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Contract

P22-0054 Scottish Enterprise Research Databases

Scottish Enterprise

F03: Contract award notice

Notice identifier: 2022/S 000-020487

Procurement identifier (OCID): ocds-h6vhtk-03031c

Published 27 July 2022, 2:25pm

Section I: Contracting authority

I.1) Name and addresses

Scottish Enterprise

Atrium Court, 50 Waterloo Street

Glasgow

G26HQ

Email

lesley.reid@scotent.co.uk

Telephone

+44 1414686024

Country

United Kingdom

NUTS code

UKM82 - Glasgow City

Internet address(es)

Main address

http://www.scottish-enterprise.com/

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00398

I.4) Type of the contracting authority

Regional or local Agency/Office

I.5) Main activity

Economic and financial affairs

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

P22-0054 Scottish Enterprise Research Databases

Reference number

P22-0054

II.1.2) Main CPV code

• 72320000 - Database services

II.1.3) Type of contract

Services

II.1.4) Short description

Scottish Enterprise (SE) has a requirement to tender for a suite of databases. The tender will consist of 12 Lots.

The contracts for the provision of these databases are for a period of four years and will commence from 6 April 2022. The databases must be an 'off-the-shelf' solution, hosted remotely and accessible to end users (Scottish Enterprise staff) via a website. The databases will form part of a portfolio of research databases which will be used by Scottish Enterprise staff to develop and deliver services and to support Scottish businesses.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £1,166,058

II.2) Description

II.2.1) Title

UK Company Credit Information

Lot No

1

II.2.2) Additional CPV code(s)

- 73110000 Research services
- 72320000 Database services
- 73200000 Research and development consultancy services
- 79300000 Market and economic research; polling and statistics
- 72222300 Information technology services

II.2.3) Place of performance

NUTS codes

• UKM - Scotland

II.2.4) Description of the procurement

Scottish Enterprise (SE) requires a UK Company Credit Information database. SE requires full, direct access to the company credit information database. SE has the requirement to provide its internal & external customers with credit reports, company accounts, annual returns and any other filed documents. SE requires unlimited distribution rights for its internal customers and requires reasonable distribution rights that allow credit reports and filed documents to be shared with external customers. SE does not have a requirement to share direct access to the company credit information database with its external customers.

II.2.5) Award criteria

Quality criterion - Name: Coverage and comprehensiveness of information / Weighting: 45

Quality criterion - Name: Accessibility of service and data / Weighting: 25

Quality criterion - Name: Understanding of project requirements / Weighting: 10

Quality criterion - Name: Support, training and back up from supplier / Weighting: 10

Quality criterion - Name: Accessible format / Weighting: 5

Quality criterion - Name: Information security / Weighting: 5

Price - Weighting: 100

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

International Company Credit Information

Lot No

2

II.2.2) Additional CPV code(s)

- 72320000 Database services
- 73110000 Research services
- 73200000 Research and development consultancy services
- 79300000 Market and economic research; polling and statistics
- 72222300 Information technology services

II.2.3) Place of performance

NUTS codes

• UKM - Scotland

II.2.4) Description of the procurement

Scottish Enterprise (SE) requires an International Company Credit Information database. SE requires full, direct access to the company credit information database. SE has the requirement to provide its internal & external customers with credit reports, company accounts, annual returns and any other filed documents. SE requires unlimited distribution rights for its internal customers and requires reasonable distribution rights that allow International credit reports and filed documents to be shared with external customers. SE does not have a requirement to share direct access to the company credit information database with its external customers.

II.2.5) Award criteria

Quality criterion - Name: Coverage and comprehensiveness of information / Weighting: 45

Quality criterion - Name: Accessibility of service and data / Weighting: 25

Quality criterion - Name: Understanding of project requirements / Weighting: 10

Quality criterion - Name: Support, training and back up from supplier / Weighting: 10

Quality criterion - Name: Accessible format / Weighting: 5

Quality criterion - Name: Information security / Weighting: 5

Price - Weighting: 100

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

International Company Analysis

Lot No

3

II.2.2) Additional CPV code(s)

- 72320000 Database services
- 73110000 Research services
- 73200000 Research and development consultancy services
- 79300000 Market and economic research; polling and statistics
- 72222300 Information technology services

II.2.3) Place of performance

NUTS codes

• UKM - Scotland

II.2.4) Description of the procurement

Scottish Enterprise requires an International Company Information database that can be used to access company reports, company accounts, annual returns and other filed documents. We require unlimited distribution rights for our internal staff and reasonable distribution rights that allow company reports and filed documents to be shared with external customers.

