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Award

## Provision of Onboard IoT SIM Cards and Data Services

NORTHERN TRAINS LIMITED

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-020177

Procurement identifier (OCID): ocds-h6vhtk-050161 ([view related notices](#))

Published 9 May 2025, 4:15pm

### Scope

### Description

Northern Trains Limited intends to directly award British Telecommunications Limited the contract for the supply of SIM cards and data provision services. This decision is based on our established partnership with British Telecommunications Limited, which already supplies various data sources integral to Northern's operations.

Northern Trains Limited operates fleets of trains equipped with sophisticated hardware that relies on onboard routers to facilitate seamless communication while in transit. To ensure the continued functionality and operational efficiency of these systems, as well as Northern's comprehensive data management infrastructure, it is imperative to maintain compatibility with the SIM cards provided by British Telecommunications Limited. Following an evaluation process, alternative Mobile Network Operators were found incapable of meeting Northern's commercial requirements for maintaining the existing routers on our fleet nor meet the technical requirements for interoperability and the essential availability required by our systems.

This direct award to British Telecommunications Limited is essential for ensuring uninterrupted service provision and maintaining the high standards of service and reliability that our passengers expect and deserve.

## **Contract 1**

### **Supplier**

- BRITISH TELECOMMUNICATIONS PUBLIC LIMITED COMPANY

### **Contract value**

- £2,457,600 excluding VAT
- £2,949,120 including VAT

Above the relevant threshold

### **Award decision date**

9 May 2025

### **Standstill period**

- End: 20 May 2025
- 8 working days

### **Earliest date the contract will be signed**

22 May 2025

## **Contract dates (estimated)**

- 22 May 2025 to 21 August 2030
- 5 years, 3 months

## **Main procurement category**

Services

## **CPV classifications**

- 64210000 - Telephone and data transmission services

## **Contract locations**

- UK - United Kingdom

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## **Procedure**

### **Procedure type**

Direct award

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## **Supplier**

**BRITISH TELECOMMUNICATIONS PUBLIC LIMITED COMPANY**

- Companies House: 01800000

1 Braham Street

London

E1 8EE

United Kingdom

Email: [ccsframeworks@bt.com](mailto:ccsframeworks@bt.com)

Region: UKI42 - Tower Hamlets

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1

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## Contracting authority

### **NORTHERN TRAINS LIMITED**

- Companies House: 03076444
- Public Procurement Organisation Number: PZCJ-2164-HJQZ

George Stephenson House

York

YO1 6JT

United Kingdom

Email: [procurement@northernrailway.co.uk](mailto:procurement@northernrailway.co.uk)

Region: UKE21 - York

Organisation type: Public authority - central government