtk-04895f

Published 14 May 2025, 7:05pm

Section I: Contracting authority

I.1) Name and addresses

Kent County Council (T/A Procurement Services)

1 Abbey Wood Road

West Malling

ME19 4YT

Email

csgprocurement@cs ltd.org.uk

Telephone

+44 8081685808

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

<https://www.commercialservices.org.uk/>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Supply of Training, Learning and Development Solutions

Reference number

Y25003

II.1.2) Main CPV code

- 80500000 - Training services

II.1.3) Type of contract

Services

II.1.4) Short description

Services that can be procured under this Framework Agreement include, but are not limited

to the list below.

- Consultancy, Audit and Advice
- Platform Provision
- Standard off the Shelf Training Courses
- Tailored/Bespoke Training Packages

Suppliers will also be expected to offer full support including, but not limited to:

- Account Management
- Audit Services
- Bookings
- Evaluation and Feedback
- Helpdesk Support
- Individual Training Engagement (Marketing and Communications)
- Invoicing
- MI and Reporting
- Platform provision with access to a wide range of training and enhance the learning experience
- Venue Management

Training topics may include but be not limited to the following;

- Bespoke training
- Business Skills
- Coaching and Mentoring
- Continuing Professional Development
- Digital, Data and Technology

- Financial Services
- Health and Safety
- Languages
- Leadership and Management
- Legal and Compliance
- Learning Management Software, Delivery and Content
- Learning Management Consultancy
- Mandatory/Compliance Training
- Project and Programme Management
- Specialist
- Wellbeing

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Lowest offer: £1 / Highest offer: £750,000,000 taken into consideration

II.2) Description

II.2.2) Additional CPV code(s)

- 80000000 - Education and training services
- 80500000 - Training services
- 80510000 - Specialist training services
- 80530000 - Vocational training services
- 80532000 - Management training services
- 80533100 - Computer training services

- 80561000 - Health training services
- 80562000 - First-aid training services
- 79998000 - Coaching services
- 80511000 - Staff training services
- 66171000 - Financial consultancy services
- 66519310 - Insurance consultancy services
- 72220000 - Systems and technical consultancy services
- 72266000 - Software consultancy services
- 79413000 - Marketing management consultancy services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

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- Legal and Compliance
- Learning Management Software, Delivery and Content
- Learning Management Consultancy
- Mandatory/Compliance Training

- Project and Programme Management
- Specialist
- Wellbeing

II.2.5) Award criteria

Quality criterion - Name: Delivering the Framework Agreement / Weighting: 30

Quality criterion - Name: Delivering the Service and Account Management / Weighting: 45

Quality criterion - Name: Standards, Regulations and Policies / Weighting: 15

Quality criterion - Name: Social Value / Weighting: 10

Cost criterion - Name: Price / Weighting: 0

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-025212](#)

Section V. Award of contract

Contract No

Y25003

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

12 May 2025

V.2.2) Information about tenders

Number of tenders received: 24

Number of tenders received from SMEs: 19

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 24

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

KPMG LLP

15 Canada Square

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

OC301540

The contractor is an SME

No

V.2.3) Name and address of the contractor

Premier People Solutions Ltd T/A Premier Partnership

3 Derwent House Richmond Business Park

Doncaster

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05997338

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

BIP Group

51 Moorgate

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

N/A

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

The University of Kent

The Registry Canterbury

Kent

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02613318

The contractor is an SME

No

V.2.3) Name and address of the contractor

Reed Learning Ltd

Academy Court 94 Chancery Lane

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

11359910

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Open eLMS Ltd

124 City Rd

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

04682876

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Acceler8 Global Ltd

Office 2, The Design Quarter 129-130 Edward St

Brighton

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

09792362

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Real Group Ltd

Insight House Riverside Business Park Stoney Common Rd

Essex

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

06556128

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Optima Training and Consultancy

2nd Floor, 164 Bishopsgate

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

N/A

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Focus Games Ltd T/A Focus

Active Learning 20-22 Wenlock Rd

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05149033

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £1 / Highest offer: £750,000,000 taken into consideration

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

12 May 2025

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Number of tenders received by electronic means: 24

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Institute of Directors

116 Pall Mall

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

N/A

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

The Human Edge Group Ltd

1 The Sanctuary

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

11740125

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Me Learning Ltd

The Barn, Brackwell Farm

Winchendon

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

N/A

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Astutis Ltd

6 Charnwood Court, Parc

Nantgarw

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

N/A

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £1 / Highest offer: £750,000,000 taken into consideration

Section VI. Complementary information

VI.3) Additional information

To view this notice, please click here:

<https://csg.delta-esourcing.com/delta/viewNotice.html?noticeId=948007951> GO

Reference: GO-2025514-PRO-30565088

VI.4) Procedures for review

VI.4.1) Review body

Commercial Services Kent Limited

1 Abbey Wood Road

West Malling

ME19 4YT

Email

csgprocurement@csLtd.org.uk

Telephone

+44 8081685808

Country

United Kingdom

Internet address

<https://www.commercialservices.org.uk/>

VI.4.2) Body responsible for mediation procedures

Commercial Services

1 Abbey Wood Road, Kings Hill

West Malling

ME19 4YT

Email

csgprocurement@csltd.org.uk

Telephone

+44 8081685808

Country

United Kingdom

Internet address

<https://www.commercialservices.org.uk/>