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Tender

## **Operational Technology and Digital Engineering Services**

Scottish Water

F05: Contract notice – utilities

Notice identifier: 2025/S 000-020102

Procurement identifier (OCID): ocds-h6vhtk-050fd0

Published 9 May 2025, 2:25pm

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

Scottish Water

The Bridge, 6 Buchanan Gate, Stepps

Glasgow

G33 6FB

#### **Contact**

Ruth Campbell

#### **Email**

[ruth.campbell@scottishwater.co.uk](mailto:ruth.campbell@scottishwater.co.uk)

#### **Country**

United Kingdom

## **Region code**

UK - United Kingdom

## **Internet address(es)**

Main address

<https://www.scottishwater.co.uk/>

Buyer's address

<https://www.scottishwater.co.uk/>

## **I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

[https://atamis-scottishwater.my.salesforce-sites.com/ProSpend\\_CS\\_PublicLandingPage?SearchType=Projects](https://atamis-scottishwater.my.salesforce-sites.com/ProSpend_CS_PublicLandingPage?SearchType=Projects)

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

[https://atamis-scottishwater.my.salesforce-sites.com/ProSpend\\_CS\\_PublicLandingPage?SearchType=Projects](https://atamis-scottishwater.my.salesforce-sites.com/ProSpend_CS_PublicLandingPage?SearchType=Projects)

Tenders or requests to participate must be submitted to the above-mentioned address

## **I.6) Main activity**

Water

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Operational Technology and Digital Engineering Services

Reference number

SW25/DIG/1507

#### **II.1.2) Main CPV code**

- 72220000 - Systems and technical consultancy services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Scottish Water is looking for organisations to provide expertise to support delivery of Scottish Water's Operational Technology Strategy in a manner that is compliant with IEC 62443 and the NIS Directive. This new Operational Technology Services framework will be required to support, assure, design and deliver relevant projects within our Digital Portfolio as well as the Transformation workstreams and the wider Scottish Water Capital Programme; including supporting Scottish Water Horizons and our PFI transitions.

There will be two lots with one covering the Consultancy and Assurance elements and the other supporting deployment of solutions.

Further information and context and our digital strategy can be found in the PQQ overview document.

Lot 1 – Operational Technology Consultancy and Assurance

This lot will assess across the following three areas:-

Operational Technology Strategy and Technology roadmap support.  
Project Management services  
Design and Assurance

## Lot 2 – Operational Intelligence and Digital Engineering Services

This lot will be divided into three distinct service areas which will be assessed and awarded separately.

Deployment and Maintenance of Sensors and Smart Assets  
Deployment and Maintenance of Remote-control solutions  
Digital Engineering - Design and Enablement Partners

All projects will have the objective of ensuring scalability and flexibility for future technological advancements.

The scope of work may include the following on a project-by-project basis survey (intrusive and non-intrusive as appropriate), design, systems integration, migration planning, migration, testing, software installation and commissioning. It may also include the supply of software, training and documentation.

### **II.1.5) Estimated total value**

Value excluding VAT: £68,000,000

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

## **II.2) Description**

### **II.2.1) Title**

Operational Intelligence and Digital Engineering

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 51611100 - Hardware installation services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Scotland Wide

## **II.2.4) Description of the procurement**

Scottish Water seeks partners who will support deployment and maintenance of technologies to support our operational intelligence journey. This lot will cover three separate services - deployment of sensors and smart assets, deployment of remote control solutions and digital engineering enablement partners. The estimated value range of expenditure under this lot is between £29 million to £57 million. This range is based on historic service spend and envisaged investment under the next framework period. There is however no guarantee of any minimum volume of work under this framework agreement.

## **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

## **II.2.6) Estimated value**

Value excluding VAT: £57,000,000

## **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

96

This contract is subject to renewal

Yes

Description of renewals

This framework will be awarded for an initial term of 3 years with up to 5 years worth of extension options (split into 5 x 1 year extensions) available at the sole discretion of Scottish Water.

## **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged number of candidates: 6

## **II.2.10) Information about variants**

Variants will be accepted: No

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2.14) Additional information**

To access this opportunity, please register using the following link - [https://atamis-scottishwater.my.salesforce-sites.com/ProSpend\\_CS\\_PublicLandingPage?SearchType=Project](https://atamis-scottishwater.my.salesforce-sites.com/ProSpend_CS_PublicLandingPage?SearchType=Project)

## **II.2) Description**

### **II.2.1) Title**

Operational Technology - Consultancy and Assurance

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 72220000 - Systems and technical consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Scotland Wide

#### **II.2.4) Description of the procurement**

Scottish Water is seeking partners to support with delivery of Operational Technology Strategy, Design, Architecture, Implementation and Testing Assurance services to support the assurance of OT delivery across Scottish Water. The estimated value range of expenditure under this lot is between £8 million to £11 million. This range is based on historic service spend and envisaged investment under the next framework period. There is however no guarantee of any minimum volume of work under this framework agreement.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £11,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

96

This contract is subject to renewal

Yes

Description of renewals

This framework will be awarded for an initial terms of 3 years with 5 years worth of extension options (split in 5 x 1 year extensions) available at the sole discretion of Scottish Water.

#### **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged number of candidates: 3

#### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

To access this opportunity; please register using the following link - [https://atamis-scottishwater.my.salesforce-sites.com/ProSpend\\_CS\\_PublicLandingPage?SearchType=Projects](https://atamis-scottishwater.my.salesforce-sites.com/ProSpend_CS_PublicLandingPage?SearchType=Projects)

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

#### **III.1.4) Objective rules and criteria for participation**

List and brief description of rules and criteria

See Procurement Documents on further information.

### **III.2) Conditions related to the contract**

#### **III.2.2) Contract performance conditions**

See Procurement Documents for further information.



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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated procedure with prior call for competition

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

9 June 2025

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

[https://atamis-scottishwater.my.salesforce-sites.com/ProSpend\\_CS\\_PublicLandingPage?SearchType=Projects](https://atamis-scottishwater.my.salesforce-sites.com/ProSpend_CS_PublicLandingPage?SearchType=Projects)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Glasgow Sheriff Court

1 Carlton Place

Glasgow

G5 9DA

Country

United Kingdom

#### **VI.4.2) Body responsible for mediation procedures**

Scottish Water

The Bridge, 6 Buchanan Gate, Stepps

Glasgow

G33 6FB

Email

[help@scottishwater.co.uk](mailto:help@scottishwater.co.uk)

Country

United Kingdom

Internet address

<https://www.scottishwater.co.uk/>