II.2.5) Award criteria

Quality criterion - Name: Coverage and comprehensiveness of information / Weighting: 45

Quality criterion - Name: Accessibility of service and data / Weighting: 25

Quality criterion - Name: Understanding of project requirements / Weighting: 10

Quality criterion - Name: Support, training and back up from supplier / Weighting: 10

Quality criterion - Name: Accessible format / Weighting: 5

Quality criterion - Name: Information security / Weighting: 5

Price - Weighting: 100

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Global & UK News

Lot No

4

II.2.2) Additional CPV code(s)

- 72320000 Database services
- 73110000 Research services
- 73200000 Research and development consultancy services
- 79300000 Market and economic research; polling and statistics
- 72222300 Information technology services

II.2.3) Place of performance

NUTS codes

UKM - Scotland

II.2.4) Description of the procurement

Scottish Enterprise requires full direct access to a global news database that can be used by Scottish Enterprise staff. Access is required to full current and archival articles. It is essential to have the ability to search for specific terms and subjects, within a certain time period and have the option to download more than one article at a time. Direct access to the database is

also required for Scottish Enterprise staff. This may be either by password or by IP recognition.

Scottish Enterprise requires both a news database that covers regional, national and international issues on a broad range of subjects. The database must also provide a news tracking and alerts service.

II.2.5) Award criteria

Quality criterion - Name: Coverage and comprehensiveness of information / Weighting: 45

Quality criterion - Name: Accessibility of service and data / Weighting: 25

Quality criterion - Name: Understanding of project requirements / Weighting: 10

Quality criterion - Name: Support, training and back up from supplier / Weighting: 10

Quality criterion - Name: Accessible format / Weighting: 5

Quality criterion - Name: Information security / Weighting: 5

Price - Weighting: 100

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Global Business to Consumer (B2C) Markets

Lot No

6

II.2.2) Additional CPV code(s)

- 72320000 Database services
- 73110000 Research services
- 73200000 Research and development consultancy services
- 79300000 Market and economic research; polling and statistics
- 72222300 Information technology services

II.2.3) Place of performance

NUTS codes

• UKM - Scotland

II.2.4) Description of the procurement

Scottish Enterprise (SE) requires a Global Business to Consumer market intelligence database that can be used by relevant staff with full, direct access. SE has the requirement to provide its internal customers including SDI (Scottish Development International) & BG (Business Gateway) and external customers (Scottish companies working with SE, BG, & SDI) with Global Business to Consumer market reports.

SE requires reasonable distribution rights (for example up to 20% of individual reports) which allow us to share sections of market research reports and articles with our external customers (companies working with SE, BG, and SDI).

SE does not have the requirement to share direct access with its customers.

II.2.5) Award criteria

Quality criterion - Name: Coverage and comprehensiveness of information / Weighting: 45

Quality criterion - Name: Accessibility of service and data / Weighting: 25

Quality criterion - Name: Understanding of project requirements / Weighting: 10

Quality criterion - Name: Support, training and back up from supplier / Weighting: 10

Quality criterion - Name: Accessible format / Weighting: 5

Quality criterion - Name: Information security / Weighting: 5

Price - Weighting: 100

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

UK and Global B2B Industry Sectors

Lot No

7

II.2.2) Additional CPV code(s)

- 72320000 Database services
- 73110000 Research services
- 73200000 Research and development consultancy services
- 79300000 Market and economic research; polling and statistics
- 72222300 Information technology services

II.2.3) Place of performance

NUTS codes

• UKM - Scotland

II.2.4) Description of the procurement

Scottish Enterprise requires a Global Consumer, Commercial and Industrial market intelligence database. We need full, direct access to the information database.

We provide Global Consumer, Commercial and Industrial market intelligence reports to our internal customers, including SDI (Scottish Development International) & BG (Business Gateway), and external customers (Scottish companies).

We need unlimited distribution rights for our internal customers and reasonable distribution rights for our external customers (e.g. 20% of an individual report) allowing us to share sections of market research reports and articles. We do not need to share direct access with our customers.

II.2.5) Award criteria

Quality criterion - Name: Coverage and comprehensiveness of information / Weighting: 45

Quality criterion - Name: Accessibility of service and data / Weighting: 25

Quality criterion - Name: Understanding of project requirements / Weighting: 10

Quality criterion - Name: Support, training and back up from supplier / Weighting: 10

Quality criterion - Name: Accessible format / Weighting: 5

Quality criterion - Name: Information security / Weighting: 5

Price - Weighting: 100

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Global Disruptive & Emerging Technologies

Lot No

9

II.2.2) Additional CPV code(s)

- 72320000 Database services
- 73110000 Research services
- 73200000 Research and development consultancy services
- 79300000 Market and economic research; polling and statistics
- 72222300 Information technology services

II.2.3) Place of performance

NUTS codes

• UKM - Scotland

II.2.4) Description of the procurement

Scottish Enterprise requires full and direct access to a Global Disruptive & Emerging Technologies information database.

