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Contract

## **Housing & Homeless Support Services for Midlothian 2024-29**

Midlothian Council

F03: Contract award notice

Notice identifier: 2024/S 000-020054

Procurement identifier (OCID): ocids-h6vhtk-0422b6

Published 2 July 2024, 10:39am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Midlothian Council

Midlothian House, Buccleuch Street

Dalkeith

EH22 1Dn

#### **Contact**

Barbara Foxwell

#### **Email**

[procurement@midlothian.gov.uk](mailto:procurement@midlothian.gov.uk)

#### **Telephone**

+44 1312707500

#### **Country**

United Kingdom

**NUTS code**

UKM73 - East Lothian and Midlothian

**Internet address(es)**

Main address

<http://www.midlothian.gov.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00336](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00336)

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

Other activity

Housing & Homeless Support Services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Housing & Homeless Support Services for Midlothian 2024-29

Reference number

MID/23/78

**II.1.2) Main CPV code**

- 85000000 - Health and social work services

**II.1.3) Type of contract**

## Services

### **II.1.4) Short description**

Midlothian Council welcomes expressions of interest and questions from suitably experienced organisations interested in providing Housing Tenancy Support, Housing Management Services, and Housing First Services.

This is with a view to service redesign and shaping our Housing and Homeless Support services over the next 5 years for 2024-2029 to ensure best value for money services that meet the requirement of our service users.

The intention is to publish a tender opportunity on Public Contracts Scotland (PCS) on 04 January 2024, as three separate contract lot opportunities.

The indicative/estimated yearly budget for all 3 Lot services combined is approximately 2.5M GBP, and a lifetime contracts value of 12.5M GBP over the potential 5 year period. This is only an indicative budget at this stage, and is subject to review and confirmation, so this value may be different in the later published ITT.

Please see the attached PDF documents for further detail.

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £13,000,000

## **II.2) Description**

### **II.2.1) Title**

Temporary Homeless Accommodation Management & Support

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 70333000 - Housing services

- 85000000 - Health and social work services
- 85311000 - Social work services with accommodation

### **II.2.3) Place of performance**

NUTS codes

- UKM73 - East Lothian and Midlothian

Main site or place of performance

Midlothian

### **II.2.4) Description of the procurement**

Lot 1 – Temporary Homeless Accommodation Management & Support

\* Providing on-site day to day management of each of the Councils supported accommodation units 24 hours a day, 365 days a year.

\* Providing person focused support centred around trauma, being informed, empowerment, partnership, collaboration, and cultural sensitivity. This person centred support will be provided to residents in supported accommodation. Ensuring immediate support needs are identified and met. Ensuring people have the skills required to live independently.

\* Working in partnership with other services to ensure wider/non-housing support is accessible to those in need.

\* Ensure accommodation meets the requirements of the Temporary Accommodation Standards Framework.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60%

Price - Weighting: 40%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union

funds: No

#### **II.2.14) Additional information**

Refer to attached documentation:-

(MID-23-78) Housing Support Services - PIN (Published 08-DEC-2023).pdf

(MID-23-78) Appendix 1 - Background Information (Published 08-DEC-2023).pdf

### **II.2) Description**

#### **II.2.1) Title**

Tenancy Support Services

Lot No

2

#### **II.2.2) Additional CPV code(s)**

- 70333000 - Housing services
- 85000000 - Health and social work services
- 85311000 - Social work services with accommodation

#### **II.2.3) Place of performance**

NUTS codes

- UKM73 - East Lothian and Midlothian

Main site or place of performance

Midlothian

#### **II.2.4) Description of the procurement**

Lot 2 – Tenancy Support Services

\* To provide a comprehensive and effective Tenancy Support service to people transitioning from supported accommodation to their own self-contained property.

\* Provide support to those referred to the service to prevent homelessness from occurring.

