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Pipeline ATM & Deposit Device Hardware Supply and Managed Services

Post Office Limited

UK1: Pipeline notice - Procurement Act 2023 - <u>view information about notice types</u> Notice identifier: 2025/S 000-021017 Procurement identifier (OCID): ocds-h6vhtk-051278 (<u>view related notices</u>) Published 13 May 2025, 7:30pm

Scope

Reference

AA1473 - PME

Description

A) ATM & Multi-Function Deposit (MFD) Managed Services

To support an existing ATM network (cash dispense notes only) of c.1,400 devices. The volume may increase by up to 500 devices (this is not guaranteed growth).

To support a range of MFDs (cash dispense notes only and deposit of notes and coins). Anticipated volumes are 400 devices by the start of 2028 which may increase by another 400 devices beyond 2028 (this is not guaranteed)

Options for a full turnkey solution for ATM and MFD will be explored throughout the PME

process including ATM driving and transaction processing services.

Key services to be included in the procurement are Provision of a fully managed service solution to support both cash dispense and cash deposit functionality (including notes and coin for deposit).

The scope of the services will include:

a. Provision and management of a suitable and future proofed secure telecommunications infrastructure to support an ATM / Multi-Function Deposit (MFD) network including both wireless and wired solutions. The solution must be capable of supporting transactions at the devices and remote software upgrades.

b. Provision of a suitable software stack and ongoing software upgrades and maintenance to support ATMs and MFDs to include as a minimum the following services

i. Cash withdrawal (with and without receipt)

- ii. Cash deposit notes and coins.
- iii Cash recycling
- iv Balance enquiry / mini statements (scheme dependent) to screen or printed.
- v. Combined Balance and Cash transaction
- vi. PIN Management Services (PIN Change and Unlock to eligible cards).
- vii. Welsh Language Functionality
- viii. Text to Speech Functionality
- ix. Multiple Language capability for Visa and Mastercard transactions
- x. Have onscreen marketing ad branding functionality for POL.

xi. Contactless services (Scheme dependent)

c. A future proofed solution that and enables the introduction of other services including but not limited to, bill payment, staged contactless transactions etc.

d. The software solution must comply with LINK, MasterCard, Visa and PCI regulations (to the extent that the latter's rules apply to the processing of cash transactions), including but not limited to support for Automatic Key Distribution (AKDS), accommodating the key

exchange scheme required for each applicable hardware manufacturer (currently Hyosung and NCR) in the host environment.

e. Provision of a comprehensive hardware maintenance solution to support ATMs and MFDs. This may include differentiated service provisioning based on such criteria as transaction volumes, location etc.

f. Consumable provision e.g. receipt rolls

g. Training and training materials including for Postmasters including but not limited to manuals, quick reference guides and videos.

h. Provision and management of a suitable monitoring and event management system.

i. Provision of a suitable helpdesk to support inbound queries received from Postmasters and POL employees and to proactively contact Postmasters to ensure that they undertake the required basic first line maintenance (FLM) and cash management tasks.

j. cleaning services - including regular and ad hoc cleaning.

k. IMAC services to include:

- i. Device installations
- ii. Device removals

iii. Device relocations within the same premises or to alternative premises

iv. Signage solutions included illuminated signage where required.

v. Comprehensive IMAC turnkey service from initial survey to completion of all works (including but not limited to glazing, brickwork, and stonework), management of all contractors on site and provision of all required sign off and the provision of compliance paperwork.

l. Physical and logical security solutions to prevent theft and fraud. Including but not limited to chains, anchoring solutions, locks, anti-cash and card trapping, anti-skimming solutions etc.

m. Account management services including the provision of a suitably qualified and experienced Account Director, provision of regular and ad hoc reports, adherence to and attendance at governance forums etc.

B) Supply of ATM and MFD hardware

To supply new ATMs for the Post Office network and for Banking Hubs. (cash dispense notes only) of up to 500 units. This is not guaranteed growth.

To supply new MFDs for the Post Office network and for Banking Hubs (cash and may require coin) of up to 800 units. This is not guaranteed growth.

Outright purchase and other financial models including leasing and for example shared costs and revenue / per click models may be considered.

1. The supply of ATM cash dispensing hardware - including internal free-standing devices (both front and rear servicing) and through the wall models.

2. The supply of MFD hardware for notes and coins including internal free-standing devices (both front and rear servicing) and through the wall models.

3. Where devices are capable of multi-function services these may include cash recycling.

Post Office will issue a Pre-market Engagement Notice in advance of the Tender Notice to engage with interested parties.

Total value (estimated)

- £48,000,000 excluding VAT
- £57,600,000 including VAT

Contract dates (estimated)

- 15 March 2027 to 14 March 2032
- 5 years

Main category

Services

CPV classifications

- 30123200 Automatic cash dispensers
- 30123600 Coin-handling machines
- 30123610 Coin-sorting machines
- 30123620 Coin-counting machines
- 30123630 Coin-wrapping machines
- 30145100 Calculator rolls
- 30213000 Personal computers
- 30231000 Computer screens and consoles
- 30232000 Peripheral equipment
- 30233000 Media storage and reader devices
- 30237251 Computer cleaning kits
- 32400000 Networks
- 32510000 Wireless telecommunications system
- 32520000 Telecommunications cable and equipment
- 32560000 Fibre-optic materials
- 32570000 Communications equipment
- 32580000 Data equipment

- 35121200 Detector for forged money
- 35121300 Security fittings
- 35121400 Security bags
- 35121500 Seals
- 35121600 Tags
- 44111000 Building materials
- 44112000 Miscellaneous building structures
- 44114000 Concrete
- 44115310 Roller-type shutters
- 44115800 Building internal fittings
- 44140000 Products related to construction materials
- 44190000 Miscellaneous construction materials
- 44200000 Structural products
- 44300000 Cable, wire and related products
- 44421000 Armoured or reinforced safes, strongboxes and doors
- 44423400 Signs and related items
- 44520000 Locks, keys and hinges
- 44800000 Paints, varnishes and mastics
- 44900000 Stone for construction, limestone, gypsum and slate
- 45000000 Construction work

- 48150000 Industrial control software package
- 48170000 Compliance software package
- 48200000 Networking, Internet and intranet software package
- 50312310 Maintenance of data network equipment
- 50312320 Repair of data network equipment
- 50312610 Maintenance of information technology equipment
- 50312620 Repair of information technology equipment
- 50320000 Repair and maintenance services of personal computers
- 50334100 Repair and maintenance services of line telephony equipment
- 50334110 Telephone network maintenance services
- 50610000 Repair and maintenance services of security equipment
- 51000000 Installation services (except software)
- 66112000 Deposit services
- 66114000 Financial leasing services
- 66115000 International payment transfer services
- 66152000 Financial market regulatory services
- 66172000 Financial transaction processing and clearing-house services
- 66180000 Foreign exchange services
- 90650000 Asbestos removal services
- 90690000 Graffiti removal services

- 98391000 Decommissioning services
- 98392000 Relocation services
- 98395000 Locksmith services

Contract locations

• UK - United Kingdom

Submission

Publication date of tender notice (estimated)

1 September 2025

Procedure

Procedure type

Competitive flexible procedure

Above or below total value threshold

Above or equal to threshold

Contracting authority

Post Office Limited

- Companies House: 02154540
- Public Procurement Organisation Number: PRNP-5883-YMLG

100 Wood Street

London

EC2V7ER

United Kingdom

Email: Procurement@postoffice.co.uk

Website: https://corporate.postoffice.co.uk/

Region: UKI31 - Camden and City of London

Organisation type: Public authority - central government