We provide Global Disruptive & Emerging Technologies reports and insight to our internal customers, including Highlands and Islands Enterprise (HIE), South of Scotland Enterprise (SoSE), SDI (Scottish Development International) & BG (Business Gateway), and external customers (Scottish companies).

Scottish Enterprise requires full and direct access for up to 50 users. We need unlimited distribution rights for our internal customers and reasonable distribution rights for our external customers (e.g. 20% of an individual report) allowing us to share sections of market research reports and articles. We do not need to share direct access with our customers.

II.2.5) Award criteria

Quality criterion - Name: Coverage and comprehensiveness of information / Weighting: 45

Quality criterion - Name: Accessibility of service and data / Weighting: 25

Quality criterion - Name: Understanding of project requirements / Weighting: 10

Quality criterion - Name: Support, training and back up from supplier / Weighting: 10

Quality criterion - Name: Accessible format / Weighting: 5

Quality criterion - Name: Information security / Weighting: 5

Price - Weighting: 100

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Global Market and Consumer Intelligence

Lot No

11

II.2.2) Additional CPV code(s)

- 72320000 Database services
- 73110000 Research services
- 73200000 Research and development consultancy services
- 79300000 Market and economic research; polling and statistics
- 72222300 Information technology services

II.2.3) Place of performance

NUTS codes

• UKM - Scotland

II.2.4) Description of the procurement

Scottish Enterprise requires a Global Market and Consumer Intelligence Database. We need full, direct access to the information database.

We provide Global Market and Consumer Intelligence reports to our internal customers, including Highlands and Islands Enterprise (HIE), South of Scotland Enterprise (SoSE), SDI (Scottish Development International) & BG (Business Gateway), and external customers (Scottish companies).

We need unlimited distribution rights for our internal customers and reasonable distribution rights for our external customers (e.g. 20% of an individual report) allowing us to share sections of market research reports and articles. We do not need to share direct access with our customers.

II.2.5) Award criteria

Quality criterion - Name: Coverage and comprehensiveness of information / Weighting: 45

Quality criterion - Name: Accessibility of service and data / Weighting: 25

Quality criterion - Name: Understanding of project requirements / Weighting: 10

Quality criterion - Name: Support, training and back up from supplier / Weighting: 10

Quality criterion - Name: Accessible format / Weighting: 5

Quality criterion - Name: Information security / Weighting: 5

Price - Weighting: 100

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Growth Markets and Emerging Strategic Trends

Lot No

12

II.2.2) Additional CPV code(s)

- 72320000 Database services
- 73110000 Research services
- 73200000 Research and development consultancy services
- 79300000 Market and economic research; polling and statistics
- 72222300 Information technology services

II.2.3) Place of performance

NUTS codes

• UKM - Scotland

II.2.4) Description of the procurement

Scottish Enterprise requires a Growth Markets and Emerging Strategic Trends database. We would require full, direct access to all reports, alerts and newsletters on the database and require unlimited distribution rights for our internal customers and require reasonable distribution rights which allow us to share sections of market research reports with our external customers.

We require a market intelligence resource that provides direct access to Growth Markets and Emerging Strategic Trends market reports.

II.2.5) Award criteria

Quality criterion - Name: Coverage and comprehensiveness of information / Weighting: 45

Quality criterion - Name: Accessibility of service and data / Weighting: 25

Quality criterion - Name: Understanding of project requirements / Weighting: 10

Quality criterion - Name: Support, training and back up from supplier / Weighting: 10

Quality criterion - Name: Accessible format / Weighting: 5

Quality criterion - Name: Information security / Weighting: 5

Price - Weighting: 100

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: <u>2021/S 000-031653</u>

Section V. Award of contract

Lot No

1

Title

UK Company Credit Information

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

5 April 2022

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Equifax Limited

Capital House, 25 Chapel Street

London

NW15DS

Country

United Kingdom

NUTS code

• UKI - London

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £17,460

Section V. Award of contract

Lot No

3

Title

International Company Analysis

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

12 April 2022

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Bureau van Dijk Electronic Publishing Limited