- \* Provide support to those referred to the service to help set-up and establish a new tenancy.
- \* Provide support to those referred by the rents team who are at risk of escalating action as a result of rent arrears.
- \* Provide support to people to access wider/non-housing support that will help enable tenants with managing a tenancy, and support tenants to understand their rights and responsibilities that apply to the tenancy agreements.
- \* Promote tenancy sustainment to support the wellbeing of Midlothian residents and sustainment of Midlothian communities.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60%

Price - Weighting: 40%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Refer to attached documentation:-

(MID-23-78) Housing Support Services - PIN (Published 08-DEC-2023).pdf

(MID-23-78) Appendix 1 - Background Information (Published 08-DEC-2023).pdf

## **II.2) Description**

### **II.2.1) Title**

Housing First

Lot No

3

**II.2.2) Additional CPV code(s)**

- 70333000 - Housing services
- 85000000 - Health and social work services
- 85311000 - Social work services with accommodation

**II.2.3) Place of performance**

NUTS codes

- UKM73 - East Lothian and Midlothian

Main site or place of performance

Midlothian

**II.2.4) Description of the procurement**

Lot 3 – Housing First

\* To provide support to people with a history of long-term/repeated homeless whose experience of homelessness is compounded by additional multiple/complex support needs. To successfully setup and sustain permanent accommodation preventing future instances of homelessness.

\* To provide support using a model which adopts a person-centred approach focusing on 'stickability' rather than short term interventions.

Populations in need:

HOMELESS CASES/SUPPORTED ACCOMODATION

\* In each of the last three years Midlothian Council completed the following number of homeless assessments 2020/21, 2021/22, 2022/23.

\*Midlothian Council has eight supported accommodation units with a total capacity of 123 rooms.

\* Over the last three years the average number of people resident in supported accommodation is 74 (as a snapshot on the last day of each quarter).

\* As of 30th March 2023, there were 626 open homeless cases in Midlothian.

\* During 2022/23 291 permanent council tenancies were allocated to homeless households in Midlothian.

Housing First Demand

## ARREARS STAGE

\* During 2022/23 296 council tenants reached the pre-court checks stage of the arrears process. Many of which may result in a referral to the tenancy support service to ensure compliance with legislation.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60%

Price - Weighting: 40%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Refer to attached documentation:-

(MID-23-78) Housing Support Services - PIN (Published 08-DEC-2023).pdf

(MID-23-78) Appendix 1 - Background Information (Published 08-DEC-2023).pdf



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## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Open procedure

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

### IV.2) Administrative information

#### IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-000286](#)

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## Section V. Award of contract

### Lot No

1

### Title

Temporary Homeless Accommodation Management & Support

A contract/lot is awarded: Yes

### V.2) Award of contract

#### V.2.1) Date of conclusion of the contract

28 June 2024

#### V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

With YOU

1 -2 Craigmillar Castle Rd, , Craigmillar

Edinburgh

EH16 4BX

Telephone

+44 7986603803

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £11,500,000

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Tenancy Support Services

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

28 June 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

With YOU

1 -2 Craigmillar Castle Rd, , Craigmillar

Edinburgh

EH16 4BX

Telephone

+44 7986603803

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,100,000

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### **Section V. Award of contract**

#### **Lot No**

3

#### **Title**

Housing First

A contract/lot is awarded: Yes

#### **V.2) Award of contract**

##### **V.2.1) Date of conclusion of the contract**

28 June 2024

##### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

With YOU

1 -2 Craigmillar Castle Rd, , Craigmillar

Edinburgh

EH16 4BX

Telephone

+44 7986603803

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £400,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Refer to attached documentation:-

(MID-23-78) Housing Support Services - PIN (Published 08-DEC-2023).pdf

(MID-23-78) Appendix 1 - Background Information (Published 08-DEC-2023).pdf

(SC Ref:771171)

#### **VI.4) Procedures for review**

##### **VI.4.1) Review body**

Edinburgh Sheriff Court

Sheriff Court House, 27 Chambers Street

Edinburgh

EH1 1LB

Telephone

+44 1312252525

Country

United Kingdom

##### **VI.4.2) Body responsible for mediation procedures**

Edinburgh Sheriff Court

Sheriff Court House, 27 Chambers Street

Edinburgh

EH1 1LB

Telephone

+44 1312252525

Country

United Kingdom