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Tender

### Care at Home

Southend-on-Sea City Council

UK4: Tender notice - Procurement Act 2023 - view information about notice types

Notice identifier: 2025/S 000-020242

Procurement identifier (OCID): ocds-h6vhtk-04ea04 (view related notices)

Published 9 May 2025, 5:54pm

### Scope

#### Reference

DN771650

### **Description**

Southend-on-Sea City Council (the 'Council') is seeking to establish a multi-lot framework to provide Care at Home of which is described in the Tender Specification (Section B).

Southend City Council defines "Care at Home" as comprising three essential services:

1. Homecare: Personalised assistance provided to individuals in their own homes, including

help with daily tasks, personal hygiene, and medication management.

2. Reablement Service: A short-term intervention aimed at helping people regain independence after illness, injury, or hospitalisation.

3. Southend Enhanced Discharge: A seamless transition from hospital to home, ensuring continuity of care and support.

The framework comprises a total of 7 lots. 3 of which (1-3) are Lead Provider Lots & therefore 1 supplier will be allocated to each lot. 4 of which (4-7) are Locality Provider Lots & therefore multiple suppliers will be allocated to these lots. The number of providers to be awarded to each lot can be found below:

Lot 1: Lead Provider West (1)

Lot 2: Lead Provider West Central (1)

Lot 3: Lead Provider East Central (1)

Lot 4: Locality Providers West (4)

Lot 5: Locality Providers West Central (3)

Lot 6 Locality Providers East Central (3)

Lot 7: Locality Provider East (4)

Estimated contract value of £21,000,000 per annum for a period of 3 years with the option to extend for a further two years.

Estimated total contract value: £110,000,000

Southend City Council (SCC) are looking to establish a Care at Home Framework in which any statutory funded organisation can utilise.

#### Commercial tool

Establishes a framework

### **Total value (estimated)**

• £110,000,000 including VAT

Above the relevant threshold

#### **Contract dates (estimated)**

- 1 October 2025 to 30 September 2028
- Possible extension to 30 September 2030
- 5 years

Description of possible extension:

Two (2) twelve-month (12) increments.

### Main procurement category

Services

### **CPV** classifications

• 85000000 - Health and social work services

#### **Contract locations**

• UKH31 - Southend-on-Sea

#### Lot constraints

Maximum number of lots a supplier can be awarded: 2

Description of how multiple lots may be awarded:

A single provider cannot be awarded more than 2 lead provider areas (lots). A single provider includes organisations with different trading names but with the same individual with significant control.

A single provider may bid for all lead provider areas (lots) at tender stage, however if a single provider is successful in all 3 lead provider lots, the successful provider will be allocated a maximum of 2 neighbouring lead provider lots at the council's discretion in consideration of business demand & need.

Any provider who is allocated as a Lead Provider in one area, will be automatically granted a Locality Provider in the other areas.

A single provider cannot be a locality provider for an area in which they are a lead provider.

### Lot 1. Lead Provider - West

### **Description**

A single Lead Provider will be allocated to the West Region of Southend-on-Sea.

# Lot value (estimated)

£9,200,000 including VAT

Framework lot values may be shared with other lots

#### Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

### Lot 2. Lead Provider - West Central

### **Description**

A single Lead Provider will be allocated to the West Central Region of Southend-on-Sea.

### Lot value (estimated)

• £10,500,000 including VAT

Framework lot values may be shared with other lots

#### Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

### Lot 3. Lead Provider - East Central

### **Description**

A single Lead Provider will be allocated to the East Central Region of Southend-on-Sea.

### Lot value (estimated)

• £8,800,000 including VAT

Framework lot values may be shared with other lots

#### Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

# Lot 4. Locality Providers - West

### **Description**

Up to Four (4) will be allocated to the West Region of Southend-on-Sea.

### Lot value (estimated)

• £12,500,000 including VAT

Framework lot values may be shared with other lots

#### Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

# Lot 5. Locality Providers - West Central

# **Description**

Three (3) will be allocated to the West Region of Southend-on-Sea.

# Lot value (estimated)

• £23,500,000 including VAT

Framework lot values may be shared with other lots

#### Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

# **Lot 6. Locality Providers - East Central**

### **Description**

Three (3) will be allocated to the West Region of Southend-on-Sea. (East Central)

### Lot value (estimated)

• £15,500,000 including VAT

Framework lot values may be shared with other lots

#### Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

# Lot 7. Locality Providers - East

# **Description**

Four (4) will be allocated to the West Region of Southend-on-Sea.

### Lot value (estimated)

• £18,500,000 including VAT

Framework lot values may be shared with other lots

#### Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

### **Framework**

### **Maximum number of suppliers**

17

# Maximum percentage fee charged to suppliers

0%

# Framework operation description

Fixed Pricing (Not Scored - Commercial Declaration)

100% Technical Questions

### Award method when using the framework

Without competition

#### Contracting authorities that may use the framework

Southend City Council (SCC) are looking to establish a Care at Home Framework in which any statutory funded organisation can utilise.

# **Participation**

### Legal and financial capacity conditions of participation

- Lot 1. Lead Provider West
- Lot 2. Lead Provider West Central
- Lot 3. Lead Provider East Central
- Lot 4. Locality Providers West
- Lot 5. Locality Providers West Central
- Lot 6. Locality Providers East Central
- Lot 7. Locality Providers East

Please refer to the Provider Selection Questionnaire and Assessment Methodology document within the Procontract Advert.

### Technical ability conditions of participation

- Lot 1. Lead Provider West
- Lot 2. Lead Provider West Central
- Lot 3. Lead Provider East Central
- Lot 4. Locality Providers West
- **Lot 5. Locality Providers West Central**
- **Lot 6. Locality Providers East Central**

#### Lot 7. Locality Providers - East

Please refer to the Provider Selection Questionnaire and Assessment Methodology document within the Procontract Advert.

### **Submission**

### **Enquiry deadline**

13 June 2025, 3:00pm

#### **Tender submission deadline**

20 June 2025, 3:00pm

### Submission address and any special instructions

https://procontract.due-north.com/

Prospective bidders will need to register on Procontract and on the Central Digital Platform before submitting.

### Tenders may be submitted electronically

Yes

### Languages that may be used for submission

English

# Award decision date (estimated)

26 August 2025

### **Award criteria**

#### Lot 1. Lead Provider - West

Name	Description	Type	Weighting
Technical	100% of overall score	Quality	100%
Requirements			

#### Lot 2. Lead Provider - West Central

#### Lot 3. Lead Provider - East Central

### **Lot 4. Locality Providers - West**

# Lot 5. Locality Providers - West Central

Name	Description	Туре	Weighting	
Technical	100% Technical	Quality	100%	
Requirements				

# Lot 6. Locality Providers - East Central

Name	Description	Type	Weighting
Technical	Technical	Quality	100%
Requirements	Requirements		

# Lot 7. Locality Providers - East

Name	Description	Туре	Weighting	
Technical	Technical 100%	Quality	100%	
Requirements				

### Other information

Conflicts assessment prepared	l/revised

Yes

# **Procedure**

# **Procedure type**

Open procedure

# **Special regime**

Light touch

# **Contracting authority**

# **Southend-on-Sea City Council**

• Public Procurement Organisation Number: PJDT-6566-GZNX

Civic Centre, Victoria Avenue, Southend On Sea, Essex

Southend On Sea

ss2 6fa

**United Kingdom** 

Email: procurementops@southend.gov.uk

Region: UKH31 - Southend-on-Sea

Organisation type: Public authority - sub-central government