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Contract

Housing & Homeless Support Services for Midlothian 2024-29

Midlothian Council

F03: Contract award notice

Notice identifier: 2024/S 000-020054

Procurement identifier (OCID): ocids-h6vhtk-0422b6

Published 2 July 2024, 10:39am

Section I: Contracting authority

I.1) Name and addresses

Midlothian Council

Midlothian House, Buccleuch Street

Dalkeith

EH22 1Dn

Contact

Barbara Foxwell

Email

procurement@midlothian.gov.uk

Telephone

+44 1312707500

Country

United Kingdom

NUTS code

UKM73 - East Lothian and Midlothian

Internet address(es)

Main address

<http://www.midlothian.gov.uk>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00336

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

Other activity

Housing & Homeless Support Services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Housing & Homeless Support Services for Midlothian 2024-29

Reference number

MID/23/78

II.1.2) Main CPV code

- 85000000 - Health and social work services

II.1.3) Type of contract

Services

II.1.4) Short description

Midlothian Council welcomes expressions of interest and questions from suitably experienced organisations interested in providing Housing Tenancy Support, Housing Management Services, and Housing First Services.

This is with a view to service redesign and shaping our Housing and Homeless Support services over the next 5 years for 2024-2029 to ensure best value for money services that meet the requirement of our service users.

The intention is to publish a tender opportunity on Public Contracts Scotland (PCS) on 04 January 2024, as three separate contract lot opportunities.

The indicative/estimated yearly budget for all 3 Lot services combined is approximately 2.5M GBP, and a lifetime contracts value of 12.5M GBP over the potential 5 year period. This is only an indicative budget at this stage, and is subject to review and confirmation, so this value may be different in the later published ITT.

Please see the attached PDF documents for further detail.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £13,000,000

II.2) Description

II.2.1) Title

Temporary Homeless Accommodation Management & Support

Lot No

1

II.2.2) Additional CPV code(s)

- 70333000 - Housing services

- 85000000 - Health and social work services
- 85311000 - Social work services with accommodation

II.2.3) Place of performance

NUTS codes

- UKM73 - East Lothian and Midlothian

Main site or place of performance

Midlothian

II.2.4) Description of the procurement

Lot 1 – Temporary Homeless Accommodation Management & Support

* Providing on-site day to day management of each of the Councils supported accommodation units 24 hours a day, 365 days a year.

* Providing person focused support centred around trauma, being informed, empowerment, partnership, collaboration, and cultural sensitivity. This person centred support will be provided to residents in supported accommodation. Ensuring immediate support needs are identified and met. Ensuring people have the skills required to live independently.

* Working in partnership with other services to ensure wider/non-housing support is accessible to those in need.

* Ensure accommodation meets the requirements of the Temporary Accommodation Standards Framework.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60%

Price - Weighting: 40%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union

funds: No

II.2.14) Additional information

Refer to attached documentation:-

(MID-23-78) Housing Support Services - PIN (Published 08-DEC-2023).pdf

(MID-23-78) Appendix 1 - Background Information (Published 08-DEC-2023).pdf

II.2) Description

II.2.1) Title

Tenancy Support Services

Lot No

2

II.2.2) Additional CPV code(s)

- 70333000 - Housing services
- 85000000 - Health and social work services
- 85311000 - Social work services with accommodation

II.2.3) Place of performance

NUTS codes

- UKM73 - East Lothian and Midlothian

Main site or place of performance

Midlothian

II.2.4) Description of the procurement

Lot 2 – Tenancy Support Services

* To provide a comprehensive and effective Tenancy Support service to people transitioning from supported accommodation to their own self-contained property.

* Provide support to those referred to the service to prevent homelessness from occurring.

- * Provide support to those referred to the service to help set-up and establish a new tenancy.
- * Provide support to those referred by the rents team who are at risk of escalating action as a result of rent arrears.
- * Provide support to people to access wider/non-housing support that will help enable tenants with managing a tenancy, and support tenants to understand their rights and responsibilities that apply to the tenancy agreements.
- * Promote tenancy sustainment to support the wellbeing of Midlothian residents and sustainment of Midlothian communities.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60%

Price - Weighting: 40%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Refer to attached documentation:-

(MID-23-78) Housing Support Services - PIN (Published 08-DEC-2023).pdf

(MID-23-78) Appendix 1 - Background Information (Published 08-DEC-2023).pdf

II.2) Description

II.2.1) Title

Housing First

Lot No

3

II.2.2) Additional CPV code(s)

- 70333000 - Housing services
- 85000000 - Health and social work services
- 85311000 - Social work services with accommodation

II.2.3) Place of performance

NUTS codes

- UKM73 - East Lothian and Midlothian

Main site or place of performance

Midlothian

II.2.4) Description of the procurement

Lot 3 – Housing First

* To provide support to people with a history of long-term/repeated homeless whose experience of homelessness is compounded by additional multiple/complex support needs. To successfully setup and sustain permanent accommodation preventing future instances of homelessness.

* To provide support using a model which adopts a person-centred approach focusing on 'stickability' rather than short term interventions.

Populations in need:

HOMELESS CASES/SUPPORTED ACCOMODATION

* In each of the last three years Midlothian Council completed the following number of homeless assessments 2020/21, 2021/22, 2022/23.

*Midlothian Council has eight supported accommodation units with a total capacity of 123 rooms.

* Over the last three years the average number of people resident in supported accommodation is 74 (as a snapshot on the last day of each quarter).

* As of 30th March 2023, there were 626 open homeless cases in Midlothian.

* During 2022/23 291 permanent council tenancies were allocated to homeless households in Midlothian.

Housing First Demand

ARREARS STAGE

* During 2022/23 296 council tenants reached the pre-court checks stage of the arrears process. Many of which may result in a referral to the tenancy support service to ensure compliance with legislation.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60%

Price - Weighting: 40%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Refer to attached documentation:-

(MID-23-78) Housing Support Services - PIN (Published 08-DEC-2023).pdf

(MID-23-78) Appendix 1 - Background Information (Published 08-DEC-2023).pdf

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-000286](#)

Section V. Award of contract

Lot No

1

Title

Temporary Homeless Accommodation Management & Support

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

28 June 2024

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

With YOU

1 -2 Craigmillar Castle Rd, , Craigmillar

Edinburgh

EH16 4BX

Telephone

+44 7986603803

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £11,500,000

Section V. Award of contract

Lot No

2

Title

Tenancy Support Services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

28 June 2024

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

With YOU

1 -2 Craigmillar Castle Rd, , Craigmillar

Edinburgh

EH16 4BX

Telephone

+44 7986603803

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £1,100,000

Section V. Award of contract

Lot No

3

Title

Housing First

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

28 June 2024

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

With YOU

1 -2 Craigmillar Castle Rd, , Craigmillar

Edinburgh

EH16 4BX

Telephone

+44 7986603803

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £400,000

Section VI. Complementary information

VI.3) Additional information

Refer to attached documentation:-

(MID-23-78) Housing Support Services - PIN (Published 08-DEC-2023).pdf

(MID-23-78) Appendix 1 - Background Information (Published 08-DEC-2023).pdf

(SC Ref:771171)

VI.4) Procedures for review

VI.4.1) Review body

Edinburgh Sheriff Court

Sheriff Court House, 27 Chambers Street

Edinburgh

EH1 1LB

Telephone

+44 1312252525

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

Edinburgh Sheriff Court

Sheriff Court House, 27 Chambers Street

Edinburgh

EH1 1LB

Telephone

+44 1312252525

Country

United Kingdom