

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/020924-2022>

Contract

IMPACT30

Highlands and Islands Enterprise

F03: Contract award notice

Notice identifier: 2022/S 000-020924

Procurement identifier (OCID): ocids-h6vhtk-0328d7

Published 1 August 2022, 10:43am

Section I: Contracting authority

I.1) Name and addresses

Highlands and Islands Enterprise

An Lòchran, 10 Inverness Campus

Inverness

IV2 5NA

Email

hieprocurement@hient.co.uk

Telephone

+44 1463245245

Country

United Kingdom

NUTS code

UKM6 - Highlands and Islands

National registration number

313

Internet address(es)

Main address

<http://www.hie.co.uk>

Buyer's address

http://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00313

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Regional or local Agency/Office

I.5) Main activity

Economic and financial affairs

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

IMPACT30

Reference number

FTS016

II.1.2) Main CPV code

- 73220000 - Development consultancy services

II.1.3) Type of contract

Services

II.1.4) Short description

A contract has been awarded to provide the IMPACT30 support programme across the Highlands and Islands Enterprise region. Key activities will cover a range of topics considered vital for all young entrepreneurs and enterprises as well as bespoke subjects developed around the individual needs of the entrepreneur.

The services will start from August 2022 for an initial period of 3 years, with HIE having the option to extend for a period or periods together not exceeding 1 year following the Initial Term.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £1,414,373

II.2) Description

II.2.2) Additional CPV code(s)

- 79410000 - Business and management consultancy services

- 73220000 - Development consultancy services
- 80510000 - Specialist training services
- 79400000 - Business and management consultancy and related services
- 79632000 - Personnel-training services
- 80500000 - Training services
- 80570000 - Personal development training services

II.2.3) Place of performance

NUTS codes

- UKM6 - Highlands and Islands

II.2.4) Description of the procurement

This programme will provide the intensive and longer-term support to enterprises over the course of 12 month for each cohort. The programme is open to all sectors, with the focus being on growth potential. We expect that there will be 177 participating enterprises receiving support through the programme.

See the Scope of Requirements and Tender Guidance document for full details.

II.2.5) Award criteria

Quality criterion - Name: Cyber Security / Weighting: Pass/Fail

Quality criterion - Name: Delivery Methodology / Weighting: 30%

Quality criterion - Name: Management Methodology / Weighting: 5%

Quality criterion - Name: Management and Delivery Team / Weighting: 20%

Quality criterion - Name: Risks and Challenges / Weighting: 5%

Quality criterion - Name: Community Benefits / Weighting: 5%

Price - Weighting: 35%

II.2.11) Information about options

Options: Yes

Description of options

HIE may require the supplier to provide additional services. Any such modification shall be in terms of Regulation 72 of the Public Contracts (Scotland) Regulations 2015. See the Scope of Requirements for full details.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2022/S 000-008764](#)

Section V. Award of contract

Contract No

FTS016

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

29 July 2022

V.2.2) Information about tenders

Number of tenders received: 4

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Skillfluence Limited

1.8 Covault, 54 Cook Street

Glasgow

G5 8JQ

Telephone

+44 07990620644

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

National registration number

513176

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £1,414,373

Section VI. Complementary information

VI.3) Additional information

The figures in II.1.7 & V.2.4. relate to the total estimated spend across the contract if the optional 1 year extension is taken up.

(SC Ref:696973)

VI.4) Procedures for review

VI.4.1) Review body

Inverness Sheriff Court and Justice of the Peace Court

The Inverness Justice Centre, Longman Road

Inverness

IV1 1AH

Email

inverness@scotcourts.gov.uk

Telephone

+44 1463230782

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/the-courts/court-locations/inverness-sheriff-court-and-justice-of-the-peace-court>

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

An economic operator that suffers, or is at risk of suffering, loss or damage attributable to a breach of duty under the Public Contracts (Scotland) Regulations 2015 or the Procurement Reform (Scotland) Act 2014 may bring proceedings in the Sheriff Court or the Court of Session.