One Canada Square, Canary Wharf

London

E145FA

Country

United Kingdom

NUTS code

• UKI4 - Inner London – East

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £312,000

Section V. Award of contract

Lot No

4

Title

Global & UK News

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

14 June 2022

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

ProQuest

The Quorum, Barnwell Road

Cambridge

CB5 8SW

Country

United Kingdom

NUTS code

• UKM - Scotland

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £75,513

Section V. Award of contract

Lot No

6

Title

Global Business to Consumer (B2C) Markets

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

17 May 2022

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Euromonitor International

60-61 Britton Street

London

EC1M 5UX

Country

United Kingdom

NUTS code

• UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £120,000

Section V. Award of contract

Lot No

2

Title

International Company Credit Information

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

5 April 2022

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Equifax Limited

Capital House, 25 Chapel Street

London

NW15DS

Country

United Kingdom

NUTS code

• UKI - London

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £80,000

Section V. Award of contract

Lot No

7

Title

UK and Global B2B Industry Sectors

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

5 April 2022

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

IBISWorld Ltd

Artillery House (2nd Floor South), 11-19 Artillery Row

London

SW1P1RT

Country

United Kingdom

NUTS code

• UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £184,000

Section V. Award of contract

Lot No

9

Title

Global Disruptive & Emerging Technologies

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

5 April 2022

V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Infiniti Research, Ltd.

8 Wimpole Street

London

W1G 9SP

Country

United Kingdom

NUTS code

• UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £66,000

Section V. Award of contract

Lot No

11

Title

Global Market and Consumer Intelligence

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

2 June 2022

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Statista Ltd.

5th Floor, 209-215 Blackfriars Road

London

SE18NL

Country

United Kingdom

NUTS code

• UKI - London

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £87,085

Section V. Award of contract

Lot No

12

Title

Growth Markets and Emerging Strategic Trends

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

5 April 2022

V.2.2) Information about tenders

Number of tenders received: 4

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 4

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Frost & Sullivan

4 Grosvenor gardens

London

SW1W ODH

Country

United Kingdom

NUTS code

• UKM - Scotland

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £224,000

Section VI. Complementary information

VI.3) Additional information

SPD Statement for 2A.17 – Form of Participation (Notably as part of a group, consortium, joint venture or similar).

Any contract will be entered into with the nominated lead organisation and all members of the consortium, who will in these circumstances each be required to execute said contract together with all ancillary documentation, evidencing their joint and several liability in respect of the obligations and liabilities of the contract. It will be for members of the consortium to sort out their respective duties and liabilities amongst each other. For administrative purposes, any associated documentation will be sent to the nominated lead organisation.

SPD Statement for 2C.1 - Where the main bidder relies on the capacities of other entities in order to meet the selection criteria, the bidder must provide a separate SPD response setting out the information required under SPD (Scotland): Part II (sections A and B); Part III exclusion grounds; the relevant part of Section IV selection criteria; and Part V (if applicable) for each of the entities concerned.

SPD Statement for 2D.1.2 – If the bidder proposes to subcontract any part(s) of the service, they should arrange for a separate SPD response from each potential subcontractor. The subcontractors must complete the relevant parts of the SPD (Scotland) (Sections A and B of Part II and Part III only) to self-declare whether there are grounds for their exclusion. This may be requested at the selection stage or prior to the subcontractor commencing work on the contract.

(SC Ref:701496)

VI.4) Procedures for review

VI.4.1) Review body

Glasgow Sheriff Court and Justice of the Peace Court

Sheriff Clerk's Office, PO Box 23, 1 Carlton Place,

Glasgow

G59DA

Telephone

+44 1414298888
Country
United Kingdom
Internet address
https://www.scotcourts.gov.uk/the-courts/court-locations/glasgow-sheriff-court-and-justice-of-the-peace-court
VI.4.2) Body responsible for mediation procedures
Scottish Government
5 Atlantic Quay, 150 Broomielaw
Glasgow
G2 8LU
Email
SPOEprocurement@scotland.gsi.gov.uk
Telephone
+44 1412425466
Country
United Kingdom
Internet address
http://www.gov.scot/Topics/Government/Procurement/Selling/supplier-enquiries
VI.4.3) Review procedure
Precise information on deadline(s) for review procedures

In the first instance, contact the Head of Facilities Management and Procurement at Scottish Enterprise, with any concerns or enquiries. Email: https://www.scottish-

enterprise.com/help/contact-us.

An economic operator that suffers, or risks suffering, loss or damage attributable to a breach of duty under the Public Contracts (Scotland) Regulations 2015, may bring proceedings that will be started in the High Court.

VI.4.4) Service from which information about the review procedure may be obtained

