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Planning

Hospitality, Leisure and Events Services

UNIVERSITY OF DERBY

F01: Prior information notice

Prior information only

Notice identifier: 2021/S 000-021321

Procurement identifier (OCID): ocds-h6vhtk-02dab8

Published 27 August 2021, 3:19pm

Section I: Contracting authority

I.1) Name and addresses

UNIVERSITY OF DERBY

Kedleston Road

DERBY

DE221GB

Contact

Denise China

Email

procurement@derby.ac.uk

Telephone

+44 1332592004

Country

United Kingdom

NUTS code

UKF - East Midlands (England)

Internet address(es)

Main address

<https://www.derby.ac.uk>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.derby.ac.uk/services/finance/procurement-suppliers-and-tendering/>

Additional information can be obtained from the above-mentioned address

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object**II.1) Scope of the procurement****II.1.1) Title**

Hospitality, Leisure and Events Services

Reference number

PROC DMC ITT/418

II.1.2) Main CPV code

- 55520000 - Catering services

II.1.3) Type of contract

Services

II.1.4) Short description

This is a PIN Notice (Prior Information Notice) to advertise a forthcoming opportunity to manage / operate the weddings and events business at a prestigious and historic venue.

II.1.5) Estimated total value

Value excluding VAT: £2,500,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKF - East Midlands (England)

Main site or place of performance

Devonshire Dome, Buxton

II.2.4) Description of the procurement

Set in the heart of the spa town of Buxton in the beautiful Peak District, the Devonshire Dome is one of the most dramatic venues in the UK. Once a magnificent 18th-century stable block built to house the 5th Duke of Devonshire's horses and servants, this Grade II* listed building offers a breath-taking backdrop for weddings and celebrations.

The Devonshire Dome is already a popular venue, attracting regular wedding business and

proving popular for banqueting and corporate events. Suitable for banquets from 100 to 700 guests, the Dome can be configured to give a unique setting which is unrivalled in the region. The Dome also has professional catering kitchens available, these prove extremely popular with the Asian Market who prefer to bring their own catering. Arrangements are in place with local catering suppliers.

The University now wishes to engage with suitable operators, preferably already active in the UK Wedding market, with a strong knowledge of the Asian Wedding sector.

To date the venue has been operated by an in-house team, but due to the relocation of a number of Higher Education courses, there is now an opportunity to further optimise commercial usage of the venue.

The University has increased its inventory of available dates and now wishes to pursue a growth strategy by increasing the profile and reach of the Dome and grow volume and yield over the next 5 years from April 2022.

More information

Commercial Performance

The venue has a typical turnover of circa £500k from hire fees which include weddings, conferences and banqueting.

This was obviously affected in 2020/21 but enquiries and forward bookings are strong.

There is significant potential for growth in the wedding sector.

Experience in the wedding sector is essential as we wish to grow the business. Commercial models are open to discussion.

II.3) Estimated date of publication of contract notice

1 November 2021

Section IV. Procedure

IV.1) Description

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

Section VI. Complementary information

VI.3) Additional information

This is a PIN notice to gauge interest from suppliers. Please e-mail procurement@derby.ac.uk to register your interest.