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Tender

CM3071 - Monosodium Phosphate (MSP)

YORKSHIRE WATER SERVICES LIMITED

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-021331

Procurement identifier (OCID): ocds-h6vhtk-051348

Published 14 May 2025, 2:43pm

Scope

Reference

CM3071

Description

Yorkshire Water Services (YWS) is intending to put in place a Framework with a partner(s) who have a proven track record of providing Monosodium Phosphate (MSP). The MSP will be used in YWS clean water treatment sites.

This requirement will be for the following services:

- 32% strength MSP product provision
- 51% strength MSP product provision
- Delivery of MSP product

Commercial tool

Establishes a framework

Total value (estimated)

- £32,900,000 excluding VAT
- £39,500,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 August 2025 to 31 July 2030
- Possible extension to 31 July 2033
- 8 years

Description of possible extension:

The duration of the proposed contract opportunity is 60 months, with optional renewal up to 36 months.

Main procurement category

Goods

CPV classifications

- 24000000 - Chemical products

Contract locations

- UKC - North East (England)
- UKD - North West (England)
- UKE - Yorkshire and the Humber
- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England
- UKI - London
- UKJ - South East (England)
- UKK - South West (England)

Lot constraints

Maximum number of lots a supplier can be awarded: 2

Description of how multiple lots may be awarded:

The framework will have 3 regionally structured lots: North, South, and East.

Tenders may be submitted for all lots, however Supplier(s) will be limited to winning a maximum of 2 lots, with possible combinations of either North & East, or South & East only. Bidders can only be awarded the East lot if they have been awarded either North or South lots. Bidders will not be able to win both North and South lots together.

Lot 1. North

Description

32% strength MSP product provision, 51% strength MSP product provision, and delivery of MSP product for the North lot

Lot value (estimated)

- £11,500,000 excluding VAT
- £13,800,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. South

Description

32% strength MSP product provision, 51% strength MSP product provision, and delivery of MSP product for the South lot

Lot value (estimated)

- £15,200,000 excluding VAT
- £18,300,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 3. East

Description

32% strength MSP product provision, 51% strength MSP product provision, and delivery of MSP product for the East lot

Lot value (estimated)

- £6,200,000 excluding VAT
- £7,500,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Framework

Maximum number of suppliers

Unlimited

Maximum percentage fee charged to suppliers

0%

Framework operation description

The framework will be structured regionally with 3 lots: North, South, and East.

Bidders will be invited to submit quality question responses along with pricing and delivery details for each lot. Lots will be awarded for the contract duration based on combined quality and commercial evaluation of Bidders.

Tenders may be submitted for all lots, however Supplier(s) will be limited to winning a maximum of 2 lots, with possible combinations of either North & East, or South & East only. Bidders can only be awarded the East lot if they have been awarded either North or South lots. Bidders will not be able to win both North and South lots together.

Award method when using the framework

Without competition

Contracting authorities that may use the framework

Establishing party only

Participation

Particular suitability

Lot 1. North

Lot 2. South

Lot 3. East

Small and medium-sized enterprises (SME)

Submission

Submission type

Requests to participate

Deadline for requests to participate

9 June 2025, 5:00pm

Submission address and any special instructions

<https://www.yorkshirewater.com/>

Please contact Stacy Chang at Stacy.Chang@Yorkshirewater.co.uk to join Ariba Buying Portal and access all tender documents

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

12 July 2025

Recurring procurement

Publication date of next tender notice (estimated): 30 April 2030

Award criteria

Name	Type	Weighting
Commercial	Cost	70%
Quality	Quality	30%

Other information**Conflicts assessment prepared/revised**

Yes

Procedure**Procedure type**

Competitive flexible procedure

Special regime

Utilities

Competitive flexible procedure description

This procurement is being conducted using the Competitive Flexible Procedure under the Procurement Act 2023. The process will consist of Conditions of Participation Questionnaire and a Tender (ITT). Only those suppliers that meet the conditions of participation requirements will have their tenders evaluated.

A second round of tendering will be conducted, and, if required, the authority may proceed to a third and final stage (Best and Final Offer (BAFO) round). The final contract award will be based on the refined award criteria, as communicated to suppliers during the procedure.

The award criteria and their relative weightings are provided in the tender documents. All communications and submissions must be made electronically via Ariba.

Contracting authority

YORKSHIRE WATER SERVICES LIMITED

- Companies House: 02366682
- Public Procurement Organisation Number: PXGT-3622-WXBQ

Western House

Bradford

BD6 2SZ

United Kingdom

Contact name: Stacy Chang

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Region: UKE41 - Bradford

Organisation type: Private utility