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Tender

## **Southern Water - Clean Rivers and Seas - Slow the flow, Supply and installation of Sustainable Drainage Solutions to Household and Non-household properties**

Southern Water Services Ltd.

F05: Contract notice – utilities

Notice identifier: 2024/S 000-020807

Procurement identifier (OCID): ocds-h6vhtk-038c31

Published 8 July 2024, 3:29pm

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

Southern Water Services Ltd.

Southern House

Worthing

BN13 3NX

#### **Contact**

Peter Wood

#### **Email**

[peter.wood@southernwater.co.uk](mailto:peter.wood@southernwater.co.uk)

#### **Telephone**

+44 1903264444

**Country**

United Kingdom

**Region code**

UKJ - South East (England)

**Internet address(es)**

Main address

[www.southernwater.co.uk](http://www.southernwater.co.uk)

Buyer's address

<https://southernwater.bravosolution.co.uk/>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://southernwater.bravosolution.co.uk/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://southernwater.bravosolution.co.uk/>

Tenders or requests to participate must be submitted to the above-mentioned address

**I.6) Main activity**

Water

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Southern Water - Clean Rivers and Seas - Slow the flow, Supply and installation of Sustainable Drainage Solutions to Household and Non-household properties

Reference number

5449

#### **II.1.2) Main CPV code**

- 44611500 - Water tanks

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

Southern Water services intends to enter into a Framework for the provision of products to slow the flow of rainwater from domestic and commercial roofs into Southern Water's combined sewer network including the customer engagement and installation of these products. This will include a range of slow drain water butts, sustainable drainage planters and smart water butts.

#### **II.1.5) Estimated total value**

Value excluding VAT: £112,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

Maximum number of lots that may be awarded to one tenderer: 3

The contracting authority reserves the right to award contracts combining the following lots or groups of lots:

no restrictions

## **II.2) Description**

### **II.2.1) Title**

Lot 1a – Customer Engagement, supply and install Slow the flow Sustainable Drainage Solutions East Region (West Reserve)

Lot No

1a

### **II.2.2) Additional CPV code(s)**

- 44611500 - Water tanks
- 45261320 - Guttering work
- 90733400 - Surface water treatment services

### **II.2.3) Place of performance**

NUTS codes

- UKJ21 - Brighton and Hove
- UKJ22 - East Sussex CC
- UKJ4 - Kent

### **II.2.4) Description of the procurement**

Suppliers will carry out customer engagement to arrange for connectivity surveys and the following supply and installation a range of slow drain water butts and sustainable drainage planters at Household and Non-household properties across East Sussex and Kent.

Supplier will also act as a reserve supplier for the West Region (lot 1b) should the incumbent not be able to meet demand.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

**II.2.6) Estimated value**

Value excluding VAT: £60,500,000

**II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

3 x 1 year optional extensions

**II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged minimum number: 2

Maximum number: 5

Objective criteria for choosing the limited number of candidates:

Tenderers must pass the essential criteria to qualify for ITT as detailed in the procurement documents.

Candidates will then be shortlisted on best technical score.

It is intended to take up to 5 highest scoring Tenderers from the PQQ stage through to ITT.

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 1b – Customer Engagement, supply and install Slow the flow Sustainable Drainage Solutions West Region (East Reserve)

Lot No

1b

### **II.2.2) Additional CPV code(s)**

- 44611500 - Water tanks
- 45261320 - Guttering work
- 90733400 - Surface water treatment services

### **II.2.3) Place of performance**

NUTS codes

- UKJ27 - West Sussex (South West)
- UKJ3 - Hampshire and Isle of Wight

### **II.2.4) Description of the procurement**

Suppliers will carry out customer engagement to arrange for connectivity surveys and the following supply and installation a range of slow drain water butts and sustainable drainage planters at Household and Non-household properties across East Sussex and Kent.

Supplier will also act as a reserve supplier for the West Region (lot 1a) should the incumbent not be able to meet demand.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £48,500,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

3x 1 year optional extensions

#### **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged minimum number: 2

Maximum number: 5

Objective criteria for choosing the limited number of candidates:

Tenderers must pass the essential criteria to qualify for ITT as detailed in the procurement documents.

Candidates will then be shortlisted on best technical score.

It is intended to take up to 5 highest scoring Tenderers from the PQQ stage through to ITT.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Lot 2: Supply and Installation of SMART solutions

Lot No

2

#### **II.2.2) Additional CPV code(s)**

- 44611500 - Water tanks
- 45261320 - Guttering work
- 90733400 - Surface water treatment services

#### **II.2.3) Place of performance**

NUTS codes

- UKJ - South East (England)

#### **II.2.4) Description of the procurement**

Supply and installation of Smart water butts across the Southern Water region. These should regulate the water level within the water butt automatically to ensure the maximum amount of attenuation is available before forecasted storms.

