

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/021430-2023>

Contract

## **Provision Of Business Gateway Services**

Falkirk Council

F03: Contract award notice

Notice identifier: 2023/S 000-021430

Procurement identifier (OCID): ocds-h6vhtk-03b0c1

Published 25 July 2023, 11:27am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Falkirk Council

Abbotsford House, David's Loan

Falkirk

FK2 7YZ

#### **Email**

[cpu@falkirk.gov.uk](mailto:cpu@falkirk.gov.uk)

#### **Telephone**

+44 1324506566

#### **Country**

United Kingdom

#### **NUTS code**

UKM76 - Falkirk

**Internet address(es)**

Main address

<http://www.falkirk.gov.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00184](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00184)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

---

**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Provision Of Business Gateway Services

Reference number

(PS/180/23)

**II.1.2) Main CPV code**

- 79411100 - Business development consultancy services

**II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Falkirk Council invites tenders to quote for the provision of business gateway services in Clackmannanshire in accordance with this and associated documentation. Falkirk Council is the contracting authority on behalf of Clackmannanshire Council.

The service is expected to provide high quality advice and support to new start and existing businesses; support the creation of new and sustainable businesses & improve productivity and support the survival and growth of existing businesses.

There are two key service areas which together form Business Gateway. The three areas are:

- > Start-Up Advisory Service
- > Existing and Growing Businesses Service

Business Gateway will also work in partnership with other public and private sector providers to ensure that:

- > Business Gateway services are firmly embedded as the local point of contact for accessing public sector business support where possible; and
- > referral arrangements are put in place with those private and public sector deliverers of support involved with pre-enterprise, start-up and business development.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £750,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 79990000 - Miscellaneous business-related services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79400000 - Business and management consultancy and related services

#### **II.2.3) Place of performance**

NUTS codes

- UKM72 - Clackmannanshire and Fife
- UKM76 - Falkirk

Main site or place of performance

Clackmannanshire Council areas of operation

#### **II.2.4) Description of the procurement**

See available tender documentation.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality Assessment / Weighting: 80

Price - Weighting: 20

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

See available tender documentation.

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-006837](#)

---

## **Section V. Award of contract**

### **Contract No**

PS/180/23

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

9 June 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 5

Number of tenders received from SMEs: 5

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 5

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Ceteris (scotland) Ltd

Alloa Business Park, The Whins

Alloa

FK10 3SA

Telephone

+44 7809158952

Country

United Kingdom

NUTS code

- UKM72 - Clackmannanshire and Fife

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £749,155.50

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

See available tender documentation.

(SC Ref:736037)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Sheriff Court

Falkirk Sheriff Court and Justice of the Peace Court, Sheriff Court House, Main Street,  
Camelon

Falkirk

FK1 4AR

Country

United Kingdom