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Tender

## **Provision of Fleet Enterprise Asset Management Software to East Midlands Railway**

ABELLIO EAST MIDLANDS LIMITED

F05: Contract notice – utilities

Notice identifier: 2021/S 000-021322

Procurement identifier (OCID): ocds-h6vhtk-02dab9

Published 27 August 2021, 3:24pm

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

ABELLIO EAST MIDLANDS LIMITED

2nd Floor St Andrew's House, 18-20 St Andrew Street

London

EC4A3AG

#### **Contact**

Matthew Luty

#### **Email**

[MatthewL@fpaconsulting.co.uk](mailto:MatthewL@fpaconsulting.co.uk)

#### **Telephone**

+44 1332604312

#### **Country**

United Kingdom

**NUTS code**

UKF - East Midlands (England)

**Internet address(es)**

Main address

<http://fpaconsulting.co.uk>

**I.3) Communication**

Access to the procurement documents is restricted. Further information can be obtained at

<http://www.matthewl@fpaconsulting.co.uk>

Additional information can be obtained from another address:

FPA Consulting Limited

St Andrews House, Vernon Gate

Derby

DE1 1UJ

**Contact**

Matthew Luty

**Email**

[matthewl@fpaconsulting.co.uk](mailto:matthewl@fpaconsulting.co.uk)

**Telephone**

+44 1332604312

**Country**

United Kingdom

**NUTS code**

UKF - East Midlands (England)

**Internet address(es)**

Main address

<http://www.fpaconsulting.co.uk>

Tenders or requests to participate must be submitted to the above-mentioned address

**I.6) Main activity**

Railway services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Provision of Fleet Enterprise Asset Management Software to East Midlands Railway

Reference number

11586

**II.1.2) Main CPV code**

- 72260000 - Software-related services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

This Notice has been produced to establish interest for an Invitation to Tender (ITT) for the Provision of Fleet Enterprise Asset Management Software to East Midlands Railway.

**II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UKF - East Midlands (England)

### **II.2.4) Description of the procurement**

East Midlands Railway's (EMR) vision is to put our customers at the heart of our sustainable railway for the East Midlands.

EMR have embraced this vision and have undertaken a Digital Maturity assessment of the organisation with the goal of moving EMR Fleet from a paper-based organisation towards a digital operational environment where data fuels performance, planning, innovation, strategy and sustainability.

The Data Maturity assessment produced both a baseline of the current operational state and a digital roadmap for meaningful change that will positively impact both EMR customers and valued staff.

This roadmap highlighted the need for an Enterprise Asset Management solution which would allow us to move away from our current intensely manual processes and support us in meeting the following objectives:

- Enable Connectivity - Crucial as it will connect Fleet to both the physical network and digital infrastructure
- Deliver opportunities for operational improvement to drive Safety, Performance & Efficiency
- Improve both Customer & Employee Experience & Satisfaction
- Support both Operational & Commercial Sustainability
- Enable support for Cross-functional Integration
- Future-proof the Fleet Function

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

## **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

No

## **II.2.10) Information about variants**

Variants will be accepted: Yes

## **II.2.11) Information about options**

Options: No

## **II.2.14) Additional information**

Interested parties should contact the named person by email at Section I.1 to register interest and request the Prequalification Questionnaire (PQQ) which shall be required to be completed by the time limit for receipt of expressions of interest at Section IV.2.2

Scoring Matrix

The PQQ scoring will be as follows:-

**SCORE GIVEN - QUALITATIVE GUIDANCE - SHORT GUIDANCE**

0 - Question not answered or answer is irrelevant. - Not answered/irrelevant.

1 - Weak : Insufficient information to enable evaluation or contains major shortcomings or errors to make it non-complaint. - Worst in class/errors in submission.

2 - Below Satisfactory : partially complaint answer but with obvious deficiencies. Brief or incomplete answers with little or no supporting detail or wholly generic answer. - Below industry standard.

3 - Satisfactory : Answer meets the minimum requirements but lack convincing supporting detail to give confidence that they will meet requirements. Some attempt to provide relevant answers not generic. - In line with industry standard.

4 - Good : Thorough response with relevant supporting detail and evidence to give confidence that the requirements will be met. Tailored answers. - Above industry

standard.

5 - Excellent : Comprehensive and well-structured response with excellent supporting evidence. Wholly bespoke for the project and demonstrates exceptional understanding of the requirements. - Market leading.

## SCORING PROCESS

Where Yes is the required answer:

YES = PASS

NO = FAIL

EMR will assess additional information provided by the interested parties who select NO, but have additional information to justify their selection.

Where NO is the required answer

NO = PASS

YES = FAIL

EMR will assess additional information provided by the interested parties who select YES, but have additional information to justify their selection.

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

Parties expressing an interest must be accredited to ISO27001 and be able to provide upon request current valid certification to confirm this accreditation.

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated procedure with prior call for competition

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

30 September 2021

Local time

3:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

The Utilities Contracts Regulations 2016 ("Regulations") do not in accordance with their terms apply to this procurement. Neither the issue of this Contract Notice (CN) or subsequent Invitation to Tender (as amended by East Midlands Railway and notified to Bidders from time to time) (the ITT) nor the selection of any Bidder, nor any other document, contact or conduct in connection with this procurement constitutes any acceptance by East Midlands Railway that the Regulations apply to the Project covered by this CN or subsequent ITT or an agreement by East Midlands Railway to abide by those Regulations.

The procurement process as described in this document and any subsequent contract awarded will be subject to English law and the exclusive jurisdiction of the English courts. By participating in this procurement a Bidder agrees to be bound by the above conditions and limitations. This Important Notice must be read in conjunction with all instructions to Bidders contained within this document.

Bidder means each legal entity issued with a PQQ and invited to participate in this procurement.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Abellio East Midlands Limited

London

Country

United Kingdom