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Planning

## **Provision of Electronic Auction Services for the sale of Health-Related Stock**

Department of Health and Social Care

F01: Prior information notice

Prior information only

Notice identifier: 2022/S 000-021123

Procurement identifier (OCID): ocds-h6vhtk-035841

Published 2 August 2022, 2:27pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Department of Health and Social Care

39 Victoria Street

London

SW1H 0EU

#### **Contact**

Alexander Ludlam

#### **Email**

[alexander.ludlam@dhsc.gov.uk](mailto:alexander.ludlam@dhsc.gov.uk)

#### **Country**

United Kingdom

**NUTS code**

UKI32 - Westminster

**Internet address(es)**

Main address

<https://www.gov.uk/government/organisations/department-of-health-and-social-care>

Buyer's address

<https://www.gov.uk/government/organisations/department-of-health-and-social-care>

**I.3) Communication**

Additional information can be obtained from the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://health-family.force.com/s/Welcome>

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Provision of Electronic Auction Services for the sale of Health-Related Stock

#### **II.1.2) Main CPV code**

- 79342410 - Electronic auction services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

We wish to understand market capabilities and commercial realities (e.g. anticipated profile of sales across segments and over time) as they pertain to the provision of e-auctions and connected/related services (e.g. post-auction direct sales) for the sales, management and redistribution of excess (surplus/unused) stock. In considering any prospective procurement, this will help the Department to assess the delivery model and the various operational, commercial and policy levers available through the market for sales of excess (surplus) stock.

We anticipate the value being between £3 million and £10 million.

#### **II.1.5) Estimated total value**

Value excluding VAT: £10,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 33000000 - Medical equipments, pharmaceuticals and personal care products

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UK

#### **II.2.4) Description of the procurement**

The Department (DHSC) is keen to understand market capabilities and commercial (operating) realities as they pertain to e-auctions and connected/related services in order to inform anticipated profile of sales (e.g. across product categories and customer/target segments over time), prospective suppliers' abilities to sell at scale and potential non-sales services that can be applied in the event of unsuccessful sales or insufficient demand. Further details would be elaborated upon and questions fielded within our supplier event as well as supplier questionnaire(s).

Any potential procurement would be for a contract for improved management of excess (surplus/unused) stock through provision of e-auctions and related/connected services, including online asset sales, management and redistribution, particularly for excess stock (non-capital and capital assets) but also other categories that emerge during the contracting lifecycle. An indicative, non-exhaustive list of these may include:

- Personal Protective Equipment
- Hand Hygiene Products
- Medical equipment and related consumables
- Medical/testing components/kits and packaging
- Laboratory and diagnostic equipment
- Ancillary stock and consumables related to the delivery of health and social care services

Other categories of excess from elsewhere in the DHSC, associated partner organisations and public sector may be expected to emerge during the contracting lifecycle. If needed, where the categories and volumes of saleable stock increase, the ability to flexibly increase and ramp-up capacity for sales from these initial volumes would be required. In particular, the nature of excess (surplus/unused) stock is subject to continuous assessment and stock requirements may vary during the term of the contract. While the following ranges of pallets of items are not to be taken as accurate or precise estimates of the quantity of excess (surplus) stock that may come into scope, it is intended to help prospective suppliers and stimulate feedback on market capabilities and commercial (operating) realities: as a guideline then, information on services that can be applied to anywhere between 200,000 – 3,000,000 pallets of items across a range of product categories would be welcome.

DHSC is procuring this solution as the lead contracting authority, and currently anticipates

participation from internal Directorates, Arm's Length Bodies and NHS organisations, though this contract will be available for any Health and Social Care related organisation to utilise during the term.

Some of the prospective requirements include:

- E-auction services, including online asset sales, management and redistribution for a range of categories of excess (surplus/unused) stock.
- Post sales processes - logistics, financing/invoicing, operational and other linked activities.
- Ability to conduct sales and connected/related services internationally.
- Undertaking buyer due diligence once auction outcomes and sales are identified.

To support DHSC in producing the procurement documentation, including the specification, potential suppliers are invited to attend an engagement event on Friday 19th August 2022 from 2.30pm to 3.30pm. This will be an online event, delivered through MS Teams, and suppliers can register their details by emailing Stuart Merritt at [stuart.merritt@dhsc.gov.uk](mailto:stuart.merritt@dhsc.gov.uk). The purpose of the engagement event is to:

- Test with the market what is deliverable as proposed in this notice
- Seek feedback on the proposed objectives of the solution
- Understand the market capacity and capabilities

In addition to the engagement event, DHSC will be publishing a supplier questionnaire. If a potential supplier is not able to attend the event, this does not preclude participation in the supplier questionnaire and future survey. All information related to the engagement event will be shared following the event.

### **II.3) Estimated date of publication of contract notice**

5 September 2022

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes