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Contract

## **Provision of Global Estate Asset Valuation Services for FCDO**

Foreign Commonwealth and Development Office

F03: Contract award notice

Notice identifier: 2023/S 000-020402

Procurement identifier (OCID): ocids-h6vhtk-0388e1

Published 14 July 2023, 5:59pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Foreign Commonwealth and Development Office

King Charles Street

London

SW1A 2AH

#### **Email**

[mollie.giuffrida@fcdo.gov.uk](mailto:mollie.giuffrida@fcdo.gov.uk)

#### **Country**

United Kingdom

#### **Region code**

UK - United Kingdom

#### **Internet address(es)**

Main address

[www.gov.uk/fcdo/](http://www.gov.uk/fcdo/)

Buyer's address

<https://fcdo.bravosolution.co.uk/>

#### **I.4) Type of the contracting authority**

Ministry or any other national or federal authority

#### **I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Provision of Global Estate Asset Valuation Services for FCDO

Reference number

ESND-8994-2022

#### **II.1.2) Main CPV code**

- 66000000 - Financial and insurance services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The Foreign, Commonwealth and Development Office (FCDO) is awarding three contracts following a multi-lot procurement for the provision of Global Estate Asset Valuation Services in order to meet financial reporting requirements (IRFS). This Procurement Process is being run in accordance with the Open Procedure under Regulation 27 of the Public Contracts Regulation 2015.

Services are divided into three Lots, whereby each lot relates to a specific geographical region.

Lot 1 – Africa

Lot 2 - Asia Pacifica, South Asia and Afghanistan

Lot 3- Americas

Each contract will be for an initial 5 year period with an option to extend for up to a further 2 years.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £3,319,000

## **II.2) Description**

### **II.2.1) Title**

Global Estate Asset Valuation Services - Lot 1 Africa

Lot No

Lot 1

### **II.2.2) Additional CPV code(s)**

- 66000000 - Financial and insurance services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

Global - Africa

### **II.2.4) Description of the procurement**

The Foreign, Commonwealth and Development Office (FCDO) intends to contract a supplier for Global Estate Asset Valuation Services in Africa.

The FCDO has estate property around the world (including the United Kingdom) and operates in over 280 different locations. The estate comprises Embassies & High Commissions (anything from a stand-alone, freehold building on a secure compound, to a fitted-out leased office in a multi-occupied, high-rise building), visa offices, Residences for Heads of Post and residential buildings for diplomats. Additionally there are individual “legacy” properties such as churches, cemeteries, etc.

The FCDO has a financial reporting requirement (IFRS), supported by HM Treasury Government Financial Reporting Manual, to revalue Estate’s assets to ensure they are well managed, correctly recorded and accurately valued in the annual accounts.

The Estates, Security and Network Directorate (ESND) of the FCDO, on behalf of the Secretary of State for Foreign, Commonwealth and Development Affairs, requires valuations, inspection and rent ceiling assessments of the FCDO Estate and other

Government departments, if required.

The scope of this procurement includes valuation and inspection services of the FCDO Estate in Africa. The Successful Supplier will also be required to provide impairment valuations, rent ceiling assessments and ad-hoc consultancy services where requested.

### **II.2.5) Award criteria**

Cost criterion - Name: Quality Criterion - Methodology / Weighting: 27

Cost criterion - Name: Quality Criterion - Personnel (Organogram) / Weighting: 6

Cost criterion - Name: Quality criterion - Personnel (CV) / Weighting: 21

Cost criterion - Name: Quality criterion - Stakeholder Management / Weighting: 6

Cost criterion - Name: Quality criterion - Social Value / Weighting: 10

Cost criterion - Name: Commercial / Weighting: 30

### **II.2.11) Information about options**

Options: Yes

Description of options

The contract will commence 15 June 2023 and will be valid for a period of 5 years with the possibility of an extension for up to 2 more years.

The Contracting Authority retains the right and option to alter the geographical region of each Lot by way of variation to meet the needs of the department.

The Contracting Authority retains the right and option to alter the scope of the contract, in line with any changes to Financial Reporting Requirements affecting the requirements of the Authority met through this contract.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

## Global Estate Asset Valuation Services – Lot 2 Asia Pacific and South Asia and Afghanistan

Lot No

Lot 2

### **II.2.2) Additional CPV code(s)**

- 66000000 - Financial and insurance services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

Global - Asia Pacific and South Asia and Afghanistan

### **II.2.4) Description of the procurement**

The Foreign, Commonwealth and Development Office (FCDO) intends to contract a supplier for Global Estate Asset Valuation Services in Asia Pacifica, South Asia and Afghanistan.

The FCDO has estate property around the world (including the United Kingdom) and operates in over 280 different locations. The estate comprises Embassies & High Commissions (anything from a stand-alone, freehold building on a secure compound, to a fitted-out leased office in a multi-occupied, high-rise building), visa offices, Residences for Heads of Post and residential buildings for diplomats. Additionally there are individual “legacy” properties such as churches, cemeteries, etc.

The FCDO has a financial reporting requirement (IFRS), supported by HM Treasury Government Financial Reporting Manual, to revalue Estate’s assets to ensure they are well managed, correctly recorded and accurately valued in the annual accounts.

