

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/019791-2024>

Tender

Birmingham Primary Cluster ~ Catering Tender

Birmingham Primary Cluster
St Mary's CofE Primary Academy
St Laurence Church Junior school
St Thomas CofE Primary Academy
St Johns & St Peters CofE Academy

F02: Contract notice

Notice identifier: 2024/S 000-019791

Procurement identifier (OCID): ocids-h6vhtk-04785a

Published 28 June 2024, 12:05pm

Section I: Contracting authority

I.1) Name and addresses

Birmingham Primary Cluster

St Mary's CofE Primary Academy, Hamstead Road, Handsworth

Birmingham

B20 2RW

Email

tenders@litmuspartnership.co.uk

Telephone

+44 1276673880

Country

United Kingdom

Region code

UKG31 - Birmingham

Internet address(es)

Main address

<https://www.stmaryshandsworth.co.uk/>

I.1) Name and addresses

St Mary's CofE Primary Academy

Hamstead Road, Handsworth

Birmingham

B20 2RW

Email

tenders@litmuspartnership.co.uk

Country

United Kingdom

Region code

UKG31 - Birmingham

Internet address(es)

Main address

<https://www.stmaryshandsworth.co.uk/>

I.1) Name and addresses

St Laurence Church Junior school

Bunbury Road

Birmingham

B31 2DJ

Email

tenders@litmuspartnership.co.uk

Country

United Kingdom

Region code

UKG31 - Birmingham

Internet address(es)

Main address

<https://www.stlaurencechurchjuniorschool.co.uk/>

I.1) Name and addresses

St Thomas CofE Primary Academy

Great Colmore Street

Birmingham

B15 2AT

Email

tenders@litmuspartnership.co.uk

Country

United Kingdom

Region code

UKG31 - Birmingham

Internet address(es)

Main address

<https://www.stthomasceacademy.school/>

I.1) Name and addresses

St Johns & St Peters CofE Academy

St Vincent Street West

Birmingham

B16 8RN

Email

tenders@litmuspartnership.co.uk

Country

United Kingdom

Region code

UKG31 - Birmingham

Internet address(es)

Main address

<https://www.stjohnsandstpeters.school/>

I.2) Information about joint procurement

The contract involves joint procurement

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://litmustms.co.uk/respond/EK2WPQ53MK>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted to the above-mentioned address

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Birmingham Primary Cluster ~ Catering Tender

II.1.2) Main CPV code

- 55524000 - School catering services

II.1.3) Type of contract

Services

II.1.4) Short description

The successful Supplier will be required to provide catering services for:

LOT 1: St Mary's CofE Primary Academy, Birmingham

LOT 2: St Thomas CofE Primary Academy, Birmingham

St Johns & St Peters CofE Academy, Birmingham

LOT 3: St Laurence Church Junior school, Birmingham

The contract covers the scope for the provision of all catering services within the schools,

which also includes all hospitality and free issue requirements.

The duration of the contract being offered is for an initial three-year period commencing on 01 January 2025, with the potential to extend for a further two 12-month periods. This extension will be granted by mutual consent and on the same terms and conditions as the original contract without the right to further extend beyond the full five years.

The contract being offered within this tender will be on a guaranteed performance basis, with an expected profit share of any betterment to the agreed budget.

Please note, as a Lotted tender, each Lot has the option to award their contract individually. However, it is the intention of the Cluster to maximise on economies of scale gained by a collaborative procurement venture and awarding to a single contractor, or minimal contractors. The total annual contract value is £453,000.

The Cluster is seeking a suitably experienced, education catering contractor who is able to evidence working with multiple Schools with varying requirements and Multi Academy Trust. Furthermore, it will be beneficial that the successful contractor has experience (and suitable capacity) to mobile multiple Schools successfully, in a short period of time. As a result, the successful contractor will already have or need to develop a strong operational base within Birmingham, thus allowing for both adequate contract support and operational flexibility that is to be delivered to support the contract as and when needed moving forwards into this contract term.

The services are currently outsourced and TUPE is expected to apply. It is anticipated that a number of employees are members of the Local Government Pension Scheme (LGPS) and therefore the successful contractor will be expected to gain Admitted Body Status (ABS) in order to continue contributing to the scheme.

Within all schools, the Cluster wishes to offer good wholesome healthy eating options within the menus which should be based on the use of fresh ingredients and bakery products sourced through a local supply chain.

The Cluster also wishes to achieve as a result of this tender process;

- 1.The provision of a healthy, balanced foodservice that meets nutritional guidelines and is enjoyed by all users of the service. This menu should be inclusive of those with special dietary requirements.
- 2.An innovative and flexible menu that is in keeping with current food trends. Please note, each School must be able to tailor their menu to ensure maximum uptake at their School, thus aiding the financial performance of the account.
- 3.Offering frequent themed menus, both company-driven and bespoke to the Schools'

calendars, as well as added value initiatives that support the curriculum.

