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Tender

## **CM3071 - Monosodium Phosphate (MSP)**

YORKSHIRE WATER SERVICES LIMITED

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-021331

Procurement identifier (OCID): ocds-h6vhtk-051348 ([view related notices](#))

Published 14 May 2025, 2:43pm

### **Scope**

### **Reference**

CM3071

### **Description**

Yorkshire Water Services (YWS) is intending to put in place a Framework with a partner(s) who have a proven track record of providing Monosodium Phosphate (MSP). The MSP will be used in YWS clean water treatment sites.

This requirement will be for the following services:

- 32% strength MSP product provision
- 51% strength MSP product provision
- Delivery of MSP product

## **Commercial tool**

Establishes a framework

## **Total value (estimated)**

- £32,900,000 excluding VAT
- £39,500,000 including VAT

Above the relevant threshold

## **Contract dates (estimated)**

- 1 August 2025 to 31 July 2030
- Possible extension to 31 July 2033
- 8 years

Description of possible extension:

The duration of the proposed contract opportunity is 60 months, with optional renewal up to 36 months.

## **Main procurement category**

Goods

## **CPV classifications**

- 24000000 - Chemical products

## **Contract locations**

- UKC - North East (England)
- UKD - North West (England)
- UKE - Yorkshire and the Humber
- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England
- UKI - London
- UKJ - South East (England)
- UKK - South West (England)

## **Lot constraints**

Maximum number of lots a supplier can be awarded: 2

Description of how multiple lots may be awarded:

The framework will have 3 regionally structured lots: North, South, and East.

Tenders may be submitted for all lots, however Supplier(s) will be limited to winning a maximum of 2 lots, with possible combinations of either North & East, or South & East only. Bidders can only be awarded the East lot if they have been awarded either North or South lots. Bidders will not be able to win both North and South lots together.

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## **Lot 1. North**

## Description

32% strength MSP product provision, 51% strength MSP product provision, and delivery of MSP product for the North lot

## Lot value (estimated)

- £11,500,000 excluding VAT
- £13,800,000 including VAT

Framework lot values may be shared with other lots

## Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## Lot 2. South

### Description

32% strength MSP product provision, 51% strength MSP product provision, and delivery of MSP product for the South lot

### Lot value (estimated)

- £15,200,000 excluding VAT
- £18,300,000 including VAT

Framework lot values may be shared with other lots

## **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 3. East**

### **Description**

32% strength MSP product provision, 51% strength MSP product provision, and delivery of MSP product for the East lot

### **Lot value (estimated)**

- £6,200,000 excluding VAT
- £7,500,000 including VAT

Framework lot values may be shared with other lots

## **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Framework**

### **Maximum number of suppliers**

Unlimited

### **Maximum percentage fee charged to suppliers**

0%

### **Framework operation description**

The framework will be structured regionally with 3 lots: North, South, and East.

Bidders will be invited to submit quality question responses along with pricing and delivery details for each lot. Lots will be awarded for the contract duration based on combined quality and commercial evaluation of Bidders.

Tenders may be submitted for all lots, however Supplier(s) will be limited to winning a maximum of 2 lots, with possible combinations of either North & East, or South & East only. Bidders can only be awarded the East lot if they have been awarded either North or South lots. Bidders will not be able to win both North and South lots together.

### **Award method when using the framework**

Without competition

### **Contracting authorities that may use the framework**

Establishing party only

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## **Participation**

### **Particular suitability**

**Lot 1. North**

**Lot 2. South**

**Lot 3. East**

Small and medium-sized enterprises (SME)

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## **Submission**

### **Submission type**

Requests to participate

### **Deadline for requests to participate**

9 June 2025, 5:00pm

### **Submission address and any special instructions**

<https://www.yorkshirewater.com/>

Please contact Stacy Chang at [Stacy.Chang@Yorkshirewater.co.uk](mailto:Stacy.Chang@Yorkshirewater.co.uk) to join Ariba Buying Portal and access all tender documents

### **Tenders may be submitted electronically**

Yes

### **Languages that may be used for submission**

English

### **Award decision date (estimated)**

12 July 2025

### **Recurring procurement**

Publication date of next tender notice (estimated): 30 April 2030

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### **Award criteria**

<b>Name</b>	<b>Type</b>	<b>Weighting</b>
Commercial	Cost	70%
Quality	Quality	30%

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### **Other information**

#### **Conflicts assessment prepared/revised**

Yes

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### **Procedure**

#### **Procedure type**

Competitive flexible procedure

## **Special regime**

Utilities

## **Competitive flexible procedure description**

This procurement is being conducted using the Competitive Flexible Procedure under the Procurement Act 2023. The process will consist of Conditions of Participation Questionnaire and a Tender (ITT). Only those suppliers that meet the conditions of participation requirements will have their tenders evaluated.

A second round of tendering will be conducted, and, if required, the authority may proceed to a third and final stage (Best and Final Offer (BAFO) round). The final contract award will be based on the refined award criteria, as communicated to suppliers during the procedure.

The award criteria and their relative weightings are provided in the tender documents. All communications and submissions must be made electronically via Ariba.

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## **Contracting authority**

### **YORKSHIRE WATER SERVICES LIMITED**

- Companies House: 02366682
- Public Procurement Organisation Number: PXGT-3622-WXBQ

Western House

Bradford

BD6 2SZ

United Kingdom

Contact name: Stacy Chang

Email: [stacy.chang@yorkshirewater.co.uk](mailto:stacy.chang@yorkshirewater.co.uk)

Region: UKE41 - Bradford

Organisation type: Private utility