The Estates, Security and Network Directorate (ESND) of the FCDO, on behalf of the Secretary of State for Foreign, Commonwealth and Development Affairs, requires valuations, inspection and rent ceiling assessments of the FCDO Estate and other Government departments, if required.

The scope of this procurement includes valuation and inspection services of the FCDO Estate in Asia Pacifica, South Asia and Afghanistan. The Successful Supplier will also be

required to provide impairment valuations, rent ceiling assessments and ad-hoc consultancy services where requested.

### **II.2.5) Award criteria**

Cost criterion - Name: Quality criterion - Methodology / Weighting: 27

Cost criterion - Name: Quality criterion - Personnel (Organogram) / Weighting: 6

Cost criterion - Name: Quality criterion - Personnel (CV) / Weighting: 21

Cost criterion - Name: Quality criterion - Stakeholder Management / Weighting: 6

Cost criterion - Name: Quality criterion - Social Value / Weighting: 10

Cost criterion - Name: Commercial / Weighting: 30

### **II.2.11) Information about options**

Options: Yes

Description of options

The contract will commence 7th July 2023 and will be valid for a period of 5 years with the possibility of an extension for up to 2 more years.

The Contracting Authority retains the right and option to alter the geographical region of each Lot by way of variation to meet the needs of the department.

The Contracting Authority retains the right and option to alter the scope of the contract, in line with any changes to Financial Reporting Requirements affecting the requirements of the Authority met through this contract.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Global Estate Asset Valuation Services – Lot 3 Americas

Lot No

Lot 3

### **II.2.2) Additional CPV code(s)**

- 66000000 - Financial and insurance services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

Global - Americas

### **II.2.4) Description of the procurement**

The Foreign, Commonwealth and Development Office (FCDO) intends to contract a supplier for Global Estate Asset Valuation Services in the Americas.

The FCDO has estate property around the world (including the United Kingdom) and operates in over 280 different locations. The estate comprises Embassies & High Commissions (anything from a stand-alone, freehold building on a secure compound, to a fitted-out leased office in a multi-occupied, high-rise building), visa offices, Residences for Heads of Post and residential buildings for diplomats. Additionally there are individual “legacy” properties such as churches, cemeteries, etc.

The FCDO has a financial reporting requirement (IFRS), supported by HM Treasury Government Financial Reporting Manual, to revalue Estate’s assets to ensure they are well managed, correctly recorded and accurately valued in the annual accounts.

The Estates, Security and Network Directorate (ESND) of the FCDO, on behalf of the Secretary of State for Foreign, Commonwealth and Development Affairs, requires valuations, inspection and rent ceiling assessments of the FCDO Estate and other Government departments, if required.

The scope of this procurement includes valuation and inspection services of the FCDO Estate in the Americas. The Successful Supplier will also be required to provide impairment valuations, rent ceiling assessments and ad-hoc consultancy services where requested.

### **II.2.5) Award criteria**



Cost criterion - Name: Quality criterion - Methodology / Weighting: 27

Cost criterion - Name: Quality criterion - Personnel (Organogram) / Weighting: 6

Cost criterion - Name: Quality criterion - Personnel (CV) / Weighting: 21

Cost criterion - Name: Quality criterion - Stakeholder Management / Weighting: 6

Cost criterion - Name: Quality criterion - Social Value / Weighting: 10

Cost criterion - Name: Commercial / Weighting: 30

### **II.2.11) Information about options**

Options: Yes

Description of options

The contract will commence 15 June 2023 and will be valid for a period of 5 years with the possibility of an extension for up to 2 more years.

The Contracting Authority retains the right and option to alter the geographical region of each Lot by way of variation to meet the needs of the department.

The Contracting Authority retains the right and option to alter the scope of the contract, in line with any changes to Financial Reporting Requirements affecting the requirements of the Authority met through this contract.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-004208](#)

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## **Section V. Award of contract**

### **Contract No**

ecm\_5235

### **Lot No**

Lot 1

### **Title**

Global Estate Asset Valuation Services - Lot 1 Africa

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

15 June 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 2

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Knight Frank LLP

London

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £780,000

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**Section V. Award of contract**

**Contract No**

ecm\_5305

**Lot No**

Lot 2

**Title**

Global Estate Asset Valuation Services – Lot 2 Asia Pacific and South Asia and Afghanistan

A contract/lot is awarded: Yes

**V.2) Award of contract**

**V.2.1) Date of conclusion of the contract**

4 July 2023

**V.2.2) Information about tenders**

Number of tenders received: 4

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Colliers International Property Consultants Limited

London

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,359,000

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**Section V. Award of contract**

**Contract No**

ecm\_5253

**Lot No**

Lot 3

**Title**

Global Estate Asset Valuation Services – Lot 3 Americas

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

15 June 2023

### **V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Knight Frank LLP

London

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,180,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Foreign Commonwealth and Development Office

London

Country

United Kingdom

Internet address

<https://www.gov.uk/government/organisations/foreign-commonwealth-development-office>

#### **VI.4.2) Body responsible for mediation procedures**

Foreign Commonwealth and Development Office

King Charles Street

London

SW1A 2AH

Country

United Kingdom

#### **VI.4.4) Service from which information about the review procedure may be obtained**

Foreign Commonwealth and Development Office

London

Country

United Kingdom