4.Experienced and proactive contract management to promote good levels of communication and engagement with each Schools will be imperative.

5.Total transparency with accounts that are clear and easy to understand as well as forthcoming management information regarding the financial and operational performance of the catering provision.

6.Well-trained catering teams at each School, with a focus by the successful contractor on both craft training and customer service.

7.An effective marketing campaign that is suitable and appropriate for each School that should be promoted effectively to both pupils and parents alike.

8.The development of an economically and environmentally sustainable service.

See SQ Document for further information.

II.1.5) Estimated total value

Value excluding VAT: £2,265,000

II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for all lots

II.2) Description

II.2.1) Title

Birmingham Primary Cluster ~ Catering Tender Lot 1

Lot No

1

II.2.2) Additional CPV code(s)

- 55524000 - School catering services

II.2.3) Place of performance

NUTS codes

- UKG31 - Birmingham

Main site or place of performance

Birmingham

II.2.4) Description of the procurement

The successful Supplier will be required to provide catering services for:

LOT 1: St Mary's CofE Primary Academy, Birmingham

The contract covers the scope for the provision of all catering services within the schools, which also includes all hospitality and free issue requirements.

The duration of the contract being offered is for an initial three-year period commencing on 01 January 2025, with the potential to extend for a further two 12-month periods. This extension will be granted by mutual consent and on the same terms and conditions as the original contract without the right to further extend beyond the full five years.

The contract being offered within this tender will be on a guaranteed performance basis, with an expected profit share of any betterment to the agreed budget.

Please note, as a Lotted tender, each Lot has the option to award their contract individually. However, it is the intention of the Cluster to maximise on economies of scale gained by a collaborative procurement venture and awarding to a single contractor, or minimal contractors. The total annual contract value is £453,000.

The Cluster is seeking a suitably experienced, education catering contractor who is able to evidence working with multiple Schools with varying requirements and Multi Academy Trust. Furthermore, it will be beneficial that the successful contractor has experience (and suitable capacity) to mobile multiple Schools successfully, in a short period of time. As a result, the successful contractor will already have or need to develop a strong operational base within Birmingham, thus allowing for both adequate contract support and operational flexibility that is to be delivered to support the contract as and when needed moving forwards into this contract term.

The services are currently outsourced and TUPE is expected to apply. It is anticipated that a number of employees are members of the Local Government Pension Scheme (LGPS) and therefore the successful contractor will be expected to gain Admitted Body Status (ABS) in order to continue contributing to the scheme.

Within all schools, the Cluster wishes to offer good wholesome healthy eating options within the menus which should be based on the use of fresh ingredients and bakery products sourced through a local supply chain.

The Cluster also wishes to achieve as a result of this tender process;

- 1.The provision of a healthy, balanced foodservice that meets nutritional guidelines and is enjoyed by all users of the service. This menu should be inclusive of those with special dietary requirements.
- 2.An innovative and flexible menu that is in keeping with current food trends. Please note, each School must be able to tailor their menu to ensure maximum uptake at their School, thus aiding the financial performance of the account.
- 3.Offering frequent themed menus, both company-driven and bespoke to the Schools' calendars, as well as added value initiatives that support the curriculum.
- 4.Experienced and proactive contract management to promote good levels of communication and engagement with each Schools will be imperative.
- 5.Total transparency with accounts that are clear and easy to understand as well as forthcoming management information regarding the financial and operational performance of the catering provision.
- 6.Well-trained catering teams at each School, with a focus by the successful contractor on both craft training and customer service.
- 7.An effective marketing campaign that is suitable and appropriate for each School that should be promoted effectively to both pupils and parents alike.
- 8.The development of an economically and environmentally sustainable service.

PLEASE NOTE THAT YOU WILL NEED TO SUBMIT A BID FOR EACH LOT OF INTEREST

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £2,265,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

1 January 2025

End date

31 December 2029

This contract is subject to renewal

No

II.2.9) Information about the limits on the number of candidates to be invited

Envisaged minimum number: 5

Maximum number: 10

Objective criteria for choosing the limited number of candidates:

A minimum of 5 suppliers and a maximum of 10 suppliers will be taken forward to the tender stage of the process. Where less than 5 suppliers meet the minimum standards, only those that meet the minimum standards will be taken through to the tender stage. Where more than 5 suppliers meet the minimum standard, those suppliers with the highest scores will proceed to the tender stage.

