

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/020539-2025>

Contract

Pathology Service Joint Venture

The Christie NHS Foundation Trust

F03: Contract award notice

Notice identifier: 2025/S 000-020539

Procurement identifier (OCID): ocids-h6vhtk-03a281

Published 12 May 2025, 2:59pm

Section I: Contracting authority

I.1) Name and addresses

The Christie NHS Foundation Trust

Wilmslow Road

Manchester

M20 4BX

Contact

Diane Sinclair

Email

diane.sinclair@nhs.net

Telephone

+44 7748624560

Country

United Kingdom

Region code

UKD3 - Greater Manchester

Internet address(es)

Main address

<https://www.christie.nhs.uk/>

Buyer's address

<https://www.christie.nhs.uk/>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Pathology Service Joint Venture

II.1.2) Main CPV code

- 85111800 - Pathology services

II.1.3) Type of contract

Services

II.1.4) Short description

The Trust has worked with a commercial partner in a joint venture (JV) arrangement to deliver a comprehensive pathology service for the last 10 years. Building on this

knowledge and experience, the Trust was looking for a new partner that matches its ambitions.

The initial term of the pathology service JV will be for a period of fifteen (15) years with an option to extend by up to five (5) years.

The Trust was looking for a partner that will;

- Provide an exceptional, high-quality service that meets the specialist needs of a comprehensive cancer centre;
- Provide investment for the provision of world class infrastructure;
- Embrace the exciting opportunities presented with the co-location of a world leading oncology research centre; and
- Provide expert guidance along with the creativity and drive to deliver a modern, thriving, truly exceptional pathology service for patients.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £200,000,000

II.2) Description

II.2.2) Additional CPV code(s)

- 85110000 - Hospital and related services
- 85110000 - Hospital and related services
- 85111810 - Blood analysis services

II.2.3) Place of performance

NUTS codes

- UKD3 - Greater Manchester

II.2.4) Description of the procurement

The current pathology service provides routine and specialist pathology services with c100 dedicated staff on The Christie Hospital site. The service includes translational biomarker development and supports the Trust's ambitious Research and Innovation (R&I) programme and clinical trials portfolio.

Demand for testing is increasing year on year reflecting the Trust's oncology case load. The Trust sought a JV pathology partner who is able to deliver the Trust's strategic

ambitions, including accommodation of projected testing growth demand and flexible options for the development of facilities, estate, technology, and changes in clinical pathways.

Vision

To provide a world leading comprehensive pathology service that supports timely and high quality delivery of patient care - regionally and nationally - and develops an internationally recognised workforce who, with academic and industry partners, deliver a pioneering programme of research and innovation.

Principles/Objectives

The Future Pathology Service should reflect the following principles/objectives:

- Safe, effective, and responsive to the diversity of patient and clinical needs and offers the specialist and integrated pathology services needed to support a regional tertiary cancer centre.
- Delivery of a sustainable future pathology workforce
- alignment with the Trust's Vision and Values and the objectives of Greater Manchester Cancer.
- Commitment to working as part of Greater Manchester ICS in the delivery of the Core20PLUS5 programme to support the reduction of health inequalities at both national and system level.
- Enabled by a strong digital infrastructure and capability. Adopting digital opportunity and technology advances to deliver more efficient and scalable pathology services.
- A service model that considers The Trust's local, regional national and international partnerships, including engagement with the Greater Manchester Pathology Network to explore opportunities to support system requirements.
- Delivered through a partnership that has a strategy for profitable growth through expanding test repertoire and customer base.
- Builds upon the Trust's reputation as an international leader in research and innovation, which is further strengthened by being a partner in the Manchester Cancer Research Centre (MCRC) and Health Innovation Manchester.
- A service with capital investment to provide best in class facilities.
- A service that has education at its core.

The Future Operating Model for Pathology must include:

- An end-to-end comprehensive pathology service
- Blood sciences including haematology, blood transfusion, clinical biochemistry and immunoassay
- On-site essential services laboratory to support time critical and pathway critical services

- Histopathology (including immunohistochemistry and receptor analysis)
- Stem Cell Laboratory
- Point-of-Care Testing
- A future-proof design with activity growth in service expectation factored in – including expansion of on-site and off-site facilities to meet projected demand;
- An agile approach that can respond to evolving technology and operational requirements and provide improvements to the Trust Pathology Estate;
- Training, Development and Education, Research and Innovation
- Positive workplace culture
- IT infrastructure and digital enablement (including Digital Histopathology)
- Best in class equipment and instrumentation

II.2.5) Award criteria

Quality criterion - Name: Clinical / Operational / Weighting: 13

Quality criterion - Name: Quality and Safety / Weighting: 5

Quality criterion - Name: Implementation / Weighting: 4.8

Quality criterion - Name: Future-proofing / Weighting: 4.8

Quality criterion - Name: Research & Innovation / Weighting: 4.2

Quality criterion - Name: Workforce / Weighting: 8

Quality criterion - Name: I&MT / Weighting: 8

Quality criterion - Name: Strategy, Risk & Governance / Weighting: 7.2

Quality criterion - Name: Social Value / Weighting: 10

Quality criterion - Name: Legal / Weighting: 5

Price - Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Competitive dialogue

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-031674](#)

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

12 May 2025

V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

SYNLAB

Francis House, 9 King's Head Yard, London.

London

SE1 1NA

Email

amy.davenport@synlab.co.uk

Country

United Kingdom

NUTS code

- UKI - London

National registration number

03216065

Internet address

<http://www.synlab.co.uk>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £240,000,000

Total value of the contract/lot: £200,000,000

Section VI. Complementary information

VI.3) Additional information

The proposed contract is to be let for an initial term of 180 months. There is also an option to extend the Contract by up to a further 60 months following the initial term.

VI.4) Procedures for review

VI.4.1) Review body

The High Court

The Strand

London

WC2A 2LL

Country

United Kingdom

Internet address

<https://www.judiciary.uk/courts-and-tribunals/high-court/>