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Tender

## **L23102-T-TG Procurement for the provision of coach services to LLA's passengers**

London Luton Airport Operations Limited

F05: Contract notice – utilities

Notice identifier: 2023/S 000-020364

Procurement identifier (OCID): ocds-h6vhtk-03e239

Published 14 July 2023, 3:43pm

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

London Luton Airport Operations Limited

London Luton Airport, Navigation House, Airport way

Luton

LU3 9LY

#### **Contact**

Terry Gittins

#### **Email**

[terry.gittins@ltn.aero](mailto:terry.gittins@ltn.aero)

#### **Telephone**

+44 1582405100

**Country**

United Kingdom

**NUTS code**

UKH21 - Luton

**Internet address(es)**

Main address

<http://www.in-tend.co.uk/>

Buyer's address

<http://www.london-luton.co.uk>

**I.3) Communication**

Access to the procurement documents is restricted. Further information can be obtained at

<https://in-tendhost.co.uk/llaol>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://in-tendhost.co.uk/llaol>

Tenders or requests to participate must be submitted to the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://in-tendhost.co.uk/llaol>

**I.6) Main activity**

Airport-related activities

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

L23102-T-TG Procurement for the provision of coach services to LLA's passengers

Reference number

L23102-T-TG

#### **II.1.2) Main CPV code**

- 60112000 - Public road transport services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

This is a concession for the provision of scheduled coach services at LLA, for a minimum period of 5 years commencing 01st March 2024, with a further 2 years subject to delivery of performance criteria. Three lots are being tendered Lots 1 and 3 are for London services and Lot 2 is for Regional and transport hub services. Bidders interested in both Lots 1 and 3 can bid for both Lots, but cannot win both Lots. Lots for London services will be awarded to two separate concessionaires. Lot 2 is the provision of scheduled coach travel services to and from any location in the UK including airports and major rail hubs, excluding Central London See Tender documents for full details. Note the value shown is the total estimated value of the concession income not the fee payable to London Luton airport

#### **II.1.5) Estimated total value**

Value excluding VAT: £100,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

## **II.2) Description**

### **II.2.1) Title**

L23102 Coach services Lot1

Lot No

Lot1

### **II.2.2) Additional CPV code(s)**

- 79998000 - Coaching services

### **II.2.3) Place of performance**

NUTS codes

- UKH21 - Luton

Main site or place of performance

Between London and Luton, see tender for details

### **II.2.4) Description of the procurement**

The provision of scheduled coach travel services to and from Central London any destination within Transport for London Underground Zone 1 only. See tender for full details. Note value shown is the estimated total concession value, not the fee paid to London Luton Airport

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £60,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

72

This contract is subject to renewal

Yes

Description of renewals

This is a 5 year plus 2 optional years contract. Renewal is after that period

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

L23102 Coach services Lot2

Lot No

Lot2

### **II.2.2) Additional CPV code(s)**

- 79998000 - Coaching services

### **II.2.3) Place of performance**

NUTS codes

- UKH21 - Luton

Main site or place of performance

The provision of scheduled coach travel services to and from any location in the UK including airports and major rail hubs, excluding Central London

#### **II.2.4) Description of the procurement**

The provision of scheduled coach travel services to and from any location in the UK including airports and major rail hubs, excluding Central London . See tender for details. Note value show is the total estimated income to the concessionaire not the value paid to London Luton airport

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £15,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

72

This contract is subject to renewal

Yes

Description of renewals

After 5 years plus 2 optional years

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

L23102 Coach services Lot3

Lot No

Lot3

### **II.2.2) Additional CPV code(s)**

- 79998000 - Coaching services

### **II.2.3) Place of performance**

NUTS codes

- UKH21 - Luton

Main site or place of performance

The provision of scheduled coach travel services to and from London any destination within Transport for London Underground Zone 1. See Tender for details

### **II.2.4) Description of the procurement**

The provision of scheduled coach travel services to and from London any destination within Transport for London Underground Zone 1. Bidders interested in both Lots 1 and 3 can bid for both Lots, but cannot win both Lots. Lots for London services will be awarded to two separate concessionaires Value shown is the estimated value of the income to the concessionaire not the fee paid to London Luton airport See Tender for details

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

## **II.2.6) Estimated value**

Value excluding VAT: £25,000,000

## **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

72

This contract is subject to renewal

Yes

Description of renewals

After 5 years plus 2 optional years

## **II.2.10) Information about variants**

Variants will be accepted: No

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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# **Section III. Legal, economic, financial and technical information**

## **III.1) Conditions for participation**

### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions



See Tender documents for details

### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

### **III.1.4) Objective rules and criteria for participation**

List and brief description of rules and criteria

See Tender documents for details

### **III.1.6) Deposits and guarantees required**

See Tender documents for details

### **III.1.7) Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them**

See Tender documents for details

### **III.1.8) Legal form to be taken by the group of economic operators to whom the contract is to be awarded**

See Tender documents for details

## **III.2) Conditions related to the contract**

### **III.2.2) Contract performance conditions**

See Tender documents for details

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated procedure with prior call for competition

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

29 September 2023

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: 7 years time

### **VI.2) Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

The Legal Team

Percival House Percival way

Luton

LU2 9NU

Country

United Kingdom

### **VI.4.2) Body responsible for mediation procedures**

The Legal team

Percival House Percival way

Luton

LU2 9NU

Country

United Kingdom