II.2.10) Information about variants

Variants will be accepted: Yes

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

PLEASE NOTE THAT YOU WILL NEED TO SUBMIT A BID FOR EACH LOT OF INTEREST

II.2) Description

II.2.1) Title

Birmingham Primary Cluster ~ Catering Tender Lot 2

Lot No

2

II.2.2) Additional CPV code(s)

- 55524000 - School catering services

II.2.3) Place of performance

NUTS codes

- UKG31 - Birmingham

Main site or place of performance

Birmingham

II.2.4) Description of the procurement

The successful Supplier will be required to provide catering services for:

LOT 2: St Thomas CofE Primary Academy, Birmingham

St Johns & St Peters CofE Academy, Birmingham

The contract covers the scope for the provision of all catering services within the schools, which also includes all hospitality and free issue requirements.

The duration of the contract being offered is for an initial three-year period commencing on 01 January 2025, with the potential to extend for a further two 12-month periods. This extension will be granted by mutual consent and on the same terms and conditions as the original contract without the right to further extend beyond the full five years.

The contract being offered within this tender will be on a guaranteed performance basis,

with an expected profit share of any betterment to the agreed budget.

Please note, as a Lotted tender, each Lot has the option to award their contract individually. However, it is the intention of the Cluster to maximise on economies of scale gained by a collaborative procurement venture and awarding to a single contractor, or minimal contractors. The total annual contract value is £453,000.

The Cluster is seeking a suitably experienced, education catering contractor who is able to evidence working with multiple Schools with varying requirements and Multi Academy Trust. Furthermore, it will be beneficial that the successful contractor has experience (and suitable capacity) to mobile multiple Schools successfully, in a short period of time. As a result, the successful contractor will already have or need to develop a strong operational base within Birmingham, thus allowing for both adequate contract support and operational flexibility that is to be delivered to support the contract as and when needed moving forwards into this contract term.

The services are currently outsourced and TUPE is expected to apply. It is anticipated that a number of employees are members of the Local Government Pension Scheme (LGPS) and therefore the successful contractor will be expected to gain Admitted Body Status (ABS) in order to continue contributing to the scheme.

Within all schools, the Cluster wishes to offer good wholesome healthy eating options within the menus which should be based on the use of fresh ingredients and bakery products sourced through a local supply chain.

The Cluster also wishes to achieve as a result of this tender process;

- 1.The provision of a healthy, balanced foodservice that meets nutritional guidelines and is enjoyed by all users of the service. This menu should be inclusive of those with special dietary requirements.
- 2.An innovative and flexible menu that is in keeping with current food trends. Please note, each School must be able to tailor their menu to ensure maximum uptake at their School, thus aiding the financial performance of the account.
- 3.Offering frequent themed menus, both company-driven and bespoke to the Schools' calendars, as well as added value initiatives that support the curriculum.
- 4.Experienced and proactive contract management to promote good levels of communication and engagement with each Schools will be imperative.
- 5.Total transparency with accounts that are clear and easy to understand as well as forthcoming management information regarding the financial and operational performance of the catering provision.

6. Well-trained catering teams at each School, with a focus by the successful contractor on both craft training and customer service.

7. An effective marketing campaign that is suitable and appropriate for each School that should be promoted effectively to both pupils and parents alike.

8. The development of an economically and environmentally sustainable service.

PLEASE NOTE THAT YOU WILL NEED TO SUBMIT A BID FOR EACH LOT OF INTEREST

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £2,265,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

1 January 2025

End date

31 December 2029

This contract is subject to renewal

No

II.2.9) Information about the limits on the number of candidates to be invited

Envisaged minimum number: 5

Maximum number: 10

Objective criteria for choosing the limited number of candidates:

A minimum of 5 suppliers and a maximum of 10 suppliers will be taken forward to the tender stage of the process. Where less than 5 suppliers meet the minimum standards, only those that meet the minimum standards will be taken through to the tender stage. Where more than 5 suppliers meet the minimum standard, those suppliers with the highest scores will proceed to the tender stage.

II.2.10) Information about variants

Variants will be accepted: Yes

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

PLEASE NOTE THAT YOU WILL NEED TO SUBMIT A BID FOR EACH LOT OF INTEREST

II.2) Description

II.2.1) Title

Birmingham Primary Cluster ~ Catering Tender Lot 3

Lot No

3

II.2.2) Additional CPV code(s)

- 55524000 - School catering services

II.2.3) Place of performance

NUTS codes

- UKG31 - Birmingham

Main site or place of performance

Birmingham

II.2.4) Description of the procurement

The successful Supplier will be required to provide catering services for:

LOT 3: St Laurence Church Junior school, Birmingham

The contract covers the scope for the provision of all catering services within the schools, which also includes all hospitality and free issue requirements.

