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Planning

Market Engagement - Southern Water Smart Metering Programme

Southern Water Services Ltd.

F04: Periodic indicative notice – utilities

Periodic indicative notice only

Notice identifier: 2023/S 000-020671

Procurement identifier (OCID): ocds-h6vhtk-03e30a

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Section I: Contracting entity

I.1) Name and addresses

Southern Water Services Ltd.

Southern House

Worthing

BN13 3NX

Contact

Robert Wright

Email

robert.wright@southernwater.co.uk

Telephone

+44 1903264444

Country

United Kingdom

Region code

UKJ - South East (England)

Internet address(es)

Main address

<https://www.southernwater.co.uk/>

Buyer's address

<https://southernwater.bravosolution.co.uk>

I.3) Communication

Additional information can be obtained from the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://southernwater.bravosolution.co.uk/esop/toolkit/opportunity/current/56663/detail.si>

I.6) Main activity

Water

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Market Engagement - Southern Water Smart Metering Programme

Reference number

prj_4725

II.1.2) Main CPV code

- 65500000 - Meter reading service

II.1.3) Type of contract

Services

II.1.4) Short description

Southern Water is finalising key components of its PR24 Business Case that supports the ambitions for a 2025-30 Smart Metering Programme. Southern Water are looking at options on how to best partner with suppliers in the market through the issue of an RFI to assure understanding on capabilities, delivery considerations and cost mechanisms. Southern Water invites suppliers and potential investors to contribute to this exercise to better understand market capability, to help shape a potential subsequent tender to ensure success of the programme ambitions.

This is not a call for competition.

II.1.5) Estimated total value

Value excluding VAT: £200,000,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 32412000 - Communications network

- 32430000 - Wide area network
- 38421100 - Water meters
- 38550000 - Meters
- 48612000 - Database-management system
- 50411100 - Repair and maintenance services of water meters
- 51210000 - Installation services of measuring equipment
- 72318000 - Data transmission services
- 72322000 - Data management services

II.2.3) Place of performance

NUTS codes

- UKJ - South East (England)

II.2.4) Description of the procurement

At Southern Water, we provide water supply and wastewater treatment services throughout the counties of Kent, Sussex and Hampshire - including the Isle of Wight, an area covering over 4000 square miles. We operate water and wastewater treatment centres and supply 530 million litres of water per day to 2.5 million customers. We also remove and treat 720 million litres of wastewater per day for 4.6 million customers.

As part of our draft Water Resources Management Plan, we have set out our goals for enabling reductions in leakage and water usage, of which smart metering, through provision of frequent read data, is a critical enabler. Our universal metering programme delivered among the highest meter penetrations in the UK between 2010-2015, however many of those meters will reach end of life by 2030 (end of AMP8). Therefore, we have set out in our draft plan to replace all meters in AMP8 (between 2025-2030) with Smart AMI meters.

We view this programme as an exciting opportunity to partner with supply chain partner(s) to deliver a critical step change in how we operate as a business, through the realisation of enriched Smart Meter data. We also consider it critical to ensure that we shape any

potential tender correctly and we partner with suppliers in the right way that incentives the right outcomes and ensures success.

For the avoidance of doubt, the purpose of this Periodic Indicative Notice (PIN) is to conduct a market testing exercise only and will not formally begin the procurement nor constitute any commitment by Southern Water to undertake any procurement exercise nor form a commercial strategy in a particular form. Any follow-up discussions and responses to the Request For Information (RFI) are solely for information and planning purposes.

II.2.14) Additional information

The deadline for responses to the RFI questions is Monday 7th August at 17:00.

Additional information can be obtained from our e-sourcing portal:

<https://southernwater.bravosolution.co.uk/>

It is free to register on the portal, which can be accessed at any time of day.

II.3) Estimated date of publication of contract notice

1 November 2023

Section IV. Procedure

IV.1) Description

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

Section VI. Complementary information

VI.3) Additional information

Southern Water is not liable for any costs, fees or expenses incurred by any party in replying to, participating in any RFI or attending any event in response to this PIN; all costs associated with responding to this market sounding exercise will be solely at the interested party's expense. Southern Water is reserving its position as to whether or not to undertake a procurement. This communication does not constitute a Request for Proposal (RFP) or a promise to issue an RFP in the future. The communication and follow-up discussions do not commit Southern Water to contract for any supply or service whatsoever.

Not responding to this pre-market consultation does not preclude participation in any future RFP or tender, if any is issued. Notes will be taken during any discussions or RFI analysis and SW reserves the right to share a general, anonymised summary of any feedback received to help with developing our plans.

We are at the very early stages of our planning and the published contract value and contract notice date is purely indicative, and subject to change. Further updates will be provided to the market in due course.