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Tender

## Care at Home

Southend-on-Sea City Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-020242

Procurement identifier (OCID): ocds-h6vhtk-04ea04 ([view related notices](#))

Published 9 May 2025, 5:54pm

## Scope

## Reference

DN771650

## Description

Southend-on-Sea City Council (the 'Council') is seeking to establish a multi-lot framework to provide Care at Home of which is described in the Tender Specification (Section B).

Southend City Council defines "Care at Home" as comprising three essential services:

1. Homecare: Personalised assistance provided to individuals in their own homes, including

help with daily tasks, personal hygiene, and medication management.

2. Reablement Service: A short-term intervention aimed at helping people regain

independence after illness, injury, or hospitalisation.

3. Southend Enhanced Discharge: A seamless transition from hospital to home, ensuring continuity of care and support.

The framework comprises a total of 7 lots. 3 of which (1-3) are Lead Provider Lots & therefore 1 supplier will be allocated to each lot. 4 of which (4-7) are Locality Provider Lots & therefore multiple suppliers will be allocated to these lots. The number of providers to be awarded to each lot can be found below:

Lot 1: Lead Provider West (1)

Lot 2: Lead Provider West Central (1)

Lot 3: Lead Provider East Central (1)

Lot 4: Locality Providers West (4)

Lot 5: Locality Providers West Central (3)

Lot 6 Locality Providers East Central (3)

Lot 7: Locality Provider East (4)

Estimated contract value of £21,000,000 per annum for a period of 3 years with the option to extend for a further two years.

Estimated total contract value : £110,000,000

Southend City Council (SCC) are looking to establish a Care at Home Framework in which any statutory funded organisation can utilise.

## **Commercial tool**

Establishes a framework

## **Total value (estimated)**

- £110,000,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 1 October 2025 to 30 September 2028
- Possible extension to 30 September 2030
- 5 years

Description of possible extension:

Two (2) twelve-month (12) increments.

### **Main procurement category**

Services

### **CPV classifications**

- 85000000 - Health and social work services

### **Contract locations**

- UKH31 - Southend-on-Sea

### **Lot constraints**

Maximum number of lots a supplier can be awarded: 2

Description of how multiple lots may be awarded:

A single provider cannot be awarded more than 2 lead provider areas (lots). A single provider includes organisations with different trading names but with the same individual with significant control.

A single provider may bid for all lead provider areas (lots) at tender stage, however if a single provider is successful in all 3 lead provider lots, the successful provider will be allocated a maximum of 2 neighbouring lead provider lots at the council's discretion in consideration of business demand & need.

Any provider who is allocated as a Lead Provider in one area, will be automatically granted a Locality Provider in the other areas.

A single provider cannot be a locality provider for an area in which they are a lead provider.

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## **Lot 1. Lead Provider - West**

### **Description**

A single Lead Provider will be allocated to the West Region of Southend-on-Sea.

### **Lot value (estimated)**

- £9,200,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 2. Lead Provider - West Central**

### **Description**

A single Lead Provider will be allocated to the West Central Region of Southend-on-Sea.

### **Lot value (estimated)**

- £10,500,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 3. Lead Provider - East Central**

### **Description**

A single Lead Provider will be allocated to the East Central Region of Southend-on-Sea.

### **Lot value (estimated)**

- £8,800,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 4. Locality Providers - West**

### **Description**

Up to Four (4) will be allocated to the West Region of Southend-on-Sea.

### **Lot value (estimated)**

- £12,500,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 5. Locality Providers - West Central**

### **Description**

Three (3) will be allocated to the West Region of Southend-on-Sea.

### **Lot value (estimated)**

- £23,500,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 6. Locality Providers - East Central**

### **Description**

Three (3) will be allocated to the West Region of Southend-on-Sea. (East Central)

### **Lot value (estimated)**

- £15,500,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 7. Locality Providers - East**

### **Description**

Four (4) will be allocated to the West Region of Southend-on-Sea.

## **Lot value (estimated)**

- £18,500,000 including VAT

Framework lot values may be shared with other lots

## **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Framework**

### **Maximum number of suppliers**

17

### **Maximum percentage fee charged to suppliers**

0%

### **Framework operation description**

Fixed Pricing (Not Scored - Commercial Declaration)

100% Technical Questions

### **Award method when using the framework**

Without competition



## **Contracting authorities that may use the framework**

Southend City Council (SCC) are looking to establish a Care at Home Framework in which any statutory funded organisation can utilise.

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## **Participation**

### **Legal and financial capacity conditions of participation**

**Lot 1. Lead Provider - West**

**Lot 2. Lead Provider - West Central**

**Lot 3. Lead Provider - East Central**

**Lot 4. Locality Providers - West**

**Lot 5. Locality Providers - West Central**

**Lot 6. Locality Providers - East Central**

**Lot 7. Locality Providers - East**

Please refer to the Provider Selection Questionnaire and Assessment Methodology document within the Procontract Advert.

### **Technical ability conditions of participation**

**Lot 1. Lead Provider - West**

**Lot 2. Lead Provider - West Central**

**Lot 3. Lead Provider - East Central**

**Lot 4. Locality Providers - West**

**Lot 5. Locality Providers - West Central**

**Lot 6. Locality Providers - East Central**

## **Lot 7. Locality Providers - East**

Please refer to the Provider Selection Questionnaire and Assessment Methodology document within the Procontract Advert.

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### **Submission**

#### **Enquiry deadline**

13 June 2025, 3:00pm

#### **Tender submission deadline**

20 June 2025, 3:00pm

#### **Submission address and any special instructions**

<https://procontract.due-north.com/>

Prospective bidders will need to register on Procontract and on the Central Digital Platform before submitting.

#### **Tenders may be submitted electronically**

Yes

#### **Languages that may be used for submission**

English

**Award decision date (estimated)**

26 August 2025

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**Award criteria****Lot 1. Lead Provider - West**

<b>Name</b>	<b>Description</b>	<b>Type</b>	<b>Weighting</b>
Technical Requirements	100% of overall score	Quality	100%

**Lot 2. Lead Provider - West Central****Lot 3. Lead Provider - East Central****Lot 4. Locality Providers - West****Lot 5. Locality Providers - West Central**

<b>Name</b>	<b>Description</b>	<b>Type</b>	<b>Weighting</b>
Technical Requirements	100% Technical	Quality	100%

**Lot 6. Locality Providers - East Central**

<b>Name</b>	<b>Description</b>	<b>Type</b>	<b>Weighting</b>
Technical Requirements	Technical Requirements	Quality	100%

**Lot 7. Locality Providers - East**

<b>Name</b>	<b>Description</b>	<b>Type</b>	<b>Weighting</b>
Technical Requirements	Technical 100%	Quality	100%

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**Other information**

## **Conflicts assessment prepared/revised**

Yes

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## **Procedure**

### **Procedure type**

Open procedure

### **Special regime**

Light touch

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## **Contracting authority**

### **Southend-on-Sea City Council**

- Public Procurement Organisation Number: PJDT-6566-GZNX

Civic Centre, Victoria Avenue, Southend On Sea, Essex

Southend On Sea

ss2 6fa

United Kingdom

Email: [procurementops@southend.gov.uk](mailto:procurementops@southend.gov.uk)

Region: UKH31 - Southend-on-Sea

Organisation type: Public authority - sub-central government