The duration of the contract being offered is for an initial three-year period commencing on 01 January 2025, with the potential to extend for a further two 12-month periods. This extension will be granted by mutual consent and on the same terms and conditions as the original contract without the right to further extend beyond the full five years.

The contract being offered within this tender will be on a guaranteed performance basis, with an expected profit share of any betterment to the agreed budget.

Please note, as a Lotted tender, each Lot has the option to award their contract individually. However, it is the intention of the Cluster to maximise on economies of scale gained by a collaborative procurement venture and awarding to a single contractor, or minimal contractors. The total annual contract value is £453,000.

The Cluster is seeking a suitably experienced, education catering contractor who is able to evidence working with multiple Schools with varying requirements and Multi Academy Trust. Furthermore, it will be beneficial that the successful contractor has experience (and suitable capacity) to mobile multiple Schools successfully, in a short period of time. As a result, the successful contractor will already have or need to develop a strong operational base within Birmingham, thus allowing for both adequate contract support and operational flexibility that is to be delivered to support the contract as and when needed moving forwards into this contract term.

The services are currently outsourced and TUPE is expected to apply. It is anticipated that a number of employees are members of the Local Government Pension Scheme (LGPS) and therefore the successful contractor will be expected to gain Admitted Body Status (ABS) in order to continue contributing to the scheme.

Within all schools, the Cluster wishes to offer good wholesome healthy eating options within the menus which should be based on the use of fresh ingredients and bakery products sourced through a local supply chain.

The Cluster also wishes to achieve as a result of this tender process;

- 1.The provision of a healthy, balanced foodservice that meets nutritional guidelines and is enjoyed by all users of the service. This menu should be inclusive of those with special dietary requirements.
- 2.An innovative and flexible menu that is in keeping with current food trends. Please note, each School must be able to tailor their menu to ensure maximum uptake at their School, thus aiding the financial performance of the account.
- 3.Offering frequent themed menus, both company-driven and bespoke to the Schools' calendars, as well as added value initiatives that support the curriculum.
- 4.Experienced and proactive contract management to promote good levels of communication and engagement with each Schools will be imperative.
- 5.Total transparency with accounts that are clear and easy to understand as well as forthcoming management information regarding the financial and operational performance of the catering provision.
- 6.Well-trained catering teams at each School, with a focus by the successful contractor on both craft training and customer service.
- 7.An effective marketing campaign that is suitable and appropriate for each School that should be promoted effectively to both pupils and parents alike.
- 8.The development of an economically and environmentally sustainable service.

PLEASE NOTE THAT YOU WILL NEED TO SUBMIT A BID FOR EACH LOT OF INTEREST

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £2,265,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

1 January 2025

End date

31 December 2029

This contract is subject to renewal

No

II.2.9) Information about the limits on the number of candidates to be invited

Envisaged minimum number: 5

Maximum number: 10

Objective criteria for choosing the limited number of candidates:

A minimum of 5 suppliers and a maximum of 10 suppliers will be taken forward to the tender stage of the process. Where less than 5 suppliers meet the minimum standards, only those that meet the minimum standards will be taken through to the tender stage. Where more than 5 suppliers meet the minimum standard, those suppliers with the highest scores will proceed to the tender stage.

II.2.10) Information about variants

Variants will be accepted: Yes

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

PLEASE NOTE THAT YOU WILL NEED TO SUBMIT A BID FOR EACH LOT OF INTEREST

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Restricted procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

2 August 2024

Local time

12:00pm

IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates

9 September 2024

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

The contracting authority considers that this contract may be suitable for economic operators that are small or medium enterprises (SMEs). However, any selection of tenderers will be based solely on the criteria set out for the procurement.

It will be the supplier's responsibility to obtain any necessary documents in order to submit a response by the closing date and time.

The contracting authority reserves the right not to award any or part of the contract which is the subject of this contract notice and reserves the right to terminate the procurement process at any time.

The contracting authority will not be liable for any costs incurred by those expressing an interest in tendering for this contract opportunity.

The contracting authority will consider variant bids, evaluating them (so far as the variant or the evaluation of the variant is in the opinion of the contracting authority practicable) on the same basis as a conforming bid, but shall not be obliged to accept any such bid in preference to a conforming bid even if the variant bid scores more highly. No variant will be considered unless the bidder simultaneously submits a conforming bid.

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://litmustms.co.uk/tenders/UK-UK-Birmingham:-School-catering-services./825KU2QF5B>

To respond to this opportunity, please click here:

<https://litmustms.co.uk/respond/825KU2QF5B>

GO Reference: GO-2024628-PRO-26749051

VI.4) Procedures for review

VI.4.1) Review body

Birmingham Primary Cluster

St Mary's CofE Primary Academy, Hamstead Road, Handsworth

Birmingham

B20 2RW

Country

United Kingdom