

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/021503-2025>

Contract

## **Supply of Training, Learning and Development Solutions**

Kent County Council (T/A Procurement Services)

F03: Contract award notice

Notice identifier: 2025/S 000-021503

Procurement identifier (OCID): ocds-h6vhtk-04895f

Published 14 May 2025, 7:05pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Kent County Council (T/A Procurement Services)

1 Abbey Wood Road

West Malling

ME19 4YT

#### **Email**

[csgprocurement@cs ltd.org.uk](mailto:csgprocurement@cs ltd.org.uk)

#### **Telephone**

+44 8081685808

#### **Country**

United Kingdom

#### **Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://www.commercialservices.org.uk/>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

---

**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Supply of Training, Learning and Development Solutions

Reference number

Y25003

**II.1.2) Main CPV code**

- 80500000 - Training services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

Services that can be procured under this Framework Agreement include, but are not limited

to the list below.

- Consultancy, Audit and Advice
- Platform Provision
- Standard off the Shelf Training Courses
- Tailored/Bespoke Training Packages

Suppliers will also be expected to offer full support including, but not limited to:

- Account Management
- Audit Services
- Bookings
- Evaluation and Feedback
- Helpdesk Support
- Individual Training Engagement (Marketing and Communications)
- Invoicing
- MI and Reporting
- Platform provision with access to a wide range of training and enhance the learning experience
- Venue Management

Training topics may include but be not limited to the following;

- Bespoke training
- Business Skills
- Coaching and Mentoring
- Continuing Professional Development
- Digital, Data and Technology

- Financial Services
- Health and Safety
- Languages
- Leadership and Management
- Legal and Compliance
- Learning Management Software, Delivery and Content
- Learning Management Consultancy
- Mandatory/Compliance Training
- Project and Programme Management
- Specialist
- Wellbeing

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Lowest offer: £1 / Highest offer: £750,000,000 taken into consideration

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 80000000 - Education and training services
- 80500000 - Training services
- 80510000 - Specialist training services
- 80530000 - Vocational training services
- 80532000 - Management training services
- 80533100 - Computer training services

- 80561000 - Health training services
- 80562000 - First-aid training services
- 79998000 - Coaching services
- 80511000 - Staff training services
- 66171000 - Financial consultancy services
- 66519310 - Insurance consultancy services
- 72220000 - Systems and technical consultancy services
- 72266000 - Software consultancy services
- 79413000 - Marketing management consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

### **II.2.4) Description of the procurement**

Services that can be procured under this Framework Agreement include, but are not limited to the list below.

- Consultancy, Audit and Advice
- Platform Provision
- Standard off the Shelf Training Courses
- Tailored/Bespoke Training Packages

Suppliers will also be expected to offer full support including, but not limited to:

- Account Management
- Audit Services

- Bookings
- Evaluation and Feedback
- Helpdesk Support
- Individual Training Engagement (Marketing and Communications)
- Invoicing
- MI and Reporting
- Platform provision with access to a wide range of training and enhance the learning experience
- Venue Management

Training topics may include but be not limited to the following;

- Bespoke training
- Business Skills
- Coaching and Mentoring
- Continuing Professional Development
- Digital, Data and Technology
- Financial Services
- Health and Safety
- Languages
- Leadership and Management
- Legal and Compliance
- Learning Management Software, Delivery and Content
- Learning Management Consultancy
- Mandatory/Compliance Training

- Project and Programme Management
- Specialist
- Wellbeing

#### **II.2.5) Award criteria**

Quality criterion - Name: Delivering the Framework Agreement / Weighting: 30

Quality criterion - Name: Delivering the Service and Account Management / Weighting: 45

Quality criterion - Name: Standards, Regulations and Policies / Weighting: 15

Quality criterion - Name: Social Value / Weighting: 10

Cost criterion - Name: Price / Weighting: 0

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-025212](#)



---

## **Section V. Award of contract**

### **Contract No**

Y25003

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

12 May 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 24

Number of tenders received from SMEs: 19

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 24

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

KPMG LLP

15 Canada Square

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

OC301540

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Premier People Solutions Ltd T/A Premier Partnership

3 Derwent House Richmond Business Park

Doncaster

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05997338

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

BIP Group

51 Moorgate

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

N/A

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

The University of Kent

The Registry Canterbury

Kent

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02613318

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Reed Learning Ltd

Academy Court 94 Chancery Lane

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

11359910

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Open eLMS Ltd

124 City Rd

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

04682876

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Acceler8 Global Ltd

Office 2, The Design Quarter 129-130 Edward St

Brighton

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

09792362

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Real Group Ltd

Insight House Riverside Business Park Stoney Common Rd

Essex

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

06556128

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Optima Training and Consultancy

2nd Floor, 164 Bishopsgate

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

N/A

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Focus Games Ltd T/A Focus

Active Learning 20-22 Wenlock Rd

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05149033

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Lowest offer: £1 / Highest offer: £750,000,000 taken into consideration

---

## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

12 May 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 24

Number of tenders received from SMEs: 19

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 24

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Institute of Directors

116 Pall Mall

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

N/A

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

The Human Edge Group Ltd

1 The Sanctuary

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

11740125

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Me Learning Ltd

The Barn, Brackwell Farm

Winchendon

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

N/A



The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Astutis Ltd

6 Charnwood Court, Parc

Nantgarw

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

N/A

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Lowest offer: £1 / Highest offer: £750,000,000 taken into consideration

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

To view this notice, please click here:

<https://csg.delta-esourcing.com/delta/viewNotice.html?noticeId=948007951> GO

Reference: GO-2025514-PRO-30565088

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Commercial Services Kent Limited

1 Abbey Wood Road

West Malling

ME19 4YT

Email

[csgprocurement@csLtd.org.uk](mailto:csgprocurement@csLtd.org.uk)

Telephone

+44 8081685808

Country

United Kingdom

Internet address

<https://www.commercialservices.org.uk/>

#### **VI.4.2) Body responsible for mediation procedures**

Commercial Services

1 Abbey Wood Road, Kings Hill

West Malling

ME19 4YT

Email

[csgprocurement@csltd.org.uk](mailto:csgprocurement@csltd.org.uk)

Telephone

+44 8081685808

Country

United Kingdom

Internet address

<https://www.commercialservices.org.uk/>