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Contract

## **QUB/2084/21 Student Recruitment - South Asia**

Queen's University Belfast

F03: Contract award notice

Notice identifier: 2021/S 000-021420

Procurement identifier (OCID): ocds-h6vhtk-02bcda

Published 31 August 2021, 11:17am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Queen's University Belfast

Purchasing Office, University Road

Belfast

BT7 1NN

#### **Contact**

Jackie Glackin

#### **Email**

[j.glackin@qub.ac.uk](mailto:j.glackin@qub.ac.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKN06 - Belfast

**Internet address(es)**

Main address

[www.qub.ac.uk](http://www.qub.ac.uk)

Buyer's address

[www.qub.ac.uk/po](http://www.qub.ac.uk/po)

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Education

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

QUB/2084/21 Student Recruitment - South Asia

Reference number

QUB/2084/21

#### **II.1.2) Main CPV code**

- 79600000 - Recruitment services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Queen's University Belfast has been active in South Asia, primarily India, for a number of years and has successfully raised its profile and brand in the wider region. Within the context of the University's 5-year plan (2021-22 to 2025-26), and in support of its diversification ambitions, Queen's invites tenders for the appointment of an Economic Operator to deliver defined and approved target recruitment outcomes in the region. The successful Economic Operator must have extensive knowledge and, critically, experience in South Asia, specifically Bangladesh, India, Nepal and Sri Lanka, as well as access to developed networks / recruitment channels to facilitate a market entry strategy for Queen's. The successful Economic Operator will be responsible for the delivery of the University's student recruitment targets for the South Asia region (Bangladesh, India, Nepal and Sri Lanka).

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £2,700,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 79600000 - Recruitment services

### **II.2.3) Place of performance**

NUTS codes

- IN - India

### **II.2.4) Description of the procurement**

Queen's University Belfast has been active in South Asia, primarily India, for a number of years and has successfully raised its profile and brand in the wider region. Within the context of the University's 5-year plan (2021-22 to 2025-26), and in support of its diversification ambitions, Queen's invites tenders for the appointment of an Economic Operator to deliver defined and approved target recruitment outcomes in the region. The successful Economic Operator must have extensive knowledge and, critically, experience in South Asia, specifically Bangladesh, India, Nepal and Sri Lanka, as well as access to developed networks / recruitment channels to facilitate a market entry strategy for Queen's. The successful Economic Operator will be responsible for the delivery of the University's student recruitment targets for the South Asia region (Bangladesh, India, Nepal and Sri Lanka).

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 80

Price - Weighting: 20

### **II.2.11) Information about options**

Options: Yes

Description of options

Option to extend by up to a further 48 months

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-013671](#)

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## **Section V. Award of contract**

### **Contract No**

QUB/2084/21

### **Lot No**

1

### **Title**

Student Recruitment - South Asia

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

27 August 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

T&A Consulting Private Limited

416 - 419 Tower A Emaar Digital Greens, Sector 61, Gurugram

Haryana, India

122001

Telephone

+91 1244314960

Country

India

NUTS code

- IN - India

Internet address

<https://www.insideindiatrade.com/contact-us.php>

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £2,700,000

Total value of the contract/lot: £2,700,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Queen's University Belfast

Belfast

Country

United Kingdom