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Tender

Care at Home

Southend-on-Sea City Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-020242

Procurement identifier (OCID): ocds-h6vhtk-04ea04 ([view related notices](#))

Published 9 May 2025, 5:54pm

Scope

Reference

DN771650

Description

Southend-on-Sea City Council (the 'Council') is seeking to establish a multi-lot framework to provide Care at Home of which is described in the Tender Specification (Section B).

Southend City Council defines "Care at Home" as comprising three essential services:

1. Homecare: Personalised assistance provided to individuals in their own homes, including

help with daily tasks, personal hygiene, and medication management.

2. Reablement Service: A short-term intervention aimed at helping people regain

independence after illness, injury, or hospitalisation.

3. Southend Enhanced Discharge: A seamless transition from hospital to home, ensuring continuity of care and support.

The framework comprises a total of 7 lots. 3 of which (1-3) are Lead Provider Lots & therefore 1 supplier will be allocated to each lot. 4 of which (4-7) are Locality Provider Lots & therefore multiple suppliers will be allocated to these lots. The number of providers to be awarded to each lot can be found below:

Lot 1: Lead Provider West (1)

Lot 2: Lead Provider West Central (1)

Lot 3: Lead Provider East Central (1)

Lot 4: Locality Providers West (4)

Lot 5: Locality Providers West Central (3)

Lot 6 Locality Providers East Central (3)

Lot 7: Locality Provider East (4)

Estimated contract value of £21,000,000 per annum for a period of 3 years with the option to extend for a further two years.

Estimated total contract value : £110,000,000

Southend City Council (SCC) are looking to establish a Care at Home Framework in which any statutory funded organisation can utilise.

Commercial tool

Establishes a framework

Total value (estimated)

- £110,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 October 2025 to 30 September 2028
- Possible extension to 30 September 2030
- 5 years

Description of possible extension:

Two (2) twelve-month (12) increments.

Main procurement category

Services

CPV classifications

- 85000000 - Health and social work services

Contract locations

- UKH31 - Southend-on-Sea

Lot constraints

Maximum number of lots a supplier can be awarded: 2

Description of how multiple lots may be awarded:

A single provider cannot be awarded more than 2 lead provider areas (lots). A single provider includes organisations with different trading names but with the same individual with significant control.

A single provider may bid for all lead provider areas (lots) at tender stage, however if a single provider is successful in all 3 lead provider lots, the successful provider will be allocated a maximum of 2 neighbouring lead provider lots at the council's discretion in consideration of business demand & need.

Any provider who is allocated as a Lead Provider in one area, will be automatically granted a Locality Provider in the other areas.

A single provider cannot be a locality provider for an area in which they are a lead provider.

Lot 1. Lead Provider - West

Description

A single Lead Provider will be allocated to the West Region of Southend-on-Sea.

Lot value (estimated)

- £9,200,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. Lead Provider - West Central

Description

A single Lead Provider will be allocated to the West Central Region of Southend-on-Sea.

Lot value (estimated)

- £10,500,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 3. Lead Provider - East Central

Description

A single Lead Provider will be allocated to the East Central Region of Southend-on-Sea.

Lot value (estimated)

- £8,800,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 4. Locality Providers - West

Description

Up to Four (4) will be allocated to the West Region of Southend-on-Sea.

Lot value (estimated)

- £12,500,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 5. Locality Providers - West Central

Description

Three (3) will be allocated to the West Region of Southend-on-Sea.

Lot value (estimated)

- £23,500,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 6. Locality Providers - East Central

Description

Three (3) will be allocated to the West Region of Southend-on-Sea. (East Central)

Lot value (estimated)

- £15,500,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 7. Locality Providers - East

Description

Four (4) will be allocated to the West Region of Southend-on-Sea.

Lot value (estimated)

- £18,500,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Framework

Maximum number of suppliers

17

Maximum percentage fee charged to suppliers

0%

Framework operation description

Fixed Pricing (Not Scored - Commercial Declaration)

100% Technical Questions

Award method when using the framework

Without competition

Contracting authorities that may use the framework

Southend City Council (SCC) are looking to establish a Care at Home Framework in which any statutory funded organisation can utilise.

Participation

Legal and financial capacity conditions of participation

Lot 1. Lead Provider - West

Lot 2. Lead Provider - West Central

Lot 3. Lead Provider - East Central

Lot 4. Locality Providers - West

Lot 5. Locality Providers - West Central

Lot 6. Locality Providers - East Central

Lot 7. Locality Providers - East

Please refer to the Provider Selection Questionnaire and Assessment Methodology document within the Procontract Advert.

Technical ability conditions of participation

Lot 1. Lead Provider - West

Lot 2. Lead Provider - West Central

Lot 3. Lead Provider - East Central

Lot 4. Locality Providers - West

Lot 5. Locality Providers - West Central

Lot 6. Locality Providers - East Central

Lot 7. Locality Providers - East

Please refer to the Provider Selection Questionnaire and Assessment Methodology document within the Procontract Advert.

Submission

Enquiry deadline

13 June 2025, 3:00pm

Tender submission deadline

20 June 2025, 3:00pm

Submission address and any special instructions

<https://procontract.due-north.com/>

Prospective bidders will need to register on Procontract and on the Central Digital Platform before submitting.

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

26 August 2025

Award criteria**Lot 1. Lead Provider - West**

Name	Description	Type	Weighting
Technical Requirements	100% of overall score	Quality	100%

Lot 2. Lead Provider - West Central**Lot 3. Lead Provider - East Central****Lot 4. Locality Providers - West****Lot 5. Locality Providers - West Central**

Name	Description	Type	Weighting
Technical Requirements	100% Technical	Quality	100%

Lot 6. Locality Providers - East Central

Name	Description	Type	Weighting
Technical Requirements	Technical Requirements	Quality	100%

Lot 7. Locality Providers - East

Name	Description	Type	Weighting
Technical Requirements	Technical 100%	Quality	100%

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Special regime

Light touch

Contracting authority

Southend-on-Sea City Council

- Public Procurement Organisation Number: PJDT-6566-GZNX

Civic Centre, Victoria Avenue, Southend On Sea, Essex

Southend On Sea

ss2 6fa

United Kingdom

Email: procurementops@southend.gov.uk

Region: UKH31 - Southend-on-Sea

Organisation type: Public authority - sub-central government