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Tender

Revenue Management System

ScotRail Trains Limited (Utilities)

F05: Contract notice – utilities

Notice identifier: 2022/S 000-019962

Procurement identifier (OCID): ocds-h6vhtk-0354a2

Published 22 July 2022, 8:45am

Section I: Contracting entity

I.1) Name and addresses

ScotRail Trains Limited (Utilities)

Atrium Court, 50 Waterloo Street

Glasgow

G2 6HQ

Contact

Fergus Martin

Email

fergus.martin@scotrail.co.uk

Country

United Kingdom

NUTS code

UKM - Scotland

Internet address(es)

Main address

www.scotrail.co.uk

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA30589

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://scotrail.wax-live.com/S2C/DisplayModules/TradeModules/Negotiations/Opportunities/ListEvents.aspx>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://scotrail.wax-live.com/S2C/DisplayModules/TradeModules/Negotiations/Opportunities/ListEvents.aspx>

I.6) Main activity

Railway services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Revenue Management System

Reference number

SR002

II.1.2) Main CPV code

- 72310000 - Data-processing services

II.1.3) Type of contract

Services

II.1.4) Short description

ScotRail are tendering for a SaaS Revenue Management System to manage purchase fares. The system will require a forecast capability and access large data pools in order to provide price points so that ScotRail can accurately control the types of tickets available on each service.

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 72316000 - Data analysis services
- 48000000 - Software package and information systems

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

ScotRail have a requirement for a Revenue Management System to manage advanced purchase fares in order to balance supply with demand on each service and also securing maximum levels of revenue. The system will require a forecast capability and access large data pools in order to provide price points so that ScotRail can accurately control the types of tickets available on each service.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

Initial term is 2 years, with the option to extend by 3 further periods of 12 months.

II.2.9) Information about the limits on the number of candidates to be invited

Envisaged minimum number: 3

Objective criteria for choosing the limited number of candidates:

Procedure is multiple stage procurement with a PQQ and an ITT, with the option for further negotiations (ITN). The number of candidates will be down-selected at PQQ before being taken forward to the ITT stage (with a minimum of 3 suppliers being taken forward). After the initial tender (ITT) ScotRail may award the contract, or alternatively, we may negotiate on an equal treatment basis with the bidders. Selection and award criteria is provided in the procurement documents.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

To participate you must submit an electronic PQQ via the ScotRail Wax Sourcing System by the deadline.

The system can be accessed here:

<https://scotrail.wax-ive.com/S2C/DisplayModules/TradeModules/Negotiations/Opportunities/ListEvents.aspx>

You should log in if you already have a registered account or register to create an account and log in to access the PQQ.

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

IV.1.4) Information about reduction of the number of solutions or tenders during negotiation or dialogue

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

22 August 2022

Local time

2:00pm

IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates

1 September 2022

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 4 (from the date stated for receipt of tender)

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: This is a recurrent requirement. The initial term will be for 2 years, with the option to extend for 3 periods of 12 months.

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

ScotRail Trains Ltd is a wholly owned subsidiary of Scottish Rail Holdings Limited "SRH" (Company Number SC548826), which itself is wholly owned by the Scottish Ministers. SRT has been established to fulfil the Scottish Ministers' obligation, under Section 30 of the Railways Act 1993 (as amended), to maintain the provision of rail services for the carriage of passengers. The use of this software could be extended to SRH or its other subsidiaries in the future.

NOTE: To register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at

https://www.publiccontractsscotland.gov.uk/Search/Search_Switch.aspx?ID=700941.

(SC Ref:700941)

VI.4) Procedures for review

VI.4.1) Review body

Glasgow Sheriff Court and Justice of the Peace Court

Glasgow

G5 9DA

Country

United Kingdom

