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Contract

Provision of Tech Scalers

Scottish Government

F03: Contract award notice

Notice identifier: 2022/S 000-021239

Procurement identifier (OCID): ocds-h6vhtk-02f7f6

Published 3 August 2022, 12:03pm

Section I: Contracting authority

I.1) Name and addresses

Scottish Government

4 Atlantic Quay, 70 York St

Glasgow

G2 8EA

Contact

Jenny Lochhead

Email

jenny.lochhead@gov.scot

Telephone

+44 131247556

Country

United Kingdom

NUTS code

UKM - Scotland

Internet address(es)

Main address

<http://www.scotland.gov.uk>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10482

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Ministry or any other national or federal authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Provision of Tech Scalers

Reference number

CASE/534846

II.1.2) Main CPV code

- 80510000 - Specialist training services

II.1.3) Type of contract

Services

II.1.4) Short description

The Scottish Government is seeking a suitably qualified and experienced supplier (thereinafter the Service Provider) with a proven track record in helping technology start-ups and scale-ups to learn, grow and achieve their ambitions. The Service Provider will undertake the administration and management of a national network of tech-scalers – new economic infrastructure to provide technology start-ups and scale-ups with the community environment, networks, support and education they need to grow.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £59,237,767

II.2) Description

II.2.2) Additional CPV code(s)

- 80520000 - Training facilities
- 72222300 - Information technology services

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

Main site or place of performance

Scotland

II.2.4) Description of the procurement

The objectives of this contract are to:

- Contribute, over time, to a sustained increase in the rate of profitable, scaled technology businesses generated by the Scottish tech ecosystem.

- Create, for the first time, a truly world-class national infrastructure to co-locate, educate and scale technology companies.
- Provide technology companies with free access to first-rate commercial education in internet economy growth techniques and related disciplines.
- Provide technology companies with access to high-quality, long-term, flexible and affordable incubation space.
- Support the creation of a world class community and market square environment; facilitating collaboration, networking and the exchange of ideas.
- Provide full virtual access to commercial education and community events for technology companies unable to physically co-locate.
- Provide a clear focal point for the Scottish tech ecosystem and to create a scaled, expert partner to collaborate with the broader STER programme to establish Scotland as a first rate European tech hub.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 80%

Quality criterion - Name: Commercial / Weighting: 20%

Price - Weighting: 20%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2021/S 000-028807](#)

Section V. Award of contract

Contract No

534846

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

4 July 2022

V.2.2) Information about tenders

Number of tenders received: 4

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

CodeBase

CodeBase, Argyle House, 3 Lady Lawson Street

Edinburgh

EH3 9DR

Telephone

+44 1315602003

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £59,237,767

Section VI. Complementary information

VI.3) Additional information

The Contractor has agreed to carrying out the following community benefits:

1. Develop existing and create new educational relationships with schools and universities to deliver in person and online events and hosting visits
2. Use the above relationships to feed into curriculums to find out how tech start ups and others in the CodeBase Tech Scaler Network (CTSN) can be connect to them.
3. Connections to promising founders from entrepreneurial courses and clubs to identify ways to assist them as they outgrow university support, e.g. shadowing, interning or formal apprenticeship opportunities.
4. Pursue more programmes such as the Santander internship programmes, with particular focus on those that support under-represented groups and those wishing to reskill into tech.
5. Identify women within the network to act as role models and mentors and visit schools to talk to students about their journey and assist in identifying barriers to women to computer science studies with a view to making changes to further increase interest.
6. Identify partners who can assist with improving the number of companies founded by people with protected characteristics, e.g. working with founders who are part of protected characteristics groups to better understand and work to remove these.

The contractor is accredited as a Living Wage Employer and will continue to pay that wage rate through the duration of this contract.

(SC Ref:700804)

VI.4) Procedures for review

VI.4.1) Review body

Edinburgh Sheriff Court and Justice of the Peace Court

27 Chambers Street

Edinburgh

EH1 1LB

Telephone

+44 1312252525

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/the-courts/court-locations/edinburgh-sheriff-court-and-justice-of-the-peace-court>