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Planning

Supply of Devices, Consumables, Maintenance & Repair for Point of Care Haemoglobin Testing Analyser

NHS Blood and Transplant

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-020963

Procurement identifier (OCID): ocds-h6vhtk-051253 ([view related notices](#))

Published 13 May 2025, 4:09pm

Scope

Reference

C360736

Description

NHS Blood and Transplant (NHSBT) are seeking to engage with suppliers of Point of Care Haemoglobin (Hb) Testing Analysers, via a preliminary market engagement exercise. Per year, NHSBT collects circa 1.5 million whole blood donations, 170,000 apheresis platelet donations and 75,000 plasma for medicine donations. Prior to acceptance for donation, all donors must undergo Hb screening to determine their levels meet the appropriate, acceptable thresholds as per the UKs BSQR guidelines. The requirement is likely to include supply of Hb testing analysers, all the necessary consumables to carry out the safe, efficient and accurate pre-donation screening of donors and the maintenance, calibration and repair of the analysers. The analysers must be CE/UKCA marked. Nationally, there are 80+ blood collection teams in NHSBT and therefore, the requirement is likely to be for circa 700 analysers. It should be noted that other health authorities may be permitted to use any agreements awarded.

Total value (estimated)

- £7,700,000 excluding VAT
- £9,240,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 February 2026 to 31 January 2033
- Possible extension to 31 January 2035
- 9 years

Main procurement category

Goods

CPV classifications

- 38434520 - Blood analysers

Contract locations

- UK - United Kingdom

Engagement

Engagement deadline

12 June 2025

Engagement process description

NHSBT conducted initial market engagement for 'Supply of Equipment & Consumables for Point of Care Hemoglobin Testing Analyser', via issue of a PIN under the Procurement Contract Regulations (Notice Identifier: 2024/S 000-015726). Further market engagement is due to take place from June 25, hence NHSBT are issuing a Preliminary Market Engagement Notice. If you are interested in taking part in the market engagement, please contact james.marshall2@nhsbt.nhs.uk by no later than 12:00 hrs (GMT) on 12/06/2025. Market engagement is likely to take place via video calls. There is no guarantee that a formal procurement process will be launched as a result of this early market engagement exercise, nor that any contract(s) will be placed. No remuneration or compensation etc will be paid to organisations who take part in this early market engagement exercise. Suppliers should take part in this process only on the basis that they fully understand and accept this position.

Submission

Publication date of tender notice (estimated)

19 September 2025

Contracting authority

NHS Blood and Transplant

- Public Procurement Organisation Number: PDBY-6395-VWBP

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Bristol

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United Kingdom

Email: james.marshall2@nhsbt.nhs.uk

Website: <https://www.nhsbt.nhs.uk/>

Region: UKK12 - Bath and North East Somerset, North Somerset and South Gloucestershire

Organisation type: Public authority - central government