Water butt should hold a minimum of 200L or the controller should be able to be retro fitted to a range of sizes.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £3,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

3 x 1 year optional extensions

#### **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged minimum number: 2

Maximum number: 5

Objective criteria for choosing the limited number of candidates:

Tenderers must pass the essential criteria to qualify for ITT as detailed in the procurement documents.

Candidates will then be shortlisted on best technical score.

It is intended to take up to 5 highest scoring Tenderers from the PQQ stage through to ITT.

**II.2.10) Information about variants**

Variants will be accepted: No

**II.2.11) Information about options**

Options: No

**II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

Qualification requirements are detailed within the sourcing portal including:

Southern Water is required by its investors to ensure that any key supplier has good economic and financial standing. A CreditSafe check will be used for this purpose, together with other background checks if needed, at the discretion of the Client. A Tenderer may be rejected if the recommended annual contract value for their company on CreditSafe is below the proposed annual value of the contract. The annual value of the contract is calculated by dividing the estimated total value by the initial period. Where a framework is tendered, the annual value would also be divided by the number of Service Providers expected to be appointed.

If a bidder fails this test, and only publishes abridged accounts, Southern Water may allow the bidder to proceed. This would be on the basis of providing turnover data that satisfies the annual contract value accounting for less than a half of their annual turnover; and do not have an adverse risk score on CreditSafe. Alternatively, a Parent Company Guarantee or bank Guarantee may be accepted, however it would need to fulfil the above.

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

#### **III.1.4) Objective rules and criteria for participation**

List and brief description of rules and criteria

Tenderers' response to the PQQ will be scored in the order as outlined in the sourcing portal, with those sections marked as Pass/Fail where the Tenderer will either meet or fail to meet the minimum criteria. All prospective Tenderers are required to pass each question within the SWS PQQ response forms.

A full response to Qualification Envelope is required, except where indicated. Failure to respond fully to any required question in this section or not being able to meet the

minimum requirement will result in the submission being non-compliant and being excluded from the process, except where the SWS Commercial Head determines that a genuine error has been made, and a correction may then be permitted.

### **III.1.8) Legal form to be taken by the group of economic operators to whom the contract is to be awarded**

Consortium proposed legal structure if the group of economic operators intends to form a named single legal entity prior to signing a contract, if awarded. If you do not propose to form a single legal entity, please explain the legal structure. Southern Water may require the consortium to assume a specific legal form if awarded the contract, to the extent that it is necessary for the satisfactory performance of the contract.

## **III.2) Conditions related to the contract**

### **III.2.2) Contract performance conditions**

As stated in the procurement documents

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated procedure with prior call for competition

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

Envisaged maximum number of participants to the framework agreement: 3

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-034911](#)

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

7 August 2024

Local time

5:00pm

#### **IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates**

4 September 2024

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

The contract value of £112M detailed in Section II.1.5) of the Contract Notice is for the entire duration of the Framework (5 years initial + 3x1 years optional extensions). The contract value for the initial term of 5 years is £70m.

Submission of expression of interest and procurement specific information: This procurement exercise will be conducted on the Jaggaer One e-procurement portal at:

<https://southernwater.bravosolution.co.uk/>

Candidates wishing to be considered for this contract must register their expression of interest and provide additional procurement specific information through the portal as follows:

i) Candidates should register on the Jaggaer One e-procurement portal at:

<https://southernwater.bravosolution.co.uk/>

ii) Once registered, candidates must express their interest as follows: a) login to the portal; b) select ' View current opportunities and notices'; c) access the listing related to this framework d) click on Express Interest button;

iii) Once you have expressed interest, please complete the PQQ. You must then publish your reply using the publish button;

iv) For any support in submitting your expression of interest please contact the eTendering help desk at. 0800 368 4850 or [help@bravosolution.co.uk](mailto:help@bravosolution.co.uk)

Link to the opportunity:

Lot 1a: <https://southernwater.bravosolution.co.uk/go/2191096801909286479E>

Lot 1b: <https://southernwater.bravosolution.co.uk/go/8916757801909290B86A>

Lot 2: <https://southernwater.bravosolution.co.uk/go/2587173801909285BF6C>

Closing date of the PQQ: 07 August 2024

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Southern Water Services

Southern House

Worthing

BN13 3NX

Country

United Kingdom

